AGSM Session 3 commences Monday 17 September, 2018 (= UNSW Semester 2)

Course No. | Course Name | MBAX Specialization or MBAE Elective option | Sydney UNSW CBD Campus | Sydney UNSW Kensington Campus | Canberra Cliftons | Melbourne New Cliftons | Perth Flux | Online
--- | --- | --- | --- | --- | --- | --- | --- | ---
MNGT6210 | Accounting & Financial Management | Common Core | Weekly | Intensive | 0
MBA6271 | Approaches to Change | Change ** | Intensive | 0
MBA9135 | Business Analytics | MBAX Core | 0
MNGT6584 | Complex Adaptive Leadership | MBAX Elective ** + Residential Fee $1,200 | Intensive in Sydney Monday - Saturday AGSM Bldg, UNSW Kensington campus & remote NSW Fri-Sun for Residential. Accommodation is not included Thurs night, meet back at AGSM for bus 7:15am Fri to Canyonleigh (approx 2 hours away for 2 night residential. Leave Canyonleigh 10am Sunday to arrive at AGSM Bldg, Kensington.
MNGT6321 | Corporate Finance | Common Core | Weekly & Intensive | 0
MBA9123 | Corporate Finance | Common Core | 0
MBA9130 | Enterprise Risk Management | Technology ** | 0
MBA9140 | Global Finance (Pre-req of core AFM & CF) | Finance ** | 0
MBA9106 | Information Systems Management | Technology ** | Weekly | 0
MBA9131 | Leadership in a Complex Environment | MBAX Core | Weekly | 0
MBA9104 | Mtg of Innovation & Technical Change (Capstone) | Technology (Not an MBAE Elec) | Weekly | 0
MBA9121 | Managing Agile Organisations | Change & Tech ** | 0
MNGT6251 | Marketing Management | Common Core | Weekly | Intensive | Weekly | 0
MBA9114 | Marketing Management | Common Core | Intensive | 0
MNGT6712 | Negotiation Skills | MBAE Elective ** | Intensive | 0
MBA6273 | Redesigning the Organisation | Change ** | 0
MBA9127 | Supply Chain Management | Technology ** | 0
MNGT6211 | The Executive Blueprint | MBAE Core + Residential Fee $680 | Residential in Sydney (AGSM Building) Friday - Sunday

*MBAE students seeking to transfer into the MBA should not enrol into MNGT9101 Leadership in a Complex Environment due to its similarities to MNGT7495 Strategic Leadership (Stage 2). Similarly, MBAE students planning to enter Stage 2 are not permitted to take this course as an elective.

** MBAE Elective Option

Social Impact
Please visit Social Impact or contact csistudents@unsw.edu.au for more information - www.csi.edu.au/

Course No. | Course Name | Sydney Kensington UNSW | Online
--- | --- | --- | ---
COMM5713 | Collaboration for Social Impact | Not an MBAE Elective option | 0
COMM5710 | Creating Shared Value | MBAE Elective ** | 0
COMM5706 | Design for Social Innovation | MBAE Elective ** | Intensive
COMM5902 | Leadership for Social Impact | Not an MBAE Elective option | 0
COMM5708 | Social Innovation (MBAx only) | MBAE Elective ** | Intensive
COMM5714 | Social Impact Capstone (MBAx(SI)) | Not an MBAE Elective option | 0
COMM5707 | Social Impact Field Project ** (In addition to the intensive course, students can apply to undertake a research-based project.) Not an MBAE Elective option. | In MG3 a new intensive COMM5707 program is available: Social Enterprise Start-ups in Complex Environments, which will run in Bangalore, India from Sunday 14- Saturday 20 October 2018.

Further planning information assistance:
Enrolment information | MBA (Executive) Structure | Full-time MBA Structure
--- | --- | ---
Annual Calendar | MBAX Structure | Full-time MBA S3_IB Timetable
Timetables and Key Dates | GCCM Structure |
### Face-to-Face Intensives

Intensive courses are delivered over the same 12-week period as a regular Face to Face (F2F) class. However, weekly classes are replaced with two Intensive weekends. Students are required to complete work and readings prior to and after attending the Intensives.

