LEADERSHIP IN
AN ACCELERATED
WORLD

AGSM @ UNSW Business School
Short Courses Program Overview
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KEEPING YOU AT THE FOREFRONT OF TODAY’S ACCELERATED WORLD

We live in an increasingly complex and interconnected world. Change and disruption are accelerating as technology and new work practices transform workforces.

You might reasonably ask: who’d want to be a leader in this environment?

At AGSM @ UNSW Business School we see potential for leaders to thrive and feel great about exercising their leadership in this changing world, with opportunities to:

- see the world differently and adapt with a holistic view, rather than be transfixed by change
- be more human, bringing critical thinking and 360° perspectives on outcomes to make better informed decisions
- be more comfortable with a sense of purpose that fosters reinvention, career curation and ongoing learning, and
- cultivate a sense of belonging in organisations and communities.

Our portfolio of short courses is specifically designed to ensure that leaders in every sector are equipped to realise these opportunities.

We believe in learning by doing. Our applied learning experiences build strengths and skills that endure and grow, helping you achieve ongoing impact. Our programs focus on helping leaders improve themselves, their teams and their organisations.

As part of the University of New South Wales, we provide participants with objective, evidence-backed and impartial learning experiences, all informed by state-of-the-art research.

AGSM is invested in creating life-long learning experiences for all our program participants and alumni. We do so through short courses for individuals, customised programs for organisations, award programs and a robust program of alumni networking events. It’s about keeping you at the forefront of today’s accelerated world.

I am delighted to introduce you to AGSM @ UNSW Business School Short Courses.

MAGNUS GITTINS
Director Short Courses
AGSM @ UNSW Business School
AGSM @ UNSW Business School Short Courses are designed to equip leaders with practical, experiential learning to make an impact today.

Meet the best business minds

As part of UNSW Business School, we have access to the greatest business minds, innovators and disruptors in Australia, the region, and across the globe.

Connect with the world’s leading management schools

Through the UNSW Business School membership in the Global Network of Advanced Management (GNAM), participants in AGSM Short Courses have access to over 150 Executive Education programs at 20 member schools in the extensive global GNAM network.

Recognised qualifications

Upon completion of AGSM Short Courses, participants can earn a digital badge recognising their achievement and applied learning capabilities from all AGSM Short Courses.
Thrive in the face of change

Established business models have always struggled to stay relevant in the face of change. Today’s borderless markets force businesses to evolve faster to connect with customers in an omni-channel world.

Transforming a business or organisation to respond to rapid change and new market opportunities in a sustainable and efficient way is critical to survive and grow in this accelerating world.

Prepare to make an impact

AGSM Short Courses provide leaders with effective tools, frameworks and insights to drive sustainable team and organisational change. Prepare to face fresh challenges and find new opportunities – because it’s not just a question of how, but how fast you can adapt.

Every program creates a unique learning experience by fusing thought leadership and applied best practice for participants. Programs are facilitated by industry thought leaders and academic faculty to combine the latest thinking and best practice solutions for insightful problem solving.

Access a global network of leaders

The AGSM global alumni community is an active business network of more than 17,000 graduates who work and live all over the world. It includes senior business and political leaders, innovators, and entrepreneurs who are making their mark in today’s accelerated world.

You’ll also have access to the UNSW Business School alumni network of over 88,000 influential and international members.
MAXIMISING LEADERSHIP POTENTIAL

AGSM Short Courses support professional development and behavioural changes via an interactive, engaging and practical program delivery style. All programs are suitable for both individuals and small teams.

Pre-enrolment

Our experienced Client Engagement Managers will advise you on the best programs to achieve your specific objectives. Our team ensures a diverse mix of participants for each program, maximising peer-to-peer learning and networking opportunities.

Pre-course

To enhance your experience, our programs include a pre-work component commencing 3-6 weeks prior to the start date. Pre-course work can include a mix of case studies, readings, surveys and digital learning activities fully supported by a dedicated Program Manager.

On the course

AGSM Short Courses offer a blend of experiential learning activities and facilitator sessions presenting cutting-edge research and global best practice. Learnings are designed to be immediately transferrable to the workplace ensuring we add real value to participants and their organisations.

Post-course

Every AGSM Short Course includes post-completion follow up. Many also include coaching where participants can evaluate their learning and discuss challenges encountered in the real-world application of program skills. Participants will also receive our e-magazine, The Leader. This publication combines current research, industry experience and academic thought leadership to keep you informed of the latest trends.

