### MBA Electives (MBAX Electives)

<table>
<thead>
<tr>
<th>Code</th>
<th>Name</th>
<th>Mode</th>
<th>Term 1</th>
<th>Term 2</th>
<th>Term 3</th>
</tr>
</thead>
<tbody>
<tr>
<td>MBAX9101</td>
<td>Law, Regulation and Ethics</td>
<td>Online</td>
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<tr>
<td>MBAX9125</td>
<td>Managing People &amp; Organisations</td>
<td>Online</td>
<td></td>
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<tr>
<td>MBAX9132</td>
<td>Intrapreneurship</td>
<td>Online</td>
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**NOTE:** MBAE students can take MBAX specialisations as electives. MBAX elective options below are based on “Executive Blueprint”. MBA students considering moving into MBAE shouldn’t take MBAX CORE / MBAE Electives except for Social Impact.

**MBAE Electives**

- MBA (Executive) Stage 2 - Executive Agenda Year (EAY) 2020 Schedule
- **MBAX Elective**
- **MBAX Elective**
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- **MBAX Elective**

**Steps:**

1. **Annual Course Enrolment:**
   - Enrolment is a 2-step process.
   - **Step 1:** Annual Course Calendar 2020
   - **Step 2:** MBA Elective (MBAX Elective)  for MBAE students (MBAX Electives) for MBA students

**Planning links:**

- [Theological and Key Dates](#)
- [Course Outlines](#)
- [MBAX Executed Structure](#)
- [MBAX Structure](#)
- [CCGM Structure](#)

**Contact:**

- **AGSM @ UNSW Business School**
  - Student Experience: studentexperience@agsm.edu.au | T: 02 9313 9400
AGSM @ UNSW Business School

Annual Course Calendar 2020

MBA (Executive), MBAX, GCMC - Notes

Class Modes

Weekly Classes: Are being piloted in a fortnightly mode 6-8pm for capacity management in Term 3, 2020
Course delivery occurs over a 12 week period and includes 1 weekly evening face-to-face 3 hour class (generally 6-9pm), for 3 fortnights (can vary per course depending upon the final assessment eg. if a presentation a 6th fortnight may require attendance). Forthnightly courses require a minimum of 80% attendance. In the past student could attend up to 3 alternate weekly classes as a visitor due to illness, critical work projects or travel. Due to strict social distancing requirements (currently in play), attendance at an alternate fortnightly class due to illness, family or work commitments must be approved by Student Experience, pending the class size. It would be unlikely early in the Term as capacity caps are low so likely all classes may be full.

Residential Courses:
Course delivery is designed as a stay-in/overnight residential course inclusive of accommodation and catering. Residential courses are offered in: Stage 1 and Stage 2 of the MBA (Executive) and once a residential fee (see below for details). Residential courses require 100% attendance and for students to stay in the accommodation provided for the entirety of the course.

Intensive Courses:
Course delivery occurs over a 12 week period and includes 2 intensive weekends. Intensive courses require 100% attendance and students are required to complete weekly readings, online activities and discussions through Moodle prior to attending class. If 100% attendance is not met a student must apply for Special Consideration within 3 working days of not attending in the course (through Central UNSW and meet the criteria).

Online Courses:
Course delivery occurs over a 12 week period through the online eclassroom platform Moodle. Students are required to complete course reading, assignment, and participate in regular online discussions and/or activities.

Study Tour:
Course delivery occurs over 1-2 days of classes based in Sydney and approximately 10 days of travel overseas, visiting international companies and speakers. In Study Tour, students are required to class materials, readings, and online activities through Moodle prior to attending class. If 100% attendance is not met a student must apply for Special Consideration within 3 working days of not attending in the course. For more information or to register for your desired course, contact mbaxchange@agsm.edu.au

Course Equivalences across AGSM Programs

AGSM @ UNSW Business School

Global Network for Advanced Management (GNAM) - Global Network Week (GNW):

GNW running in 2020. June & October & March & November 2021. Students are able to choose from courses at top business schools around the world. Students can apply for one of the GNAM schools for one elective (s) (such as) and there are links to the syllabus, schedule, and video for programs on the GNAM website.