#### Sydney Intensives

*Class Number in myUNSW

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Name</th>
<th>*Class No.</th>
<th>Section ID</th>
<th>Facilitator</th>
<th>Days</th>
<th>Dates</th>
<th>Time</th>
</tr>
</thead>
<tbody>
<tr>
<td>MNGT6210</td>
<td>Accounting &amp; Financial Management</td>
<td>10837</td>
<td>INT1</td>
<td>Kevin Clarke - Weekend 1 Ken Trotman - Weekend 2</td>
<td>Sat-Sun</td>
<td>6-7 Oct &amp; 3-4 Nov</td>
<td>9 am to 5 pm</td>
</tr>
<tr>
<td>MNGT6251</td>
<td>Marketing Management</td>
<td>10862</td>
<td>INT1</td>
<td>Craig Tapper</td>
<td>Sat-Sun</td>
<td>20-21 Oct &amp; 1-2 Dec</td>
<td>9 am to 5 pm</td>
</tr>
<tr>
<td>MNGT6712</td>
<td>Negotiation Skills</td>
<td>10864</td>
<td>INT1</td>
<td>Ray Fells</td>
<td>Sat-Sun</td>
<td>27-28 Oct &amp; 17-18 Nov</td>
<td>9 am to 5 pm</td>
</tr>
<tr>
<td>MNGT5520</td>
<td>Quantitative Business Modelling</td>
<td>10707</td>
<td>INTA</td>
<td>Scott Muller</td>
<td>Sat-Sun</td>
<td>29-30 Sep &amp; 27-28 Oct + Presentations Mon 3 Dec</td>
<td>9 am to 5 pm</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Mon</td>
<td></td>
<td>6-9 pm</td>
</tr>
<tr>
<td>MNGT5520</td>
<td>Quantitative Business Modelling</td>
<td>10708</td>
<td>INTB</td>
<td>Scott Muller</td>
<td>Sat-Sun</td>
<td>6-7 Oct &amp; 3-4 Nov + Presentations Mon 3 Dec</td>
<td>9 am to 5 pm</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>Mon</td>
<td></td>
<td>6-9 pm</td>
</tr>
</tbody>
</table>

* Fulltime MBA Enrolments open on Wednesday 25 July (2 weeks earlier than Part-Time MBA enrolments.)

#### AGSM/UNSW Sydney CBD Campus: Level 6, 1 O'Connell Street, Sydney NSW 2000

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Name</th>
<th>*Class No.</th>
<th>Section ID</th>
<th>Facilitator</th>
<th>Days</th>
<th>Dates</th>
<th>Time</th>
</tr>
</thead>
<tbody>
<tr>
<td>MBAX6271</td>
<td>Approaches to Change</td>
<td>10866</td>
<td>INT1</td>
<td>Geoff Mortimore</td>
<td>Sat-Sun</td>
<td>27-28 Oct &amp; 1-2 Dec</td>
<td>9 am to 5 pm</td>
</tr>
<tr>
<td>MNGT6321</td>
<td>Corporate Finance</td>
<td>10852</td>
<td>INT1</td>
<td>Andrew Hingston</td>
<td>Sat-Sun</td>
<td>13-14 Oct &amp; 24-25 Nov</td>
<td>9 am to 5 pm</td>
</tr>
<tr>
<td>MNGT6321</td>
<td>Corporate Finance</td>
<td>10853</td>
<td>INT2</td>
<td>Andrew Hingston</td>
<td>Sat-Sun</td>
<td>20-21 Oct &amp; 1-2 Dec</td>
<td>9 am to 5 pm</td>
</tr>
</tbody>
</table>

#### Interstate Classes

*Class Number in myUNSW

#### Melbourne - NEW Cliftons VENUE Level 18, 2 Southbank Boulevard, Southbank VIC 3006

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Name</th>
<th>*Class No.</th>
<th>Section ID</th>
<th>Facilitator</th>
<th>Day</th>
<th>Comments</th>
<th>Time</th>
</tr>
</thead>
<tbody>
<tr>
<td>MNGT6251</td>
<td>Marketing Management</td>
<td>10861</td>
<td>MEL1 Weekly</td>
<td>Gail Thomson</td>
<td>* Tuesday</td>
<td>approx 800m from old venue</td>
<td>6pm-7:30pm</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td>12 Weeks</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

* No class Tues 6 Nov (Melb Cup) an alternative will be worked out with the group.

#### Canberra - Cliftons, Level 2, 10 Moore Street, Canberra City ACT 2601

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Name</th>
<th>*Class No.</th>
<th>Section ID</th>
<th>Facilitator</th>
<th>Days</th>
<th>Dates</th>
<th>Time</th>
</tr>
</thead>
<tbody>
<tr>
<td>MNGT6251</td>
<td>Marketing Management</td>
<td>10860</td>
<td>CAN1 Intensive</td>
<td>David Leaney</td>
<td>Sat-Sun</td>
<td>13-14 Oct &amp; 24-25 Nov</td>
<td>9 am to 5 pm</td>
</tr>
</tbody>
</table>