In-house delivery

AGSM’s full portfolio of programs are available to be contextualised and delivered internally to your organisation. In-house delivery is an effective way to build common skills and language within your team in a cost effective way at a time that suits you.

Formal recognition

Completing an AGSM Short Course contributes unit points towards the AGSM Certificate in Executive Management and Development (CEMD), which recognises commitment to life-long learning, and articulates into selected AGSM MBA programs.
YOUR PROFESSIONAL DEVELOPMENT PATHWAY

Build a tailored pathway to reach your career goals sooner. The AGSM Certificate in Executive Management and Development (CEMD) provides formal recognition of professional development and provides credits towards a select MBA qualification.* It’s a unique bridge between executive development and postgraduate degree programs.

Certification is attained by accruing 12 unit points through completing AGSM short or custom courses over a maximum period of 48 months.

**Example of CEMD pathway**

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<tr>
<th>General Manager Program</th>
<th>Commercial Management Program</th>
<th>Leading Through Influence</th>
<th>Total CEMD value</th>
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<tr>
<td>9</td>
<td>2</td>
<td>1</td>
<td>12</td>
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12 unit points = two subjects towards either the AGSM MBA (Executive) or the Online MBA degrees

**AGSM CEMD certification offers multiple opportunities**

- Personalise your development with programs that address your specific challenges, or work with our Client Engagement Team to build a pathway aligned to your career, team or organisational goals.
- Lift performance, develop new skills and achieve career goals through regular immersion in the latest business thinking and research.
- Build a network of high-performing executives across the Asia-Pacific.

www.agsm.edu.au/cemd

*Entry into AGSM MBA programs is subject to meeting AGSM Admissions Criteria.

DIGITAL BADGES

Everyone completing an AGSM Short Course now receives their certification as a digital badge. Digital badges can be used in email signatures or digital resumes, and on social media sites such as LinkedIn, Facebook, and Twitter. Each badge contains verified metadata that describes the qualification and the process required to earn it.

Representing skills as a badge gives AGSM participants a simple, trusted and instantly verifiable way to share their capabilities online with prospective employers, business partners, customers and prospects.

www.agsm.edu.au/badges
Raising the voice of experience

As a Superintendent with NSW Ambulance, Brad Goodwin brings first-hand experience to senior management. Over 20 years in out-of-hospital emergency health roles as a former intensive care paramedic gives him a unique ability to help guide the next generation of first responders.

“In my world you need to actively anticipate what’s next. You have to plan two or three steps ahead with every decision you make.”

Responding to first responders’ needs

Brad’s role often involves lots of negotiation in high-pressure environments, with limited time to get the best outcome for all. Reconciling competing interests is integral to the job.

“In many ways, I’m a link between management and our workforce, meaning lots of negotiation in a high pressure environment with limited time to get a result.”

Brad’s studies at the AGSM began soon after he discovered his own Aboriginal heritage while working as a paramedic in Mongolia and China. After completing the Aboriginal Career and Leadership Development Program through AGSM and the NSW Public Service Commission, he gained entry to the AGSM General Manager Program.

“The AGSM helped me develop my communication skills and facilitation style. I learned to put the email away and just go knock on people’s doors. If people can see your face and can talk to you, it’s much easier to shape a productive conversation.”

“Joining the AGSM helped me develop my confidence. Practical skills from the Authentic Communicator program have helped me in meetings and presentations, discussions, interviews and more. I’ve gained new skills to influence conversations to generate better overall outcomes.”
Being one advocate for all

Representing NSW Ambulance across a wide range of forums demands strong communication skills.

Navigating conversations with politicians, paramedics and other emergency services such as the police and fire brigade in the communities they serve takes more than an understanding of the issues: It also demands well-honed soft skills like empathy.

“I get out of bed with the same purpose as I did on day one as a paramedic: you do the job to help people.”

Brad is also co-founder of a unique enterprise in the Aboriginal business sector. He started a recruitment company for paramedics before pivoting into the first aid space with ‘Integrity Health & Safety’.

“We’ve grown into Australia’s largest aboriginal work health and safety company with several State and Federal Government agency contracts. We’re also supplying large corporate organisations with defibs, first aid kits, services and training.”

Brad has leveraged Integrity Health & Safety’s success to benefit the wider Aboriginal community – a percentage of profits go to CATSINaM (Congress of Aboriginal and Torres Strait Islander Nurses and Midwives). Brad is also the Aboriginal representative on the board of Northern Sydney Local Health District.