Course Equivalences across AGSM Programs

MBA (Executive) & MBA may enrol in the equivalent Core course(s) of an alternative Program. AGSM MBA programs are designed to ensure that all AGSM MBA graduates have the same core skills and knowledge, and as such a range of MBA (Executive) Stage 1 courses and MBA Core courses are equivalent to each other while being offered in different formats. The table below shows the equivalent courses across program Core & Elective courses.

<table>
<thead>
<tr>
<th>MBA (Executive) Course</th>
<th>Course name</th>
<th>MBAX Course</th>
<th>Course name</th>
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<tbody>
<tr>
<td>MNGT 5275 Managing People &amp; Organisations</td>
<td>MBA 9125 Managing People &amp; Organisations</td>
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<tr>
<td>MNGT 5310 Accounting &amp; Financial Management</td>
<td>MBA 9120 Accounting &amp; Financial Management</td>
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<tr>
<td>MNGT 5321 Corporate Finance</td>
<td>MBA 9123 Corporate Finance</td>
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<tr>
<td>MNGT 5325 Management Marketing</td>
<td>MBA 9114 Management Marketing</td>
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Full-time Course

MNGT 5322 Advanced Managerial Finance | MBA 9117 Advanced Finance |
MNGT 5322 Venture Capital Finance | MBA 9119 Entrepreneurial Finance |
MNGT 5312 Financial Statement Analysis | MBA 9118 Financial Analysis |
MNGT 5340 Business Model Toolkit | MBA 9124 Financial Modelling |
MNGT 5325 International Finance | MBA 9140 Global Finance |
MNGT 5325 Mergers and Acquisitions | MBA 9141 Mergers and Acquisitions |

MBAX Specialisations

MBA (Executive) students can take MBAX core courses as electives. Please note potential crossover in concepts with MBA (Executive) Stage 2 as noted below. MBA students can NOT take MBA9131 Leadership as an elective, as an overlap in concepts with MBAX9131 Executive Blueprint.

Elective Options

MBA (Executive) students can take MBAX9143 Strategic Management as an elective but please note there is crossover of concepts with MBA Stage 2 EAY4 (MNGT7498 Transformation). MBA (Executive) students can take MBAX9131 Leadership may NOT be taken as an elective by MBAE students. MBAE students can take MBAX9132 Intrapreneurship due to considerable overlap with MNGT7496 Innovation (EAY2). Similarly MBA students considering moving into MBAE shouldn’t take MBAX9132 Intrapreneurship as a specialisation for the same reason;

- Any capstone courses;

MBAX Core Courses

Please refer to MBAX website structure page for elective options under MBAX codes. In general MBA (Executive) will utilise the MBAX specialisations as non-common core as the primary source of electives.

Full-time MBA

MBA (Executive) and MBA students also have access to cross program enrol into a selection of MBA Full-time (FT) Program electives, pending approval. FT MBA electives are offered in Term 3 & Term 4 (Term 4 courses begin 13 Jan 2020 & doesn’t align with the regular MBA/MBA) MBA term dates.)

Please note MBA (Executive) students can take MBAX9131 Leadership as an elective, as an overlap in concepts with MBAX9131 Executive Blueprint.

MBA (Executive) students can take MBAX9143 Strategic Management as an elective, MBA students can take MBAX9131 Leadership may NOT be taken as an elective by MBAE students. MBAE students can take MBAX9132 Intrapreneurship due to considerable overlap with MNGT7496 Innovation (EAY2).

International

Only those courses approved by Student Experience, pending the class size. It would be unlikely early in the Term as capacity caps are low so likely all classes may be full.

Residential Courses:
Course delivery is designed as a stay-in/overnight residential course inclusive of accommodation and catering. Residential courses are offered in: Stage 1 and Stage 2 of the MBA (Executive) and once a residential fee (see below for details). Residential courses require 100% attendance and for students to stay in the accommodation provided for the entirety of the course.

MBA Pre-requisites

MBAX9131 Leadership

Course delivery occurs over 1-2 days of classes based in Sydney and approximately 10 days of travel overseas, visiting international companies and speakers. Study Tours are available in the course MNGT6583 International Business Experience, which may be taken as an elective. Study Tour costs are in addition to tuition fees (see below for details). For more information or to register for your desired course, contact mbaxchange@agsm.edu.au

Online Courses:
Course delivery occurs over a 12 week period through the online eclassroom platform Moodle. Students are required to complete course reading, assignment, and participate in regular online discussions and/or activities.

