An outstanding program that fundamentally changed my approach to leadership and delivered a step change in my business. The course content and structure, speaker line-up, and the relationships forged with fellow participants over the course of the program, provided a potent learning environment that delivered both professional and personal stretch. I highly recommend the Women in Leadership program to other businesswomen.”

Liane Sayer-Roberts
Director
Sauce Communications
Finalist, Telstra Business Woman of the Year 2014

Made for:
This program attracts a dynamic group of business women from a variety of industry sectors and organisations – including corporate leaders, not-for-profit executives, leading public servants and business owners. Participants are selected to create a diverse group of experienced executives from an array of industries and career backgrounds.

Sydney, UNSW CBD Campus, 3 x 2 day modules $9,350 (incl. GST)

This program will earn you one unit points towards the Certificate in Executive and Management Development (CEMD).

6 Unit point towards your CEMD certification
Outcomes
For the Individual:
- Accelerate your leadership capability and development
- Build a network of cross-industry peers
- Develop spheres of influence and connect with committed, like-minded women who are ready to build their personal agency in exercising leadership
- Consciously manage your career to make the best choices for you and your organisation

For the Organisation:
- Increase your leadership pool
- Support talented women and demonstrate a commitment to equality in your leadership team

The Learning Experience
Through a special combination of collaborative classroom experience - 3 modules of 2 days strategically spaced to ensure application of learning back in the workplace. Participants also receive personal executive coaching sessions between modules, ensuring that learning is attuned to each individual’s career.

"The program has helped me redefine my professional pathway forward. I feel strongly connected to the power of my authentic leadership ability. In this aspect, the program was far more enriching than I could have even hoped for."

Arabella Douglas
Social Sustainability Manager
Barangaroo, Lend Lease
Module 1: Expressing your Authentic Leadership Style

The foundation of leadership is the ability to reflect and constantly develop your authentic style, values and signature strengths. This module explores:

- Your leadership preference and performance
- Socially attuned leadership and collaborative engagement
- Unconscious bias - navigating the “unwritten rules”
- Connecting with impact

Module 2: Influencing with Executive Presence

Build your strategic skills and power to influence change.

- Develop coaching and mentoring skills through the use of persuasive logic
- Negotiate and navigate difficult conversations
- Improve executive impact and presence
- Influence strategically

Module 3: Building an Adaptive Culture

Step into your authority and influence change effectively to motivate others and improve performance.

- Build your informal and formal authority
- Understand and work with adaptive and technical challenges
- Develop strategies to overcome change immunity

Sustaining Momentum: Inter-module Support

To sustain momentum, you will be supported through the program and between modules with on-going coaching sessions designed to:

- Foster self-reflection in your leadership role
- Assist you to plan your career strategy
- Enable you to identify and leverage critical opportunities 1:1
- Explore the notion of constructive entitlement
Rosamund Christie is a highly experienced executive coach whose work focuses on adaptive leadership. She is an adjunct faculty member of the AGSM and teaches on the full-time and Executive MBA programs. A passionate advocate for women in leadership, Rosamund has led the Women in Leadership program since its inception in 2012 and is inspired by the engagement, courage and initiative of the women who have completed this program.

Meet the Faculty Team

Program Director:

Rosamund Christie

Presenters:

Jo O’Reilly: Strategic Influence & Executive Presence
As the Senior Performance Coach with AGSM, and teacher at NIDA, Jo has global experience in delivering workshops and individual sessions in communication and presentation skills with people in business at all levels. She is acknowledged as one of Australia’s leading improvisation trainers and runs workshops that focus on improving executive presence and impact.

“I will share performance skills with women in leadership to help them manage their visibility and impact. I will work with each participant to develop a productive inner coach to reach out to others and be present to an audience to create a positive, lasting impression.”

Yasmin King: Negotiation Skills
Yasmin is an experienced Negotiator, negotiation coach for both the public and private sectors. She is currently CEO of Service Skills Australia, a not-for-profit, independent organisation funded by the Australian Government to support skills and workforce development for the Services sectors. She is also an associate of Negotiation Partners, and a Board member of Independent Contractors Australia

“Negotiation is a necessary life skill – and it is important to understand when to be tactical and when to be strategic”

Julia Palmer: Building Relationships
Julia Palmer is a respected Networking Strategist who has dedicated her career to educate business people on the importance of developing strategies to create and manage viable internal and external business relationships. By age 25 Julia was the General Manager of a multi-million dollar global organisation, and has built her career by organising and attending thousands of networking events across all industries internationally.

“My session will help participants have the confidence to connect with people when first meeting them and managing those relationships to ensure they are sustained and mutually beneficial.”

Continuing the Journey: Post-program
To support and embed on-going learning, you have the opportunity to continue your journey through:
- Participating in cohort collaboration and accessing faculty thought leadership online
- Attending invitation-only guest speaker events
- Accessing support for Industry Award applications
- Investing in an on-going coaching program (optional)

“I am constantly struck by the committed, intelligent and vibrant women I meet who aspire to make a greater leadership contribution. This program works to harness women’s talents and aspirations and celebrate the change they can bring about for themselves and, by doing so, the massive change they can bring about for our society.”

Rosamund Christie
Program Director

To find out more
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