

# Annual Course Calendar 2020

## MBA (Executive), MBAX & GCCM

Enrolment is a 2 Step process

[Link to course outlines](#)

[Version: 13 Sep 2019]

**Step 1. Annual Course Enrolment: AGSM Annual Course enrolments open 11:00 am Wednesday 9 October 2019**

**Step 2. Class Registration:** AGSM appointment dates will be updated below (per Term) when allocated and confirmed by UNSW.

	TERM 1, 2020	TERM 2, 2020	TERM 3, 2020
<b>DATES</b>	<b>Class Registration (Step 2 of Enrolment)</b> Wednesday 25 Nov 2019 From 10:30am	<b>Class Registration (Step 2 of Enrolment)</b> AGSM appointment date TBA (Can be any time after Mon 6 April when UNSW appointments open)	<b>Class Registration (Step 2 of Enrolment)</b> AGSM appointment date TBA (Can be any time after Mon 20 July when UNSW appointments open)
	<b>Term 1, Week 1 Commences</b> Monday, 17 February 2020	<b>Term 2, Week 1 Commences</b> Monday, 1 June 2020	<b>Term 3, Week 1 Commences</b> Monday, 14 September 2020
	<b>Census Date</b> Sunday 15 March (End of week 4) Ends Sunday 10 May, 2020	<b>Census Date</b> Sunday 28 June (End of week 4) Ends Sunday 23 August, 2020	<b>Census Date</b> Sunday 11 October (End of week 4) Ends Sunday 6 December, 2020
	<b>Week 12</b> TBC Friday 5 June, 2020 (Week 1 of T2)	<b>Week 12</b> TBC Friday 18 September, 2020 (Week 1 T3)	<b>Week 12</b> TBC Friday 24 January, 2020
	<b>Results Released</b>	<b>Results Released</b>	<b>Results Released</b>

MBAE & MBAX students may enrol in any mode of their Core courses on offer each Term in MBAE students may choose the MBAX core equivalent & vice versa. The course names are the same but the course codes vary. Core equivalent course codes are noted on page 2 of this document.

	MBA (Executive) Stage 1	MBA (Executive) Stage 1	MBA (Executive) Stage 1
<b>1st Course</b>	<b>Term 1 MBAE CORE</b>	<b>Term 2 MBAE CORE</b>	<b>Term 3 MBAE CORE</b>
	<b>Code Name Mode Location</b>	<b>Code Name Mode Location</b>	<b>Code Name Mode Location</b>
	MNGT6211 Executive Blueprint (+ Residential Fee approx \$600) Residential SYD KENS	MNGT6211 Executive Blueprint (+ Residential Fee approx \$600) Residential SYD KENS	MNGT6211 Executive Blueprint (+ Residential Fee approx \$600) Residential SYD KENS
<b>MBAE CORE</b>	MNGT6210 Accounting & Financial Management Intensive SYD CBD MNGT6321 Corporate Finance Intensive SYD CBD MNGT6275 Managing People & Organisations Intensive CAN, MEL, PER, SYD CBD MNGT6275 Managing People & Organisations Weekly SYD CBD MNGT6251 Marketing Management Intensive SYD KENS MNGT6251 Marketing Management Weekly SYD CBD	MNGT6210 Accounting & Financial Management Weekly SYD CBD MNGT6210 Accounting & Financial Management Intensive CAN, MEL, PER, SYD CBD MNGT6275 Managing People & Organisations Intensive SYD CBD MNGT6275 Managing People & Organisations Weekly SYD CBD MNGT6251 Marketing Management Intensive SYD KENS	MNGT6210 Accounting & Financial Management Weekly SYD CBD MNGT6321 Corporate Finance Weekly SYD CBD MNGT6321 Corporate Finance Intensive SYD CBD MNGT6275 Managing People & Organisations Intensive SYD CBD MNGT6251 Marketing Management Weekly SYD CBD MNGT6251 Marketing Management Intensive CAN, MEL, PER, SYD KENS
<b>MBAE ELECTIVES</b>	<b>MBAE ELECTIVES</b>	<b>MBAE ELECTIVES</b>	<b>MBAE ELECTIVES</b>
	<b>Code Name Mode Location</b>	<b>Code Name Mode Location</b>	<b>Code Name Mode Location</b>
	MNGT6582 International Business Intensive SYD CBD	MNGT6583 International Business Experience Study Tour China	MNGT6712 Negotiations Intensive SYD CBD

