### MBA (Executive) Stage 1

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Please refer to the MBAX Course offerings below for MBA Elective options & note the exclusions.

**MBAX Program students can take the majority of the MBA courses below as Elective options.**

**MBA Core courses and MBA Elective courses must be completed to receive the MBA degree.**

Students must complete 20 units in all in the MBA program. Some Core courses are not compulsory if students have completed equivalent courses at other institutions.

### MBA (Online) Core / MBA Elective

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### MBA (Executive) Stage 2 - Executive Agenda Year (EAY) 2020 Schedule

From 2020 Schedule. Please refer to the MBA Schedule page on the website.

**EAY Application process & FAQs**

AGSM has made the decision to emphasise the importance we place on the development of great leaders and to give students opportunities to enhance their leadership skills. As such the MBAX program now has a mandatory Leadership course, MBAX9125 Leadership in a Complex Environment. MBAX9131 Leadership in a Complex Environment is the new version of MBAX Leadership, which continues to explore leadership from an individual and team perspective.

Students who started MBAX prior to Term 1 2020 will not be required to undertake MBAX9125 Leadership but may do so if they wish. Students having previously undertaken MNGT6211 Executive Blueprint should not do MBAX9131 Leadership.

From Term 1 2020, we introduced a mandatory starter course into the MBAX program. MBAX9131 Leadership in a Complex Environment, a strong and very popular course has been revised into the new course, MBAX9132 Intrapreneurship for the same reason.

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MBAX students considering moving into MBAE shouldn't take MBAX9101 Strategic Consulting Project as a specialization for the same reasons, any capstone courses, or elective courses. DMM 5751 Collaboration for Social Impact, COM 4063 Social Focused Impact Study.

MBAX9132 Intrapreneurship may NOT be taken as an elective by MBAE students.

### MBA (Online) Stage 2 - MBA Specialisation Courses (EAY) 2020 Schedule

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<tr>
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### MBA Full-time Electives

#### MBA Full-time Electives

**Term 1 (Class of 2021 Term 3, 2020)**

- **International Study Opportunities**
  - Separate Application Process through AGSM, Applications for Match Factor course

**Planning links:**

- **Timetables and Key Dates**
- **Course Outlines**
- **MBA (Elective) Structure**
- **MBAX Structure**
- **GCCM Structure**

For further information and all enquiries, please contact the AGSM Student Experience team. 

*studentexperience@agsm.edu.au | T: 02 9931 9400*

**International Exchange Opportunities: Traditional Exchange & Alternative Exchange**

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**Term 1 (Class of 2021 Term 3, 2020)**

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### Class Modes

#### Weekly Courses:
* Are being piloted in a fortnightly mode 6pm-9pm for capacity management in Term 3, 2020.

#### Study Tour:
* Course delivery occurs over 1-2 days of classes based in Sydney and approximately 10 days of travel overseas, visiting international companies and speakers. Study Tours are available in the course MNGT5050 International Study Options, which may be taken as an elective. Study Tour costs are in addition to tuition fees (see below for details). For more info or to register your interest for study tour updates, contact mbasch@agsm.edu.au

#### Online Courses:
* Course delivery occurs over a 12-week period through the online e-learning platform Moodle. Students are required to complete coursework, reading, and assessment; and participate in regular online discussions and/or activities.

#### Global Network for Advanced Management (GNAM) - Global Network Week (GNW):
* GW in running twice in 2020: June & October 6 & March 2021. Students are able to choose from courses at top business schools around the world. Students can apply for one or more of the GNAM courses for one elective (UC). Information on the syllabus, schedule, and video for programs on the GNAM website.

### Course Equivalences across AGSM Programs

#### MBA (Executive) & MBAX Electives may enroll in the equivalent Core course(s) of an alternative Program. AGSM MBA programs are designed to ensure that all AGSM MBA graduates have the same core skills and knowledge, and as such a range of MBA Stage 1 courses and MBA Core courses are equivalent to each other while being offered in different formats. The table below shows the equivalent courses across program Core & Elective courses.

<table>
<thead>
<tr>
<th>MBA (Exe) Course</th>
<th>Course name</th>
<th>MBA Core Course</th>
<th>Course name</th>
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<tbody>
<tr>
<td>MNGT6275 Managing People &amp; Organisations</td>
<td>MBA5143 Managing People &amp; Organisations</td>
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<tr>
<td>MNGT6221D Accounting &amp; Financial Management</td>
<td>MBA51D1D Accounting &amp; Financial Management</td>
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<td>MNGT6321 Marketing Management</td>
<td>MBA5114 Marketing Management</td>
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<td>MNGT6321C Advanced Managerial Finance</td>
<td>MBA5137 Advanced Finance</td>
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<td>MNGT6321R Financial Statement Analysis</td>
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<td>MBA51Q4 Global Finance</td>
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<td>MBA5941 Mergers and Acquisitions</td>
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#### MBAX Cores
* MBA9143 Strategic Management as an elective, due to overlap in concepts with MBAE Stage 2 EAY4 (MNGT7498 Transformation).

