About the Kellogg School of Management at Northwestern University

The Kellogg School of Management at Northwestern University is a premier institution for management education – a global community that believes business can be bravely led, passionately collaborative and world changing. Founded in 1908 and based just outside of Chicago, Kellogg’s impact is seen most vividly in the activities and achievements of its community members:

- Kellogg students enjoy the school’s dynamic culture and one-of-a-kind learning environment that balances the study of markets with the study of management.

- World-class faculty engage in excellent teaching and produce cutting-edge research every day, questioning conventional thinking and challenging the status quo.

- The school’s global alumni network is 50,000-strong, comprised of Kellogg leaders at the helm of top organizations like Target, SAP, Blackstone Group, and Booz & Company, and who advance social change at places like Room to Read, One Acre Fund, and the NAACP.

Language, Work, and Citizenship Requirements

- Exchange students must be proficient in written and oral English. Kellogg strongly suggests incoming exchange students to have a minimum TOEFL speaking score of 24, and a minimum overall score of 109. TOEFL scores must be no older than two years. If interested, exchange students may be eligible for 1:1 tutoring with Kellogg’s English Language Consultant.

- We strongly recommend that exchange students have at least two years of full-time work experience.

- As the exchange program is meant to provide a cross-cultural learning experience, we are willing to consider receiving U.S. citizens on exchange at Kellogg on a case-by-case basis, only if the student has spent a significant amount of time - 10 or more years - outside the United States.
Nomination Deadlines

<table>
<thead>
<tr>
<th>Fall 2020</th>
<th>Winter 2021</th>
<th>Spring 2021</th>
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<tbody>
<tr>
<td>June 1</td>
<td>August 15</td>
<td>November 1</td>
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Academic Calendar

**Fall 2020**
- Sat. August 22: KWEST trips* begin (optional)
- Mon. August 31: CIM orientation* begins (optional)
- Fri. September 18: Exchange Student Orientation - *Mandatory*
- Mon. September 21: Fall quarter classes begin
- November 23 - 27: Thanksgiving Holiday (No Classes)
- Sat. December 5: Fall quarter classes end
- Sat. December 12: Fall quarter exams end

**Winter 2021**
- Sunday, January 3: Exchange Student Orientation - *Mandatory*
- Monday, January 4: Winter quarter classes begin
- Monday, January 18: Martin Luther King Day (No Classes)
- Saturday, March 13: Winter quarter classes end
- Saturday, March 20: Winter quarter exams end

**Spring 2021**
- Monday, March 29: Exchange Student Orientation - *Mandatory*
- Tuesday, March 30: Spring quarter classes begin
- Monday, May 31: Memorial Day (No Classes)
- Saturday, June 5: Spring quarter classes end
- Saturday, June 12: Spring quarter exams end

* Space permitting, exchange students are welcome in these programs.
* KWEST trips are weeklong student-led community-building trips that enable Kellogg students to travel all over the world. Please note there will be extra fees associated with KWEST participation.
* CIM: Kellogg’s orientation period for first-year students.

**Arrival Date and Orientation**

All exchange students are **required to participate in an orientation session**, which will occur before classes start. Please see the calendar above for the orientation dates for each term. We recommend that exchange students arrive at least a day or two before the start of orientation.

**Note:** Students may not attend exchange at Kellogg if they are unable to attend orientation.
Living Expenses

All exchange students pay tuition to their home institution. This is in part so that they can count credits toward their degree and graduation. Below are the estimated living expenses of an exchange term based on the calculated expenses our full-time students for their second year of study.

**Note:** health insurance is mandatory for all exchange students per Northwestern University policy.

### Estimated Cost of Living Expenses

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<tbody>
<tr>
<td>Room and board</td>
<td>$6,500</td>
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<tr>
<td>Student Activity Fee</td>
<td>$110</td>
</tr>
<tr>
<td>Books and Supplies *</td>
<td>$700</td>
</tr>
<tr>
<td>NU-SHIP Health insurance</td>
<td>$950-1300</td>
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<tr>
<td>Personal</td>
<td>$2,000</td>
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*Calculated based on average costs for four credits.*

### NU Student Health Insurance - Cost Breakdown by Quarter (2019-2020)

<table>
<thead>
<tr>
<th></th>
<th>September - December</th>
<th>$1350 *</th>
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<tbody>
<tr>
<td>Fall</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Winter</td>
<td>January - March</td>
<td>$985 *</td>
</tr>
<tr>
<td>Spring</td>
<td>April - June</td>
<td>$930 *</td>
</tr>
</tbody>
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*Calculated based on 2019-2020 rates. Anticipated annual increase of 2-4%.*

### Registration, Courses and Grading

Exchange students will work with the Kellogg Registrar to select their courses prior to their arrival on campus. The official course-offerings list will be made available to students 6-8 weeks prior to the start of the exchange term.