MBAE Program students can take the majority of MBAX courses below as Elective options. MBAX Core that is not common to the MBAE Program & MBAX Specialisations where an exclusion is not noted, may be taken as MBAE Electives. MBAX Courses excluded as MBAE Electives are: MBAX9131 Leadership & MBAX6272 Change Skills. Please note there is crossover of concepts in MBAX9143 & EAY4 (MBAE Stage 2).

	MBA (Executive) Stage 2 - Executive Agenda Year (EAY) 2020 Schedule		
<b>EAY</b>	<a href="#">2020 EAY Schedule</a>	<a href="#">For further information on EAY please refer to the AGSM website under MBA (Executive) Stage 2</a>	<a href="#">EAY Application process &amp; FAQs</a>

	MBAX CORE / MBAE Elective (if not common core)	MBAX CORE / MBAE Elective (if not common core)	MBAX CORE / MBAE Elective (if not common core)
<b>1st Course</b>	<b>Term 1</b>	<b>Term 2</b>	<b>Term 3</b>
	<b>Code Name Mode Location</b>	<b>Code Name Mode Location</b>	<b>Code Name Mode Location</b>
	MBAX9131 Leadership (Under Review if avail as MBAE Elective) Online MBAX9131 Leadership (Under Review if avail as MBAE Elective) Intensive SYD CBD	MBAX9131 Leadership (Under Review if avail as MBAE Elective) Online MBAX9131 Leadership (Under Review if avail as MBAE Elective) Intensive SYD CBD	MBAX9131 Leadership (Under Review if avail as MBAE Elective) Online MBAX9131 Leadership (Under Review if avail as MBAE Elective) Intensive SYD CBD
<b>MBAE CORE</b>	MBAX9135 Business Analytics Weekly SYD CBD MBAX9135 Business Analytics Intensive SYD CBD MBAX9135 Business Analytics Online MBAX9123 Corporate Finance Online MBAX9122 Economics in Management Practice Online MBAX9122 Economics in Management Practice Weekly SYD CBD MBAX9122 Economics in Management Practice Intensive SYD CBD MBAX9125 Managing People & Organisations Online MBAX9143 Strategic Management Online	MBAX9120 Accounting & Financial Management Online MBAX9123 Corporate Finance Online MBAX9151 Law, Regulation and Ethics Intensive SYD CBD MBAX9125 Managing People & Organisations Online MBAX9114 Marketing Management Online MBAX9143 Strategic Management Weekly SYD CBD MBAX9143 Strategic Management Intensive SYD KENS	MBAX9120 Accounting & Financial Management Online MBAX9135 Business Analytics Online MBAX9123 Corporate Finance Online MBAX9125 Managing People & Organisations Online MBAX9114 Marketing Management Online