Finding the best way among many

“AGSM teaches real thought leadership skills, especially on how to influence conversations. This is extremely valuable in a dynamic environment, where you’re pulled in a thousand different directions every day.”

Being the conduit for often competing interests and ideas challenges Brad in new ways every day. His AGSM studies have empowered him to lead others and be led by the right solution for all.
The General Manager Program (GMP) is designed to equip those currently holding or moving into senior management roles with new leadership and strategic decision-making skills to raise their personal performance and drive organisational change.

You’ll be taught and coached by leading industry and academic experts, and engage in interactive learning activities and simulations. You’ll learn with a diverse, international cohort of experienced leaders from the corporate, public and not-for-profit sectors.

Five days to make an impact

This unique, intensive five-day residential learning experience is highly immersive. It will empower you to become a stronger business leader as it challenges your assumptions on creating high performing teams. You’ll learn how to build strategic leadership capabilities that drive organisational performance through the concept of executive practice.

Supplement your strengths

Participating in this program will develop your personal style of leadership, building upon the capabilities and strengths you already possess while uncovering new skills.

The program ensures you return to your organisation with new tools and an increased sense of self-awareness, ready to put your learnings to work.

“"The program opened my eyes to the type of leader I am and the leader I want to be. Every session gave me something practical and easy to implement in the workplace.”

Samantha Brown
General Manager Employment Services QLD
MAX Employment

Participants industry breakdown

Information & Technology 16%
Government – State & Federal 13%
Industrials 13%
Financial Services 13%
Construction 12%
Consumer Staples 8%
Mining & Energy 6%
Government – International 5%
Healthcare 5%
Professional Services 5%
Other 4%

www.agsm.edu.au/gmp
“The program both confirmed and realigned my personal and professional objectives. It provided a deeper understanding of my management system and a toolkit to improve it significantly. I gained new knowledge and methods and changed my mindset to be more successful in strategic thinking, managing expectations and creating high performance working environments.

I wanted to broaden my mind by participating at a business school with an excellent program. AGSM is one of the top-ranked business schools worldwide. Learning with the AGSM coaches and a cohort that’s now part of my network was an incredibly valuable experience.”

Harald Liedtke
Director Governance & Process Management
Leopold Kostal GmbH & Co. KG – Germany
The Emerging Indigenous Executive Leaders Program (EIELP) is designed to provide executive level leadership development to high performing Aboriginal and Torres Strait Islander managers. Typically, participants already hold established senior roles or have been identified as possessing management potential.

Created in partnership with the Elevate Reconciliation Australia (RAP) Group, the program will give you tools and frameworks to apply to real-world situations, connecting the dots between Indigenous leadership capability, cultural awareness and personal identity.

**Accelerate your potential**

The program is designed to help you break through the ‘glass ceiling’ and bring more Indigenous Australians into the C-Suite.

The ‘Walking in Two Worlds’ framework reinforces the EIELP philosophy of equipping Indigenous Australians with western skillsets and Aboriginal cultural skills, acknowledging leadership concepts in both worlds.

You will complete five modules in twelve days, over a nine-month period with a blend of digital and face-to-face learning. You’ll also travel to Melbourne, Sydney and Uluru to gain historical insights from elders and Aboriginal communities.

There’s a strong emphasis on connecting with colleagues, clients and the corporate world to understand the uniquely rich asset that is Aboriginal knowledge. The program could be the first step on your path to community leadership and career success.

"EIELP taught me a lot about myself and provided me with a deeper understanding of who I am and the skills I bring as an Aboriginal woman in a leadership position in the Australian public service and more broadly in the community."

**Natalee George**
Assistant Director for People and Culture
Department of Health

“This program has been an unrivalled opportunity for me to work, study and connect with other First Nations professionals while gaining access to some of Australia’s most prominent business minds."

**Graeme Kennedy**
Analyst – Business & Corporate Banking
Commonwealth Bank of Australia

www.agsm.edu.au/eielp
STRATEGIC HR SERIES: THE FUTURE OF WORK

The Strategic HR Series develops HR leaders’ ability to adapt to an accelerated world.

Growing digital and technological disruption means HR teams are constantly challenged to face changing business landscapes. Prioritising the human element is central to the future of work for all organisations. Leaders are expected to be at the forefront of change, moving with greater agility, commerciality and customer centricity.