#### Perth - Flux, Ground Floor, 191 St Georges Terrace, Parmelia House, Perth WA 6000

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Name</th>
<th>*Class No.</th>
<th>Section ID</th>
<th>Facilitator</th>
<th>Days</th>
<th>Dates</th>
<th>Time</th>
</tr>
</thead>
<tbody>
<tr>
<td>MNGT6251</td>
<td>Marketing Management</td>
<td>10863</td>
<td>PTH1 Intensive</td>
<td>Craig Tapper</td>
<td>Sat-Sun</td>
<td>13-14 Oct &amp; 24-25 Nov</td>
<td>9 am to 5 pm</td>
</tr>
</tbody>
</table>

This calendar is subject to change

business.unsw.edu.au

MBA Class Schedule S3, 2018

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Last updated: 8/09/2018

CRICOS Code: 00098G
Residential Courses: AGSM MBA programs arrange accommodation and catering for Residential courses in Stages 1 & 2 of the MBAE. It is a requirement of the course that you stay in the accommodation provided for the entirety of the Residential. 

Residentials attract a residential fee which is not eligible for FEE-HELP. Please click here for residential fee information.

MBAX students can take MNGT6211 Executive Blueprint as a core course, unless they have already taken MBAX9100 Introduction to Management (which is no longer available), or plan to take MBAX6272 Change Skills (due to content overlap).

Face-to-Face Weekly Classes: Sydney

ACSM/UNSW Sydney CBD Campus: Level 6, 1 O’Connell Street, Sydney NSW 2000

Online Weekly Classes

Online Delivery (We may open additional WEB classes based on demand)

<table>
<thead>
<tr>
<th>Course Code</th>
<th>Course Name</th>
<th>Class No. myUNSW</th>
<th>Section ID</th>
<th>Facilitator</th>
</tr>
</thead>
<tbody>
<tr>
<td>MBAX6271</td>
<td>Approaches to Change</td>
<td>10867 &amp; 10868</td>
<td>WEB1 &amp; WEB2 *</td>
<td>Geoff Mortimore &amp; Douglas Wolfson</td>
</tr>
<tr>
<td>MBAX6273</td>
<td>Redesigning the Organisation</td>
<td>10870</td>
<td>WEB1 (class only)</td>
<td>Gary Peacock</td>
</tr>
<tr>
<td>MBAX9135</td>
<td>Business Analytics</td>
<td>10871 &amp; 10872</td>
<td>WEB1 &amp; WEB2</td>
<td>Brad Smith &amp; Rod Lopez</td>
</tr>
<tr>
<td>MBAX9123</td>
<td>Corporate Finance</td>
<td>10873 &amp; 10874</td>
<td>WEB1 &amp; WEB2</td>
<td>Peter John &amp; Andrew Hingston</td>
</tr>
<tr>
<td>MBAX9130</td>
<td>Enterprise Risk Management</td>
<td>10875 &amp; 10876</td>
<td>WEB1 &amp; WEB2</td>
<td>Ian Cook &amp; Peter John</td>
</tr>
<tr>
<td>MBAX9106</td>
<td>Information Systems Management</td>
<td>10877</td>
<td>WEB1</td>
<td>Graham Low</td>
</tr>
<tr>
<td>MBAX9131</td>
<td>Leadership in a Complex Environment</td>
<td>10879</td>
<td>CBD1</td>
<td>Karen Rodrigues</td>
</tr>
<tr>
<td>MBAX9104</td>
<td>Management of Innovation &amp; Tech Change (Capstone)</td>
<td>10882</td>
<td>CBD1</td>
<td>Karen Rodrigues</td>
</tr>
</tbody>
</table>

* MBA students seeking to transfer into the MBAE should not enrol into MBAX9131 Leadership in a Complex Environment due to overlap with Stage 2 EAY
Other Options: Full-time MBA Electives

Please note the different enrolment periods and other key dates. Full-time MBA classes generally run during business hours, with a couple of intensive options per session. Please contact the Student Experience Team if you are interested as you will need to be enrolled manually (if approved).

Please note full-time course fees are higher and priority is given to full-time MBA students.

The following electives are not available to MBAE students and should not be taken by MBAX students who plan to transfer into the MBAE to complete Stage 2: MNGT5180 Operationalising Strategy; MNGT5370 Leadership Concepts and Skills; MNGT5522 Mergers & Acquisitions.

COURSE FORMATS AND ATTENDANCE REQUIREMENTS

AGSM Programs Attendance and Participation Policy

Weekly (Face to Face) Courses (W)

Are comprised of 12 weekly evening classes (90 minutes). Punctual attendance is expected at all classes. Weekly classes require a minimum 80% attendance. You may attend up to 3 alternate classes as a visitor due to illness, critical work projects or travel.

All assessment items must be submitted to the Facilitator in whose class you are enrolled on myUNSW and Moodle.

Course materials are available on Moodle approximately 4 weeks prior to the commencement of session.