	Term 1 CHANGE SPECIALISATION COURSES / MBAE ELECTIVES	Term 2 CHANGE SPECIALISATION COURSES / MBAE ELECTIVES	Term 3 CHANGE SPECIALISATION COURSES / MBAE ELECTIVES
<b>MBAE ELECTIVES</b>	<b>Code Name Mode Location</b>	<b>Code Name Mode Location</b>	<b>Code Name Mode Location</b>
	MBAX6272 Change Skills (Not an MBAE Elective) Online MBAX9132 Intrapreneurship Intensive SYD CBD MBAX9101 Project Management Weekly SYD CBD MBAX9101 Project Management Intensive SYD CBD MBAX9101 Project Management Online	MBAX6271 Approaches to Change Online MBAX6271 Approaches to Change Intensive SYD CBD MBAX9153 Implementing Strategy Online MBAX9153 Implementing Strategy Intensive SYD CBD MBAX9132 Intrapreneurship Online TBC	MBAX6272 Change Skills (Not an MBAE Elective) Online MBAX6274 Systems for Change Online MBAX9153 Implementing Strategy Online MBAX9153 Implementing Strategy Intensive SYD CBD MBAX9101 Project Management Intensive SYD CBD MBAX9101 Project Management Online
	<b>Term 1 TECHNOLOGY SPECIALISATION COURSES / MBAE ELECTIVES</b>	<b>Term 2 TECHNOLOGY SPECIALISATION COURSES / MBAE ELECTIVES</b>	<b>Term 3 TECHNOLOGY SPECIALISATION COURSES / MBAE ELECTIVES</b>
	<b>Code Name Mode Location</b>	<b>Code Name Mode Location</b>	<b>Code Name Mode Location</b>
	MBAX9150 Digital Innovation Online MBAX9150 Digital Innovation Intensive SYD CBD MBAX9132 Intrapreneurship Intensive SYD CBD MBAX9101 Project Management Weekly SYD CBD MBAX9101 Project Management Intensive SYD CBD MBAX9101 Project Management Online	MBAX9150 Digital Innovation Online MBAX9150 Digital Innovation Intensive SYD CBD MBAX9130 Enterprise Risk Management Online MBAX9153 Implementing Strategy Online MBAX9153 Implementing Strategy Intensive SYD CBD MBAX9132 Intrapreneurship Online TBC MBAX9154 Managing with Digital Technology Online MBAX9154 Managing with Digital Technology Intensive SYD CBD	MBAX9127 Supply Chain Management Online MBAX9152 Digital Strategy Online MBAX9152 Digital Strategy Intensive SYD CBD MBAX9153 Implementing Strategy Online MBAX9153 Implementing Strategy Intensive SYD CBD MBAX9101 Project Management Intensive SYD CBD MBAX9101 Project Management Online MBAX9136 Silicon Valley Study Tour Silicon Valley
	<b>Term 1 FINANCE SPECIALISATION COURSES / MBAE ELECTIVES</b>	<b>Term 2 FINANCE SPECIALISATION COURSES / MBAE ELECTIVES</b>	<b>Term 3 FINANCE SPECIALISATION COURSES / MBAE ELECTIVES</b>
	<b>Code Name Mode Location</b>	<b>Code Name Mode Location</b>	<b>Code Name Mode Location</b>
	MBAX9138 Financial Analysis Online MBAX9142 Financial Modelling Online	MBAX9137 Advanced Finance Online MBAX9140 Global Finance Online	MBAX9141 Mergers & Acquisitions Online

	Term 1 MBAX CAPSTONE	Term 2 MBAX CAPSTONE	Term 3 MBAX CAPSTONE
<b>MBAE CAPSTONE</b>	<b>Code Name Mode Location</b>	<b>Code Name Mode Location</b>	<b>Code Name Mode Location</b>
	MBAX9155 Strategic Consulting Project Common MBAX CAPSTONE Except for Social Impact Online Captone Course & should be taken last.	MBAX9155 Strategic Consulting Project Common MBAX CAPSTONE Except for Social Impact Online Captone Course & should be taken last.	MBAX9155 Strategic Consulting Project Common MBAX CAPSTONE Except for Social Impact Online Captone Course & should be taken last.

