### MBA (Executive), MBAX, GCCM & MBT

#### Enrolments Open
- Week 1: Monday, 26 November 2018
- Week 2: Monday, 3 December 2018

#### Enrolments Open
- Week 1: Monday, 4 March 2019
- Week 2: Monday, 18 March 2019

#### Enrolments Open
- Week 1: Monday, 15 July 2019
- Week 2: Monday, 1 September 2019

### Code | Name | Mode | Location | Code | Name | Mode | Location | Code | Name | Mode | Location
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GCM5451 | Elective: Corporate Finance | Online | SYD ENS | GCM5451 | Elective: Corporate Finance | Online | SYD ENS | GCM5451 | Elective: Corporate Finance | Online | SYD ENS
GCM5451 | Elective: Corporate Finance | Online | SYD ENS | GCM5451 | Elective: Corporate Finance | Online | SYD ENS | GCM5451 | Elective: Corporate Finance | Online | SYD ENS
GCM5451 | Elective: Managing People & Organizations | Intensive | SYD ENS | GCM5451 | Elective: Managing People & Organizations | Intensive | SYD ENS | GCM5451 | Elective: Managing People & Organizations | Intensive | SYD ENS
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### Change

#### Change
- **New or significantly revised course:**

**Elective Option for MBAE**

See MBAX courses below for MBAE Elective Options

**Permission Required**

### MBA Full-time Electives

#### Electives

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#### Electives

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AGSM @ UNSW Business School
Annual Course Calendar 2019
MBA (Executive), MBAX, GCCM & MBT - Notes

Class Modes
Weekly Courses:
Course delivery occurs over a 12 week period and includes 1 weekly face-to-face class (meeting or evening as per enrolment). An additional week (10) may be applicable for exams or major assessment due date(s). Weekly courses require a minimum of 80% attendance. You may attend up to 3 alternate classes as a visitor due to illness, critical work projects or travel.

Residential Courses:
Course delivery is designed as a stay-in/overnight residential course inclusive of accommodation and catering. Residential courses are offered in Stage 1 and Stage 2 of the MBA (Executive) and incur a residential fee (see below for details). Residential courses require 100% attendance and for students to stay in the accommodation provided for the entirety of the course.

Intensive Courses:
Course delivery occurs over a 12-week period and includes 1 or 2 intensive weekends for classes. Intensive courses require 100% attendance and students are required to complete coursework and readings prior to attending classes. Students may also be required to participate online through Moodle.

Online Courses:
Course delivery occurs over a 12-week period through the online streaming platform Moodle. An additional week (10) may be applicable for exams or major assessment due date(s). Students are required to complete coursework, reading, and assignments; and participate in regular online discussions.

Study Tour:
Course delivery occurs over 2-3 days of classes based in Sydney and approximately 10 days of travel overseas, visiting international companies and speakers. Study Tours are available in the course MNGT6583 International Business Experience, which may be taken as an electives. Study Tour costs are in addition to tuition fees (see below for details). For more information and to register your interest for study tour updates, contact mbaxchange@agsm.edu.au

Course Codes
MBA (Executive) Generally MNGT9xx, but has limited electives in this code so refer to MNGT9xxx & MNGT7xx as well.
MBA
MBA9xxx
MBA Full-time
MNGT7xxx

Course Pre-requisites
MBA
All Finance specializations have pre-requisites of Core Accounting and Financial Management & Core Corporate Finance. MNGT6274 Systems Change has a pre-requisite of MNGT6271 Approaches to Change.

Full-time MBA

International
For eligibility advice on the International elective courses, contact studentexperience@agsm.edu.au

Enrollment Restrictions
MBA9511 Leadership in a Complex Environment (MNGT5111) should not be taken by MBA students seeking to transfer into the MBA (Executive) for Stage 2, nor is it available to MBA (Executive) students due to overlapping course content with courses in Stage 2 of the MBA (Executive) Program.

MBA9513 & MBA6273 ReDesigning the Organization. Only 1 of these courses may be taken due to overlap.

Progression Planning
Our amazing Student Experience Team are here to help you navigate the myriad of options available to ensure you maximise learning outcomes with AGSM.

To book a consultation over the phone, in person or by video conference, please contact the team on Ph: 9311 9400 or studentexperience@agsm.edu.au

Waiting List
Early enrolment is advised to secure preferred class venue and time. Student Experience operates Wait Lists for popular classes so please contact us via email (studentexperience@agsm.edu.au) if your desired class is full and you wish to be waitlisted. Enrolment may be facilitated until the end of the first week of session, subject to availability.

Please note classes with low enrolments at the end of the enrolment period may be cancelled.

Please do not enrol in classes you do not intend to proceed with as this impacts your colleagues and the viability of scheduled offerings.

MBA (Executive), MBA and MBT students may enrol in the equivalent Core course(s) of an alternative Program. AGSM MBA programs are designed to ensure that all AGSM MBA graduates have the same core skills and knowledge, and as such a range of MBAX Stage 1 courses and MBA Core courses are equivalent to each other while being offered in different formats. The table below shows the equivalent courses across program Core & Elective courses.