The Strategic HR Series will support you to develop the planning, execution tools, techniques and skills needed to meet these challenges. You’ll participate in a collaborative learning environment with other senior HR professionals.

Position yourself to lead

The pressure is on to enable organisations to navigate and transform processes, business models and culture amidst this disruption. This program will deepen your knowledge of the key HR challenges of the future, your organisation’s people and the roles they’ll play in the future of work.

You’ll build your leadership, commercial and strategic skills to better understand and operate within an increasingly complex competitive landscape and leave with a blueprint for action on the future of work in your organisation.

“...the tools to future proof my company for the impending technology-driven market changes. The program was focused on outcomes and our learnings were applied to solving a specific future business challenge. The facilitators were industry experts who communicated high-level learning in a very engaging way. As a result of the program I was able to kickstart a range of initiatives to ensure our business is structured and our employees skilled to tackle imminent opportunities and challenges.”

Martin Cowie
People & Development Director
OMD Australia

www.agsm.edu.au/hr
AGSM’s Women in Leadership (WIL) program brings female leaders from different industry backgrounds together to undertake a transformational journey.

Working with a diverse cohort of high-calibre women will enable you to develop the connections, capability and confidence to take your leadership career to the next level, drive workplace change and shape the leadership agenda.

Accelerate your career

You’ll join a dynamic group of leaders from corporate, not-for-profit and entrepreneurial organisations. You and your co-participants will develop the mindset, skills and frameworks to take stronger ownership of your career goals and accelerate along new leadership pathways.

The program will help you to:

• develop your authentic leadership style
• influence strategically and negotiate with confidence
• build your executive presence and communication style
• learn how to create an adaptive culture
• lead teams through complex dynamics while maintaining a strategic outlook.

This program has helped many women redefine their professional pathways and develop their authentic leadership style. Past participants have appreciated the opportunity to work so closely with other executive women, exploring leadership within a supportive environment.

Enhancing your management skills will empower you as a leader to have greater impact on your team members and drive more positive outcomes for your organisation.

www.agsm.edu.au/wil
I’ve met inspiring women through the program, learned new skills and been empowered to address some complex leadership challenges. I am clearer about my strengths, my learning edges and my leadership priorities.

I chose the program because I wanted to better understand the many leadership challenges specific to being a woman. I now have a clearer framework for describing these challenges and a positive pathway forward to develop my leadership capacity.

Glenda Devlin
General Manager – Community Services
Anglicare
As the business landscape becomes increasingly volatile, uncertain and complex, a director's role in a large organisation has never been more challenging or critical. Sponsored by King & Wood Mallesons and the Business Council of Australia, AGSM has launched the Corporate Directors’ Colloquium to address the challenges of this ever-changing and dynamic environment.

Shape the future of board leadership

Designed for board members of public companies, state-owned corporations and large not-for-profit organisations, this program will enable you to better understand your role, your environment and the challenges that lie ahead.

You’ll tackle the complex challenges facing board leaders with a cohort of other experienced directors and learn how to make better short-term decisions in a world driven by disruption and emerging technologies. Learn from academic and industry experts, melding contemporary case studies, facilitated discussion and assessment of best practice solutions to international and regional challenges.

You’ll gain practical tools and frameworks ready for immediate use, addressing the challenges of:

- the changing role of the board and its directors, now and towards 2025
- remuneration design to attract and retain senior management
- risk, regulation and the legal environment
- effective collective decision making, balancing constructive debate and addressing challenges
- digital disruption and emerging technology
- board succession planning.

www.agsm.edu.au/cdc

“The Corporate Directors’ Colloquium provides a forum for directors of ASX100 companies and other corporations of similar size in the Asia-Pacific region to meet and discuss recent developments, current issues and future challenges and trends for boards. Through specially created case studies of national interest, participants will focus on the role of corporations, strategy, governance, corporate culture, compliance, disruption, and the protection of individual and corporate reputations. The Colloquium provides a Chatham House Rule environment to elevate the thinking of today’s board directors in a way that has never been done before in this country.”

Tim Bednall
Partner
King & Wood Mallesons
ANGEL INVESTORS PROGRAM

The last ten years have seen an explosion of people and investment in Australia’s technology start-up sector. Australia is now one of the fastest growing start-up ecosystems globally. As more investors show an interest in start-ups, angel investing is rising in prominence, with an estimated 3,400 angel investors investing 300 million in 2016-17. As angel investors take their rightful position alongside venture capital as a powerful source of financing for high growth companies, there is a growing need for a robust educational framework to provide them with the critical tools needed to build a meaningful portfolio.