	Term 1 SOCIAL IMPACT	Term 2 SOCIAL IMPACT	Term 3 SOCIAL IMPACT
<b>SOCIAL IMPACT</b>	<b>CODE</b>	<b>CODE</b>	<b>CODE</b>
	<b>Code Name Mode Location</b>	<b>Code Name Mode Location</b>	<b>Code Name Mode Location</b>
	COMMS708 Social Impact: Entrepreneurs & Social Innovation Online & Intensive SYD KENS	COMMS708 Social Impact: Entrepreneurs & Social Innovation Online	COMMS708 Social Impact: Entrepreneurs & Social Innovation Online & Intensive SYD KENS
	<b>SPECIALISATIONS</b>	<b>SPECIALISATIONS</b>	<b>SPECIALISATIONS</b>
	<b>Code Name Mode Location</b>	<b>Code Name Mode Location</b>	<b>Code Name Mode Location</b>
	COMMS713 Collaboration for Social Impact Intensive SYD KENS COMMS709 Corporate Responsibility & Accountability Online COMMS710 Creating Shared Value Intensive SYD KENS COMMS704 Demonstrating Social Impact Online COMMS706 Design for Social Innovation Online COMMS714 Social Impact Capstone Online MBAX (SI) students only COMMS707 Social Impact Field Study Permission Required from CSI	COMMS709 Corporate Responsibility & Accountability Intensive SYD KENS COMMS710 Demonstrating Social Impact Intensive SYD KENS COMMS706 Design for Social Innovation Intensive SYD KENS COMMS902 Leadership for Social Impact Online COMMS703 Social Impact Investment Online COMMS707 Social Impact Field Study Permission Required from CSI	COMMS713 Collaboration for Social Impact Online COMMS710 Creating Shared Value Online COMMS205 Leading Change for Sustainability Intensive SYD KENS COMMS703 Social Impact Investment Intensive SYD KENS COMMS714 Social Impact Capstone Online MBAX (SI) students only COMMS707 Social Impact Field Study: India. Permission Required from CSI

COMMS707 permission to enrol from Project Supervisor based on project idea / viability is required. Please contact CSI with your interest a minimum of 3 weeks prior to session. For more information & timetables regarding the Social Impact specialisation courses please contact The Centre for Social Impact (CSI) | E: csistudents@unsw.edu.au | T: +61 (02) 8936 0990 | W: www.csi.edu.au

<b>Full-time MBA</b>	MBA Full-time Electives (Class of 2020 Term 4 starts 13 Jan 2020 ie Does not align with Term 1, 2020.)	<a href="#">Link to AGSM Fulltime MBA Courses</a>	MBA Full-time Electives (Class of 2020 Term 3, 2019)
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MBAE Students can apply via email to the Student Experience Team (studentexperience@unsw.edu.au) for Cross Program enrolment into Fulltime MBA electives. Most are weekly 3 hour face-to-face day classes, but a few courses are offered in intensive or compressed mode. Fulltime MBA students receive priority into capped FT MBA classes. Some courses cannot be taken due to overlap with MBAE Stage 2 and most have associated Core courses as a pre-requisite. FT MBA courses have a higher course fee.

**Planning links:** [Timetables and Key Dates](#) [Course Outlines](#) [MBA \(Executive\) Structure](#) [MBAX Structure](#) [GCCM Structure](#)

For further information and for all enquiries, please contact the AGSM Student Experience team. [studentexperience@agsm.edu.au](mailto:studentexperience@agsm.edu.au) | T: 02 9931 9400

UNSW Policy requires that programs and materials be reviewed on a regular basis. Please note that programs, program structures, courses, and course content and facilitators are subject to change. Changes may have different impacts on students at different stages of their progress. AGSM reserves the right to alter any offering if circumstances require. Every effort will be made to find an alternate option for affected students, however this is not always possible.

**Class Modes**

**Weekly Courses:**

Course delivery occurs over a 12 week period and includes 1 weekly evening face-to-face 90 minute class (generally 6-7:30pm), for 10 or 12 weeks (can vary per course). Weekly courses require a minimum of 80% attendance. You may attend up to 3 alternate classes as a visitor due to illness, critical work projects or travel.