- MBA9143 is recommended for students interested in taking MBAX9125 MPO.

### Course Pre-requisites

#### MBA
* All Finance specialisations have pre-requisites of Core Accounting & Financial Management and Core Corporate Finance.

- MBA90274 Systems for Change has a pre-requisite of MBA6271D Approaches to Change.

### MBA (Executive) & MBAX (Online) - Notes

#### MBA (Executive) program coursework codes = MNGT6xxx, but has limited electives in these codes so refer to MBAX9125 MPO as well.

- MBAX program + MBA5xxx and can cross program enrol into MBA(Exe) core courses and electives where exclusions not noted.

The Full-time MBA program = MBA5xxx.

### Progression Planning

Our amazing Student Experience Team are here to help you navigate the myriad of options available to ensure you maximise learning outcomes with AGSM.

### Work Lists

In T1 & T2, 2020 UNSW introduced Course Workload (Step 1 of the enrolment process). From Term 3, 2020 AGSM will be participating in the UNSW Class Registration Workload. This functionality will allow students to waitlist for a class per mode, day & time. Further information and instructions for Class Registration waitlisting will be forward by AGSM Student Experience prior to Class Registration opening. Early enrolment is advised to secure preferred class venue and time. Room caps for face to face classes in Term 3 will vary in accordance with the COVID permitted maximum room capacity which is based upon room square metreage. Enrolments may be back-filled until the end of week 1, subject to availability. Please note classes with low enrolments may be cancelled. Please do not enrol in classes if you do not intend to proceed with as this impacts your colleagues and the viability of scheduled offerings.

### MBA (Executive) Elective Options

#### MBAX Core Electives
* MBA (Executive) students can take MBAX core courses as electives. Please note potential crossover in concepts with MBA (Exe) Stage 2 as noted below.

#### MBAX Students can NOT take MBAX9112 Leadership as an elective, due to overlap in concepts with MNGT6211 Executive Blueprint and MBA Stage 2 EAY1 (MNGT7495 Strategic Leadership). MBA students can take MBAX9125 MPO as an elective but please note there is crossover of concepts with MBA Stage 2 EAY4 (MNGT7498 Transformation).

#### MBAX Specialisations
* MBA (Executive) students can take MBAX specialisations as electives except:
  - MNGT6271D Change Skills (due to overlap with MNGT6211 Executive Blueprint);
  - MBA9012 Entrepreneurship due to considerable overlap with MNGT6746 Innovation (EAY2). Similarly MBA students considering moving into MBAX shouldn’t take MBA9125 MPO as an specialization for the same reason.
  - MBAX core courses;

#### MBA (Executive) Electives
* Please refer to MBA website structure page for elective options under MNGT6xxx codes. In general, MBA (Exe) will utilise the MBAX specialisations as non-common core as the primary source of electives.

#### Full-time MBA
* MBA (Executive) and MBAX students also have access to cross program enrol into a selection of MBA Full-time (FT) Program electives, pending approval.

- FT MBA electives are offered in Term 3 & Term 4 (14 Communions 1 Jan 2021 & doesn’t align with the regular MBA/MBAX Term dates.)

If you are interested in a FT MBA course, please contact your Student Experience Team for further information and enrolment approval (studentexperience@agsm.edu.au).

### International Options

This is specific to International Business Experience (MNGT6505), which may be taken as an elective. Delivery occurs over 1-2 days of classes based in Sydney or online (TBC per tour) and approximately 10 days of travel overseas, visiting international companies and speakers. Please refer to the International Studies Program page for further details and contact mbasch@agsm.edu.au to register interest.

### Course Fees

#### Residential Fees (in addition to course fees)

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course name</th>
<th>Residential Fee</th>
<th>Details</th>
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</thead>
</table>
| MNGT6553   | International Business Experience | $5,000 - $7,000 | Delivery occurs over 1-2 days of classes based in Sydney or online (TBC per tour) and approximately 10 days of travel overseas, visiting international companies and speakers. In addition to tuition fees, the package cost is approximately $5,000 - $7,000 plus international flights. *Rights to end from Australia are paid for separately by the participant. Please refer to the International Studies Program page for further details and contact mbasch@agsm.edu.au to register your interest.*

For further information and for all enquiries, please contact the AGSM Student Experience Team.

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