Intensive (Face to Face) courses (I)

Consist of 2 intensive weekends during the session. The weekend classes are normally held on Saturday & Sunday (9am-5pm). Attendance at all dates for the duration of the day is compulsory. Intensives may also include teleconferences or video conferences in Week 1. Preparation work, assignments and reading activities are scheduled around the intensive weekends, ie coursework starts in earnest before the Intensives. Please note that for dates and information about Social Impact intensive courses, students should contact csistudents@unsw.edu.au or visit the Social Impact website (or see page 5 of this document). Social Impact intensive courses may take a different format to regular AGSM Intensives.

Online courses (O)

Are delivered in a flexible format and do not have scheduled face-to-face meetings. Readings, learning activities and assessments are accessible online. Students are expected to log on to the course site on a regular basis, i.e. several times each week. Online courses require regular online participation such as posts to discussion threads. Many online courses include prescheduled teleconferences or video conferences. Dates and details of the video or teleconferences will be made available by the Facilitator prior to the commencement of class.

Workload and participation: students should expect to spend 10-12 hours per week studying, as for other course formats. The level of participation and contribution to (online) discussions is expected to be similar to that in other course formats.

Residentials (R)

Executive Blueprint (EB) is the recommended starter course for Stage 1 of the MBAE. It is delivered as an intensive residential cohort experience (3 days & 2 nights). Residentials require 100% attendance. Residential course materials are available on Moodle approximately 4 weeks prior to the Residential start dates.

Important

Some courses have a final exam (online or take-home) in week 13. Please refer to the Course overview or Assessment Summary Document for further information.

If enrolling in more than one course, review for any clashes and note the compulsory attendance requirement at Residentials and Intensives. We STRONGLY caution against enrolling in 2 courses as it often impacts your learning experience and results.

Early enrolment is advised to secure preferred venues and class times. Popular classes fill quickly. Please don't enrol in classes you don't intend to proceed with as this impacts your colleagues and the viability of scheduled offerings. Classes with low enrolments at the end of the enrolment period may be cancelled.

Student Experience operate wait lists and, where space permits, enrolment may be facilitated until the end of week 1.

If you decide to take a break from your studies by not enrolling in consecutive sessions, you must advise Student Experience via email before the census date. AGSM relies on manual entry for Program Leave to keep you active in UNSW systems.

UNSW Policy requires that programs and content be reviewed on a regular basis. Please note that programs, program structures, courses, course content and facilitators are subject to change. Changes may have different impacts on students at different stages of their progress. AGSM reserves the right to alter any offering if circumstances require. Every effort will be made to find an alternate option for affected students however this is not always possible.
### 2018 UNSW Sydney Social Impact Courses for GCSI and MBA (SI)

<table>
<thead>
<tr>
<th>Study Period</th>
<th>Course Name</th>
<th>Course Code</th>
<th>Mode: Online</th>
<th>Mode: F2F</th>
<th>Face to Face Dates</th>
</tr>
</thead>
</table>
| **MG3 2018:** 17 September - 7 December (UNSW Semester 2) | **GCSI core course:** Social Impact: Entrepreneurs and Social Innovation | COMM5708 | ✓ | ✓ | **2 x intensive weekends plus online learning component**  
Weekend 1: 22 and 23 September 9am-5pm  
Weekend 2: 27 and 28 October 9am-5pm  
Location: Kensington Campus |
| | **Design for Social Innovation** | COMM5706 | × | ✓ | **2 x intensive weekends plus online learning component**  
Weekend 1: 6 and 7 October 9am-5pm  
Weekend 2: 10 and 11 November 9am-5pm  
Location: Kensington Campus |
| | **Collaboration for Social Impact** | COMM5713 | ✓ | × |  |
| | **Creating Shared Value** | COMM5710 | ✓ | × |  |
| | **Leadership for Social Impact** | COMM5902 | ✓ | × |  |
| | **Social Impact Capstone (MBA(SI)) (MBAx only)** | COMM5714 | ✓ | × |  |
| | **Social Impact Field Project** | COMM5707 | ✓ | × | *In MG3 a new intensive COMM5707 program is available: Social Enterprise Start-ups in Complex Environments, which will run in Bangalore, India from Sunday 14- Saturday 20 October 2018. If you have not received an email about this please ask for more information at csistudents@unsw.edu.au. In addition to this offering, student are also able to do an applied research-based project. For this option, permission to enroll from Project Supervisor based on project idea / viability. Project Milestones & individual meetings arranged between Project Supervisor & Student. Please email csistudents@unsw.edu.au with your interest a minimum of 3 weeks prior to session.* |

**Note:** Course outlines and assessment details are available through Moodle (your online learning platform for all courses). Moodle sites will be open approx. 2 weeks prior to commencement of your course. Offerings are subject to change. All classes require a minimum number of students to run. Classes which do not reach this minimum may be cancelled up to two weeks prior to the start of the first class.