In partnership with the UNSW Founders, our Angel Investors Program presents angel investors with case studies, expert presentations and facilitated discussions, designed to help them successfully identify, evaluate and nurture angel investments through to successful outcomes.

www.agsm.edu.au/aip

ACCELERATED LEADERSHIP DEVELOPMENT PROGRAM

Emerging leaders in organisations rarely lack potential. Yet they may lack the technical or general skills to achieve success and enduring impact. This frustration may cause emerging leaders to look for opportunities at other organisations.

Similarly, many organisations are struggling to attract and retain future leaders. Learning and development opportunities came third in Accenture’s list of factors influencing millennial retention* – after productive relationships with managers and opportunities for advancement.

The AGSM’s Accelerated Leadership Development Program targets high-potential professionals who have been identified as future leaders by their employers. The program is designed to solve both the needs of the individual program participant and those of the sponsoring employer. This means that you’ll accelerate your leadership journey through a blend of ‘business ready’ leadership skills and experiences, while your employer will benefit from your immediate application of these skills ‘on the job’ and a strengthened talent pipeline for the organisation.

To stay updated and be the first to access this unique development opportunity, contact enquiries@agsm.edu.au to register your interest, or call us on +61 2 9385 0330 to find out more.

*talentorganizationblog.accenture.com/financialservices/meeting-millennials-on-their-terms-in-workforce
LEADING DIGITAL TRANSFORMATION

Digital technologies are having a profound impact on how organisations deliver value to and communicate with their customers. As competition increases and digital disruption reshapes the future, there’s an urgent need for organisations to step up to the challenge of digital transformation.

AGSM developed this program in collaboration with CSIRO’s Data61 to equip current and emerging leaders with the tools, mindset and frameworks to navigate these challenges and embed a digital strategy within their own organisation.

Accelerate your digital journey

You’ll work with a team of industry leaders, academic experts and digital specialists to develop a deep understanding of the digital environment and design a strategic blueprint for your business unit or organisation.

You’ll learn about how technologies like artificial intelligence, machine learning and blockchain are radically changing the competitive landscape, and how to evaluate their role in your own organisational context.

The program will develop your ability to drive digital transformation, anticipate competition, define ways to reinvent business models, and create a sustainable culture of change.

You’ll work across two modules with a cohort of senior managers and leaders to:

- understand the digital environment, key emerging technologies, and the digital imperative
- develop a digital strategy suitable for your organisation’s current digital maturity
- embed innovation into your organisation’s DNA
- devise an action plan for successful implementation
- develop the skills to lead a digital workforce
- drive a culture of transformation and foster a growth mindset required for long term success.

www.agsm.edu.au/ldt
The AGSM Digital Series

The AGSM Digital Series is a series of short courses designed to help executives, leaders and managers to navigate the challenges of the digital economy and understand the technologies shaping the future of business.

This series gives you the opportunity to learn how to evaluate new technologies, make more informed investment decisions, and drive digital projects to ensure your organisation stays relevant in a competitive landscape.

AGSM will progressively release short courses during 2019-20 for current and emerging leaders. They’ll address core topics and challenges, including:

- Leading in a Digital World
- Managing Digital Technology
- Digital Strategy and Execution
- Value Creation through Artificial Intelligence (AI) and Machine Learning
- Harnessing Digital Marketing Tools
- Building and Maintaining Platform Businesses
- Navigating the Digital Workforce
- Understanding and Leveraging Emerging Business Models

To stay updated and be the first to access these unique development opportunities, contact enquiries@agsm.edu.au to register your interest, or call us on +61 2 9385 0330 to find out more.

www.agsm.edu.au/digital
LEADERSHIP AND MANAGEMENT

As the pace of change across industries accelerates, the leadership and management skills needed to succeed are evolving. AGSM’s Leadership and Management programs provide the latest thinking, tools and frameworks, so you can be effective and responsive as a leader and drive organisational performance.

Leadership and Management Programs include:
- Corporate Directors’ Colloquium
- General Manager Program
- Women in Leadership
- Emerging Manager Program
- Middle Manager Program
- Leading for High Performance
- Leading from Within
- Leading Through Influence
- The Authentic Communicator: Activating Presence
- Governance for Social Impact
- Advanced Management for Executive Assistants

STRATEGY, CHANGE AND INNOVATION

Leaders are constantly challenged to find agile new ways to generate ideas and execute strategy to future-proof their business. Our programs give you the practical skills and fresh perspectives to deliver strategies, navigate change and identify opportunities for growth to create value and sustain your competitive advantage.