Study Tour:
Course delivery occurs over 1-2 days of classes based in Sydney and approximately 10 days of travel overseas, visiting international companies and speakers. In Study Tour, students are required to class materials, readings, and online activities through Moodle prior to attending class. If 100% attendance is not met a student must apply for Special Consideration within 3 working days of not attending in the course. For more information or to register for your desired course, contact mbaxchange@agsm.edu.au

GBIN 9121 The Executive Blueprint

From 2020, MBA9131 Leadership is the compulsory foundation course for new students in the MBAX Program. There may be other courses that have some overlap with the material in this course, eg CONM9150 Leadership for Social Impact and concepts in MBA (Exec) MNGT7621 EB and MBA (Stage 2 EAY4 (MNGT7495 Strategic Leadership). In such instances, the content and focus will be different, thus enabling you to broaden and deepen your knowledge. It is not compulsory for MBA students who started prior to Term 20, but an optional core course MiBA9131 Leadership may not be taken as a substitute for MNGT7621 EB and vice versa (except where approval given such as in Term 20, 2020 where it is also the recommended commencement course for new MiBA students whilst course delivery is all online).

We recommend MBAX9131 Leadership for new students in the MBAX Program. Please refer to MBAXA website structure page for elective options under MBAX codes. In general MBA (Executive) will utilise the MBAX specialisations as non-common core as the primary source of electives.

Future Career Presentations (FCP) in week 12 (Saturday or Sunday) run approx 1-5pm.

3 Courses at once

We strongly caution students against trying to complete 3 courses at once, due to workload management.

Course Codes

MBA(Exec) program course codes = MBA9xxx, but has limited electives in these codes so refer to MBAXA & MBAX codes as well.

MBA program = MBA9xxx and can cross program enrol into MBA(Exec) core courses and electives where exclusions not noted. The Full-time MBA program = MBAX9xxx.

Progression Planning

Our amazing Student Experience Team are here to help you navigate the myriad of options available to ensure you maximise learning outcomes with AGSM.

Useful Links

AGSM are participating in the UNSW Course Watshing Pilot in 2020. Currently this functionality extends to Course enrolment class registration so students who come off the waitlist will be automatically course enrolled and then need to swap to a class after Class Registration is open. Early enrolment is advised to secure preferred class venue and time.

Please contact studenstreperience@agsm.edu.au if after Class Registration opens, you are Course enrolled and your desired weekly class is full. We can then operate a manual waitlist. Enrolment may be facilitated until the end of week 1, subject to availability. Please note classes with low enrolments may be cancelled. Please do not enrol in classes you do not intend to proceed with as this impacts your colleagues and the viability of scheduled offerings.

Course Fees

Residential Fees (in addition to course fees)

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Name</th>
<th>Residential Fee</th>
<th>Details</th>
</tr>
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<tbody>
<tr>
<td>MNGT 6211</td>
<td>The Executive Blueprint</td>
<td>$250</td>
<td>The Executive Blueprint course is a cornerstone and part of Stage 1 of the revised MBA Executive Program. This course primes students for a transformational learning experience. It is a 12-week blended residential course, whereby students engage in self-directed and online facilitated activities as well as attend a 3-day on campus residential at the Kensington campus.</td>
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<tr>
<td>MNGT 6183</td>
<td>International Business Experience</td>
<td>$5,000-$7,000</td>
<td>Delivery occurs over 1-2 days of classes based in Sydney or online (MBA per person) and approximately 10 days of travel overseas, visiting international companies and speakers. In addition to tuition fees, the package cost is approximately $5,000-$7,000 plus international flights. Flights to and from Australia are paid for separately by the participant. Please refer to the International Study options page for further details and contact <a href="mailto:mbaxchange@agsm.edu.au">mbaxchange@agsm.edu.au</a> to register.</td>
</tr>
</tbody>
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For further information and for all enquiries, please contact the AGSM Student Experience Team. studenstreExperience@agsm.edu.au | T: 02 9931 9400