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Name</th>
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<tbody>
<tr>
<td>MNGT 5275</td>
<td>Managing People &amp; Organisations</td>
<td>MBA 9125</td>
<td>Managing People &amp; Organisations</td>
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<tr>
<td>MNGT 5200</td>
<td>Accounting &amp; Financial Management</td>
<td>MBA 9130</td>
<td>Accounting &amp; Financial Management</td>
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<td>MNGT 6521</td>
<td>Corporate Finance</td>
<td>MBA 9123</td>
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<tr>
<td>MNGT 6525</td>
<td>Marketing Management</td>
<td>MBA 9124</td>
<td>Marketing Management</td>
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<tr>
<td>MNGT 5512</td>
<td>Advanced Managerial Finance</td>
<td>MBA 9137</td>
<td>Advanced Finance</td>
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<tr>
<td>MNGT 5512</td>
<td>Venture Capital Finance</td>
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<td>MNGT 5512</td>
<td>Financial Statement Analysis</td>
<td>MBA 9128</td>
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<td>MNGT 5540</td>
<td>Business Modelling</td>
<td>MBA 9142</td>
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<td>MNGT 5550</td>
<td>International Finance</td>
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<tr>
<td>MNGT 5522</td>
<td>Mergers and Acquisitions</td>
<td>MBA 9141</td>
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</tbody>
</table>

Elective Options
MBA Core
MBA (Executive) students can enrol in any MBA core courses as electives except MNGT5111 Leadership in a Complex Environment as per above.

MBA (Executive) students need approval to take the MBA Core course Strategic Management (MNGT5545), as the course contains a crossover of concepts with MBA Stage 2 EAY.

MBA Specialisations
MBA (Executive) students can take MBA specialisations as electives except: MNGT6272 Change Skills (due to overlap with MNGT6211 Executive Blueprint); any capstone courses; and CSI Courses: COMM 5713 Collaborative for Social Impact, COMM 5707 Social Impact Field Study.

MBA Electives
Please refer to MBA website structure page for electives options under MNGT9xxx codes.

Full-time MBA
MBA (Executive) and MBA students also have access to cross program electives across a selection of MBA Full-time (FT) Program electives, pending approval.

FT MBA electives are offered in Session 1 & Session 2 and from 2019 the Full-time Session 4 will align with the regular MBA/MBAX Session 1 dates.

Please note FT MBA course fees are higher and generally given to FT MBA and Exchange students. Most courses are offered during business hours, although we are introducing weekend intensive options.

Currently OperationAllaying Strategy (MNGT5190) & Leadership Concepts and Skills (MNGT5170) are the only FT MBA elective courses not approved for Cross Program enrolment.

If you are interested in a FT MBA electives, please contact the Student Experience Team for further information and enrolment approval (studentexperience@agsm.edu.au).

International
This is specific to International Business Experience (MNGT6583), which may be taken as an elective. Delivery occurs over 1-2 days of classes based in Sydney or online (TBC per tour) and approximately 10 days of travel overseas, visiting international companies and speakers. Please refer to the International study options page for further details and contact mbaexchange@agsm.edu.au to register your interest.

Course Fees
The student services and Amenities Fee is charged to all enrolled students. This fee must be paid at the due dates or you may receive a Fee Block which will prevent enrolment.

Weekly Courses
The Executive Blueprint course is a commencing course and part of Stage 1 of the revised MBA Executive Program. This course primes students for a transformative learning experience. This is a 12 week blended residential course, whereby students engage in self directed and online facilitated activities as well as attend a 3 day on-campus residential at UNSW Kensington campus.

Complex Adaptive Leadership (CAL)
TBA (approx) The CAL courses is delivered with day 1 in the classroom (UNSW Kensington Campus 9am-5pm) and days 2-4 offsite at an experiential residential site (2261 Tugalong Road, Canyonleigh). Students will meet at AGSM at 7.15am on day 2 and be transported by bus to the remote NSW location (approx. 2 hrs from Sydney) and be bussed back by approx. 12pm on day 4. The residential fee covers the accommodation at the experiential residential, but does not include accommodation in Sydney on night 1. Intermediate students should discuss options with the Student Experience team (studentexperience@unsw.edu.au).

2019 CAL Dates: Thursday 29 November - Sunday 2 December

International Business Experience
$5,000 - $7,000 Delivery occurs over 1-2 days of classes based in Sydney or online (TBC per tour) and approximately 10 days of travel overseas, visiting international companies and speakers. In addition to tuition fees, the package cost is approximately $5,000 - $7,000 plus international flights. Flights to and from Australia are paid for separately by the participant. Please refer to the International study options page for further details and contact mbaexchange@agsm.edu.au to register your interest.

For further information and for all enquiries, please contact the AGSM Student Experience team. studentexperience@agsm.edu.au | T: 02 9931 9400

MBA Core
MBA (Executive) student can take MBAX core courses as electives except MNGT5111 Leadership in a Complex Environment as per above.

MBA (Executive) students need approval to take the MBA Core course Strategic Management (MNGT5545), as the course contains a crossover of concepts with MBA Stage 2 EAY.

MBA Specialisations
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