Strategy, Change and Innovation Programs include:
- Shaping Strategy to Create Value
- Strategic and Adaptive Leadership
- Developing the Strategic Manager
- Harnessing Innovation for Growth
- Leading Change with Impact
- Strategic HR Series

www.agsm.edu.au/leadership
www.agsm.edu.au/management
www.agsm.edu.au/strategy
Lean Six Sigma Programs include:
- Lean for Leaders
- Lean Six Sigma Green Belt
- Executive Black Belt
- Master Black Belt

Commercial Acumen Programs include:
- Commercial Management
- Developing Effective Negotiation and Influencing Skills
- Developing Effective Negotiation and Influencing Skills – Stage 2
- Driving Decisions and Competing Through Big Data
- Essentials of Finance for Non-Finance Managers

As a leader, it’s critical to understand the levers that drive or detract from organisational performance. You must be financially savvy, be able to leverage data to learn from the past and navigate the future, and be ready to develop business cases based on sound judgement and economic thinking. Our programs are designed to deliver the commercial leadership and specialist skills you need to maximise your impact.

Lean Six Sigma is acknowledged as one of the most powerful tools to drive transformation and improve efficiency and performance. AGSM has developed a Lean Six Sigma suite of programs to address the complex challenges of today’s constantly changing markets and to help individuals, teams and businesses identify and respond to threats and opportunities in a sustainable way.

www.agsm.edu.au/sixsigma

www.agsm.edu.au/commercialacumen
AGSM CUSTOMISED PROGRAMS

AGSM Customised Short Courses put our clients at the forefront of leadership development, transforming their leaders and organisations to make a positive impact in an accelerating world. Partnering with businesses, government, not-for-profit organisations and the community, we work with leaders to make their organisations more successful.

In 2018, we delivered over 100 learning experiences to over 4,000 participants from across 35 partner organisations, covering a range of leadership, business transformation and cross-disciplinary topic areas.

Conceptual framework
We take a Balanced Score Card approach by assessing four inter-related dimensions of learning impact.

LEARNING AGILITY

“I have changed the way I think about my role. I have learnt new ways of leading. I have increased confidence.”

BEHAVIOUR CHANGE

“I have changed the way I lead and operate. I have increased my capability.”
Customised co-creation

The AGSM Customised Short Courses team is a genuine learning partner. We co-design learning solutions with our clients to create engaging and meaningful learning experiences which leverage technology to provide blended learning, not just discrete, one-off activities, but as an ongoing process and range of experiences. Our focus is on finding ways to support clients and participants anywhere and anytime as they develop their leadership capabilities within a lifelong learning journey.

Face-to-face learning is at the core of the AGSM Short Courses experience, facilitating the valuable exchange of ideas while fostering dynamic relationships amongst participants and with the program team. This real-time interaction ensures an engaging and adaptive learning experience that is meaningful and relevant to real-world challenges and opportunities faced by our clients.

Leadership has never been more important to our clients and we co-design solutions:

**Customised content**
- Based on the latest research from UNSW and across the world, contextualised to the specific client business and industry
- Utilising the client’s real business examples and/or case studies

**Participant-centred learning experiences**
- Simulations and game-based activities
- 360° and self-assessment tools
- Group coaching, team building, role-playing, online learning and performing arts
- Individual and executive coaching
- Action-Learning Projects, designed to increase business impact, encouraging participants to take newly acquired skills and apply them within the context of their actual job and organisation.

LEADER OUTCOMES

“My performance, and the performance of my team, has increased.”

BUSINESS RESULTS

“I have made a positive impact on the business.”
The AGSM @ UNSW Business School offers innovative, experiential, world-class programs designed to equip a new generation of leaders to make an impact in an accelerated world.

Based in Sydney, AGSM has more than 40 years of leadership experience across Australia. Our short courses are designed and facilitated by industry thought leaders and faculty to build individual and organisational capability, combining the latest thinking and best practice within an outcome-focused, problem-solving environment.

Our globally ranked MBA programs and Short Courses are taught by internationally recognised academics and Executives-in-Residence from leading corporate and government organisations. Participants are immersed in active learning experiences, gaining practical skills and tools they can immediately apply to real-world business problems.