Unrivaled Natural Beauty

Chile’s unusual ribbon-like shape stretches for over 2,600 miles and hosts a variety of climates, from desert to temperate rainforest. To the East, the majestic Andes run the length of the country, providing not only beautiful vistas, but also some of the best adventure tourism in the world. Every year, over 2 million kayakers, climbers, and adventurers visit Chile’s southern Patagonia region and Antarctica. To the West, across the Pacific Ocean, lies Easter Island. And, to the North stretches the Atacama desert, the driest place in the world and home to NASA’s Mars Project.

Gateway to Latin American Business

Chile’s friendly business atmosphere, stability, and safe environment have encouraged many large multinational companies to establish South American headquarters in the country’s capital of Santiago. Chile has one of the world’s most open economies and holds the most bilateral trade agreements in the world, including strong agreements with Australia, the United States, China, Japan, and the European Union.

Global Competitiveness

In the past decade, Chile has made huge strides towards becoming not only a leader in Latin America, but in the world. The country has more than doubled its per capita income over the last ten years and has managed to reduce national poverty levels to 13.7%, a lower percentage than the United States. In December 2007, S&P elevated Chile’s credit rating from A to A+, a level that only ten other countries in the world can top.

Thriving Industry

Chile has an immense cache of natural resources, including copper, timber, fresh fruit, fish, and financial services. This, coupled with the country’s high level of human capital has allowed Chile to advance in the rankings to become Latin America’s shining star.
Chile-Australia Trade Relations

Latin America is shaping up to become the next big destination for Australian exports and FDI. With a young educated population, a wealth of natural resources and a stable and transparent commercial environment, Chile offers great opportunities for Australian businesses.

- Chile is Latin America’s most stable and transparent commercial environment making it an ideal base for Australian companies looking to expand into Latin America;
- Moreover, Chile is the most like-minded country in Latin America for Australians wishing to conduct business;
- Australia has a significant history of investment in Chile;
- Both countries are major southern hemisphere mining and agricultural economies;
- Both countries share an Asia-Pacific trade focus;
- Australia–Chile Free Trade Agreement entered into force on May 6 2009. It was Australia’s fifth FTA and the first with a Latin American country;
- Since FTA’s entry into force, there has been a significant increase in Australian companies operating in Chile and expanding their business in Latin America more broadly.

For more information contact Austral Group at info@theaustralgroup.com