**Residential Courses:**

Course delivery is designed as a stay-in/overnight residential course inclusive of accommodation and catering. Residential courses are offered in Stage 1 and Stage 2 of the MBA (Executive) and incur a residential fee (see below for details). Residential courses require 100% attendance and for students to stay in the accommodation provided for the entirety of the course.

**Intensive Courses:** <https://student.unsw.edu.au/special-consideration>

Course delivery occurs over a 12-week period and includes 1 or 2 intensive weekends for classes. Intensive courses require **100% attendance** and students are required to complete coursework, readings and online activities/discussions through Moodle prior to attending class. **If 100% attendance is not met a student must apply for Special Consideration within 3 working days if order to remain in the course (through Central UNSW & meet the criteria).**

**Online Courses:**

Course delivery occurs over a 12 week period through the online eLearning platform Moodle. Students are required to complete coursework, reading, and assessment; and participate in regular online discussions and/or activities.

**Study Tour:**

Course delivery occurs over 1-2 days of classes based in Sydney and approximately 10 days of travel overseas, visiting international companies and speakers. Study Tours are available in the course MNGT6583 International Business Experience, which may be taken as an elective. Study Tour costs are in addition to tuition fees (see below for details). For more information and to register your interest for study tour updates, contact [mbaexchange@agsm.edu.au](mailto:mbaexchange@agsm.edu.au)

**Course Equivalencies**

MBA (Executive) & MBAX may enrol in the equivalent Core course(s) of an alternative Program. AGSM MBA programs are designed to ensure that all AGSM MBA graduates have the same core skills and knowledge, and as such a range of MBAE Stage 1 courses and MBAX Core courses are equivalent to each other while being offered in different formats. The table below shows the equivalent courses across program Core & Elective courses.

MBA (Executive) Course	Course name	MBAX Course	Course name
MNGT 6275	Managing People & Organisations	MBAX 9125	Managing People & Organisations
MNGT 6210	Accounting & Financial Management	MBAX 9120	Accounting & Financial Management
MNGT 6321	Corporate Finance	MBAX 9123	Corporate Finance
MNGT 6251	Marketing Management	MBAX 9114	Marketing Management
<b>Full-time Course</b>			
MNGT 5321	Advanced Managerial Finance	MBAX 9137	Advanced Finance
MNGT 5322	Venture Capital Finance	MBAX 9139	Entrepreneurial Finance
MNGT 5312	Financial Statement Analysis	MBAX 9138	Financial Analysis
MNGT 5540	Business Modelling	MBAX 9142	Financial Modelling
MNGT 5325	International Finance	MBAX 9140	Global Finance
MNGT 5522	Mergers and Acquisitions	MBAX 9141	Mergers and Acquisitions

**Elective Options**

- MBAX Cores** MBA (Executive) students can take MBAX core courses as electives (except MBAX9131 Leadership in a Complex Environment due to overlap with MBAE Stage 2). However this is currently under review & the restriction may be removed TBA.  
MBA (Executive) students can take the MBAX Core course Strategic Management (MBAX9143) as an elective but please note there is crossover of concepts with MBAE Stage 2 EAY.
- MBAX Specialisations** MBA (Executive) students can take MBAX specialisations as electives except: MBAX6272 Change Skills (due to overlap with MNGT6211 Executive Blueprint); any capstone courses; or CSI Courses: COMM 5713 Collaboration for Social Impact, COMM 5902 Leadership for Social Impact, COMM 5707 Social Impact Field Study.
- MBAX Electives** Please refer to MBAE website structure page for electives options under MNGT6xxx codes
- Full-time MBA** MBA (Executive) and MBAX students also have access to cross program enrol into a selection of MBA Full-time (FT) Program electives, pending approval. FT MBA electives are offered in Term 3 & Term 4 (T4 Commences 13 Jan 2020 & doesn't align with the regular MBAE/MBAX Term dates.)  
Please note FT MBA course fees are higher and priority is given to FT MBA and Exchange students. Most courses are offered during business hours, although we are introducing weekend intensive options. Currently Operationalising Strategy (MNGT5180) is the only FT MBA elective course not approved for Cross Program enrolment.  
If you are interested in a FT MBA electives, please contact the Student Experience Team for further information and enrolment approval ([studentexperience@agsm.edu.au](mailto:studentexperience@agsm.edu.au)).
- International** This is specific to International Business Experience (MNGT6583), which may be taken as an elective. Delivery occurs over 1-2 days of classes based in Sydney or online (TBC per tour) and approximately 10 days of travel overseas, visiting international companies and speakers. Please refer to the [International study options](#) page for further details and contact [mbaexchange@agsm.edu.au](mailto:mbaexchange@agsm.edu.au) to register your interest.