All upper-level elective courses are open to exchange students. Kellogg's ten-week classes are 30 contact hours. Kellogg's five-week classes are 15 contact hours. Exchange students must be enrolled in a minimum of 3 Kellogg credits (90 contact hours), during their time at Kellogg. They may register for a maximum of 5 Kellogg credits.

Exchange students are not permitted to take lab courses or first-year core courses: MORS-430, ACCT-430, DECS-433, MGMT-431, FINC-430, MECN-430, MKTG-430, DECS-434, OPER-430, OPNS-430.

**Kellogg’s A - F Grading System:**

- **A** = excellent
- **B** = good
- **C** = fair
- **D** = poor
- **F** = failing
- **P/NC** = pass/no-credit
Housing

Space permitting, exchange students may choose to stay in the McManus Living/Learning Center, an on-campus, furnished building inhabited by 300 Kellogg students, their partners, and families. Located in downtown Evanston near many restaurants, banks, shops, a movie theater, and public transportation, McManus is only a 15-minute walk from Kellogg’s new, state of the art, Global Hub, where all Kellogg classes will be held.

If McManus is full, we will provide information on housing alternatives. Off-campus sublets from Kellogg students who are away on exchange may also be available.

Kellogg Career Services

Exchange students are not considered alumni of Kellogg; however, while they are on exchange they:

- Have access to Kellogg’s Career Resource Center for current material on firms.
- Can meet with a dedicated career coach for international and exchange students for advising sessions, mock interviews, and resume review.
- Are able to attend any company presentation by recruiters. *
- May participate in on-campus recruiting *if* a firm specifically invites them to take a closed interview spot. Open interview spots are not available to visiting students. *
- Can join Kellogg’s Exchange Student LinkedIn group in order to make and maintain business contacts formed throughout the exchange experience.
  
  * Fall quarter only - volume/availability varies year over year.

Kellogg Student Services and Social Activities

The Student Experience Suite is the activity center for the Kellogg student body. The Student Experience staff seeks to enhance the quality of life for Kellogg students, and some of their major responsibilities are to provide students with personal, academic, and program counseling.

Kellogg’s congenial atmosphere is due in part to the variety of social and recreational activities sponsored by the Kellogg Student Association (KSA). Every Friday, Kellogg students host “TG,” a casual gathering with snacks, beverages, and a variety of entertainment including live bands, performances, international cultural activities, and more.

Over 90 clubs and sports teams provide a rich array of professional, philanthropic, cultural, and social programming. All of these groups welcome the participation of visiting exchange students.

Note: All students are required to pay the Student Activity Fee referenced above which provides the opportunity to participate in the activities listed here and much more. The university does not waive/prorate this fee should students choose not to participate.
Northwestern University Services and Facilities

**Athletics:** The [Henry Crown Sports Pavilion and Norris Aquatics Center](http://www.northwestern.edu) is a modern, multi-purpose sports complex on the Evanston campus.

**Library:** Northwestern University's [libraries](http://www.library.northwestern.edu) are a valuable resource for Kellogg students. The collections include more than 3 million books, journals, online services, and other media in management, the social sciences, and humanities.

**Norris University Center:** Located in the heart of campus, the [Norris University Center](http://www.norcampus.northwestern.edu) offers various services and resources to enhance students’ experience. It also offers involvement opportunities through the Center for Student Involvement, a wide variety of food options, textbooks and spirit gear from the Norris Bookstore, as well many other opportunities for creativity, adventure, and fun outside of the classroom.

**Student Health Services:** Exchange students are now required to purchase NU-SHIP health insurance through the [Aetna Student Health Benefit Planning Insurance Agency](http://www.aetna.com). This is a risk management requirement, and it is not possible to waive this fee for any reason.

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