AGSM @ UNSW Business School

Annual Course Calendar 2019

MBA (Executive), GCMC & MBT

Enrolment is now a 2 Step process.

Step 1. Annual Course Enrolment:
MBA Annual Course enrolments open 10:30am Wednesday 17 October, 2018

Step 2. Class Registration:
AGSM appointment dates as outlined below per term.
**AGSM @ UNSW Business School**

**Annual Course Calendar 2019**

**MBA (Executive), MBAX, GCCM & MBT - Notes**

**AGSM Learning Toolkit**

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**Course Codes**

- **MBA (Executive)**
  - Generally MNGT6275, but has limited electives in this code so refer to MNGT5xxx & MBAX9xxx as well.
  - MBAX9xxx
  - MBA6275

- **MBAX**
  - All Finance specialisations have pre-requisites of Core Accounting and Financial Management & Core Corporate Finance.
  - MBA6274 Systems for Change has a pre-requisite of MBA6273 Approaches to Change.

- **MBAX Pre-requisites**
  - MBAX

**Course Co-requisites**

- **MBAX**
  - Financial Statement Analysis
  - Accounting & Financial Management

- **MBAX 9139**
  - Entrepreneurial Finance

**Intensive Courses**

- Course delivery is designed as a stay-in/overnight residential course inclusive of accommodation and catering.
- Residential courses are offered in Stage 1 and Stage 2 of the MBA (Executive) and incur a residential fee (see below for details).
- Residential courses require 100% attendance and for students to stay in the accommodation provided for the entirety of the course.

**Online Courses**

- Course delivery occurs over a 12-week period through the online eLearning platform Moodle. An additional week (13) may be applicable for exams or major assessment due dates.
- Students are required to complete coursework, reading, and assessment; and participate in regular online discussions.

**Study Tour**

- Course delivery occurs over 1-2 days of classes based in Sydney and approximately 10 days of travel overseas, visiting international companies and speakers.
- Study Tours are available in the course MNGT6583 International Business Experience, which may be taken as an electives. Study Tour costs are in addition to tuition fees (see below for details). For more information and to register your interest for study tour updates, contact mbaxchange@agsm.edu.au.

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**AGSM MBA programs are designed to ensure that all AGSM MBA graduates have the same core skills and knowledge, and as such a range of MBAX Stage 1 courses and MBAX Core courses are equivalent to each other while being offered in different formats. The table below shows the equivalent courses across program Core & Elective courses.**

**Course Equivalencies**

<table>
<thead>
<tr>
<th>MBA (Executive) Core</th>
<th>Course name</th>
<th>MBAX Course</th>
<th>Course name</th>
</tr>
</thead>
<tbody>
<tr>
<td>MNGT 6275</td>
<td>Managing People &amp; Organisations</td>
<td>MBAx 9125</td>
<td>Managing People &amp; Organisations</td>
</tr>
<tr>
<td>MNGT 6210</td>
<td>Accounting &amp; Financial Management</td>
<td>MBAx 9120</td>
<td>Accounting &amp; Financial Management</td>
</tr>
<tr>
<td>MNGT 6321</td>
<td>Corporate Finance</td>
<td>MBAx 9123</td>
<td>Corporate Finance</td>
</tr>
<tr>
<td>MNGT 6211</td>
<td>Marketing Management</td>
<td>MBAx 9114</td>
<td>Marketing Management</td>
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<tr>
<td>Full-time Course</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>MNGT 6212</td>
<td>Advanced Managerial Finance</td>
<td>MBAx 9137</td>
<td>Advanced Finance</td>
</tr>
<tr>
<td>MNGT 5522</td>
<td>Venture Capital Finance</td>
<td>MBAx 9139</td>
<td>Entrepreneurial Finance</td>
</tr>
<tr>
<td>MNGT 5512</td>
<td>Financial Statement Analysis</td>
<td>MBAx 9138</td>
<td>Financial Analysis</td>
</tr>
<tr>
<td>MNGT 5540</td>
<td>Business Modelling</td>
<td>MBAx 9142</td>
<td>Business Modelling</td>
</tr>
<tr>
<td>MNGT 5525</td>
<td>International Finance</td>
<td>MBAx 9140</td>
<td>Global Finance</td>
</tr>
<tr>
<td>MNGT 5522</td>
<td>Mergers and Acquisitions</td>
<td>MBAx 9141</td>
<td>Mergers and Acquisitions</td>
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**Elective Options**

**MBA Core Electives**

- MBA (Executive) students can take MBA core courses as electives (except MBA9131 Leadership in a Complex Environment as per above).