**Course Fees**

**Residential Fees** (in addition to course fees)

Course Code	Course name	Residential Fee AUD	Details
MNGT 6211	The Executive Blue Print	\$680	The Executive Blueprint course is a commencing course and part of Stage 1 of the revised MBA Executive Program. This course primes students for a transformational learning experience. This is a 12 week blended residential course, whereby students engage in self directed and online facilitated activities as well as attend a 3 day on-campus residential at UNSW Kensington campus.
MNGT 6583	International Business Experience	\$5,000 - \$7,000	Delivery occurs over 1-2 days of classes based in Sydney or online (TBC per tour) and approximately 10 days of travel overseas, visiting international companies and speakers. In addition to tuition fees, the package cost is approximately \$5,000 - \$7,000 <b>plus international flights</b> . Flights to and from Australia are paid for separately by the participant. Please refer to the International study options page for further details and contact <a href="mailto:mbaexchange@agsm.edu.au">mbaexchange@agsm.edu.au</a> to register your interest.

**Course Codes**

- MBA (Executive)** Generally MNGT6xxx, but has limited electives in this code so refer to MBAX9xxx & MNGT5xxx as well.
- MBAX** MBAX9xxx
- MBA Full-time** MNGT5xxx

**Course Pre-requisites**

- MBAX** All Finance specialisations have pre-requisites of Core Accounting & Financial Management and Core Corporate Finance.  
MBAX6274 Systems for Change has a pre-requisite of MBAX6271 Approaches to Change.  
The Capstone course should be completed last unless special approval sought.  
FT MBA electives assume related course core course knowledge. Eg Advanced Managerial Finance, Business Modelling & Quantitative Business Modelling all require Core Accounting & Corporate Finance.
- Full-time MBA** For eligibility advice on International elective courses contact Student Experience: [studentexperience@agsm.edu.au](mailto:studentexperience@agsm.edu.au)
- International**

**Enrolment Restrictions OR Notes**

- MBAX9131** Students cannot take both COMM5902 Leadership for Social Impact & MBAX9131 Leadership.  
  
MBAX9131 Leadership has course content cross over with MBA (Executive) Stage 2. MBAX students seeking to transfer into the MBA (Executive) for Stage 2 Executive Agenda Year (EAY) should be aware of this.  
  
Currently MBA (Executive) students are not approved to take MBAX9131 Leadership as an elective but this is currently under review and may change.

**Progression Planning**

Our amazing Student Experience Team are here to help you navigate the myriad of options available to ensure you maximise learning outcomes with AGSM.

To book a consultation over the phone, in person or by video conference, please contact the team on Ph: 9931 9400 or [studentexperience@agsm.edu.au](mailto:studentexperience@agsm.edu.au)

**Wait Lists**

Early enrolment is advised to secure preferred class venue and time. Student Experience operates Wait Lists for popular classes so please contact us via email ([studentexperience@agsm.edu.au](mailto:studentexperience@agsm.edu.au)) if your desired class is full and you wish to be waitlisted. Enrolment may be facilitated until the end of the first week of session, subject to availability.

Please note classes with low enrolments may be cancelled.

Please do not enrol in classes you do not intend to proceed with as this impacts your colleagues and the viability of scheduled offerings.