**MBA Specialisations (Executive)**

- MBA (Executive) students can take the MBA Core course Strategic Management (MBA9145) as an elective but please note there is no crossover of concepts with MBA Stage 2 EAY.

**MBAX Electives**

- Please refer to MBAX website structure page for electives options under MBAX000 codes.

**Full-time MBA**

- MBA (Executive) and MBAX students also have access to the program electives course which may be taken as an electives. MBA Full-time (FT) Program electives, pending approval.
- FT MBA electives are offered in Session 3 & Session 4 and from 2019 the Full-time Session 4 will align with the regular MBAX/MBAX Session 1 dates.
- Please note FT MBA course fees are higher and priority is generally given to FT MBA and Exchange students. Most courses are offered during business hours, although we are introducing weekend intensive options.

**International**

- This is specific to International Business Experience (MNGT6583), which may be taken as an elective. Delivery occurs over 1-2 days of classes based in Sydney or online (TBC per tour) and approximately 10 days of travel overseas, visiting international companies and speakers. Please refer to the International study options page for further details and contact mbaxchange@agsm.edu.au to register your interest.

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**Course Fees**

- The Student Services and Amenities Fee is charged to all enrolled students. This fee must be paid at the due dates or you may receive a Fee Block which will prevent enrolment.

**Residential Fees**

- In addition to course fees

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course name</th>
<th>Residential Fee</th>
<th>Details</th>
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<tbody>
<tr>
<td>MNGT 6211</td>
<td>The Executive Blue Print</td>
<td>$689</td>
<td>The Executive Blueprint course is a commencing course and part of Stage 1 of the revised MBA Executive Program. This course primes students for a transformational learning experience. It is a 12-week blended residential course, whereby students engage in self-directed and online facilitated activities as well as attend a 3 day on-campus residential at UNSW Kensington campus.</td>
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<tr>
<td>MNGT 6084</td>
<td>Complex Adaptive Leadership (CAL)</td>
<td>$5,200 (approx)</td>
<td>The CAL courses is a 4 days bootcamp style experiential learning experience. It is delivered by day 1 in the classroom (UNSW Kensington Campus - 8am-5pm) and days 2-4 offsite at an experiential Residential site (2261 Tugalong Road, Canyonleigh). Students will meet at AGSM at 7.15am on day 2 and be transported by bus to the remote NSW location (approx. 2 hrs from Sydney) and be bussed back by approx. 12pm on day 4. The resident fee covers the accommodation at the experiential residential, does not include accommodation in Sydney on night 1. Internate students should discuss options with the Student Experience team (<a href="mailto:studentexperience@agsm.edu.au">studentexperience@agsm.edu.au</a>). 2019 CAL Dates TBC (2018 dates were 29 Nov-2 Dec, 2018 so anticipate similar)</td>
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<tr>
<td>MNGT 6083</td>
<td>International Business Experience</td>
<td>$5,000 - $7,000</td>
<td>Delivery occurs over 1-2 days of classes based in Sydney or online (TBC per tour) and approximately 10 days of travel overseas, visiting international companies and speakers. In addition to tuition fees, the package cost is approximately $5,000 - $7,000 plus international flights. Flights to and from Australia are paid for separately by the participant. Please refer to the International study options page for further details and contact <a href="mailto:mbaxchange@agsm.edu.au">mbaxchange@agsm.edu.au</a> to register your interest.</td>
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For further information and for all enquiries, please contact the AGSM Student Experience team.

studentexperience@agsm.edu.au | T: 02 9931 9400