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EDUCATION

Habilitation, Charles University (Economics), October 2003
Ph.D., Texas A & M University (Economics), August 1991
M.S., University of Georgia (Economics), August 1987
B.A., University of Bielefeld, Germany (Political Economy & Mathematics), 1980

PROFESSIONAL EXPERIENCE

Professor of Experimental and Behavioural Economics, School of Economics,
UNSW Australia Business School, UNSW, Sydney, Australia, July 2009 - present
Courses: Experimental and Behavioural Economics on all levels (undergraduate and graduate). Also a crash course in economics at the Masters level.

Visiting Professor at CIFREM, the University of Trento, Italy, February / March 2006 - 2009. *Course:* Experimental Economics (PhD level)

Visiting Scholar at Harvard Business School, Harvard University, Cambridge, MA, USA, September 2006 - August 2007.

Professor at CERGE, Charles University, and Senior Researcher at EI, Academy of Sciences of the Czech Republic, Prague, Czech Republic, May 29, 2008 (9/2005 by ESC standards) - August 2009; since then Senior Researcher at EI on fractional contract.
Courses: Microeconomics (third course in Ph.D. micro core sequence), Corporate Finance, Research Methodology seminar, Environmental Economics (undergraduate).

Associate Professor ("Docent") at CERGE, Charles University, and Senior Researcher at EI, Academy of Sciences of the Czech Republic, Prague, Czech Republic, May 2004 - February 2007. *Courses:* Microeconomics (third course in Ph.D. micro core sequence), Industrial Organization (Ph.D. level), Research Methodology Seminar (Ph.D. level)

Assistant Professor at CERGE, Charles University, and Senior Researcher at EI,

Academy of Sciences of the Czech Republic, Prague, Czech Republic, May 2000 - April 2004. *Courses:* Microeconomics (prep and third course in Ph.D. micro core sequence)

Faculty Fellow in Economics and Administrative Science, Colby College, Waterville, ME, academic year 2000 - 2001. *Courses:* Corporate Finance I and II

Research Fellow, Program on Nonprofit Organizations, Yale University, New Haven, CT, academic years 1995 - 1996 and 1999 - 2001.

Research Scientist, Center for Adaptive Behavior and Cognition, Max-Planck-Institut fuer Bildungsforschung, Berlin, Germany, academic year 1999 - 2000.
Course: The Rationality of Emotions (with G. Gigerenzer, seminar at Free University.)

Research Scientist, Center for Adaptive Behavior and Cognition, Max-Planck-Institut fuer Psychologische Forschung, Munich, Germany, academic year 1996 - 1997.

Assistant Professor of Economics, Bowdoin College, Brunswick, ME, July 1991 - June 1999. *Courses:* Industrial Organization, Theory and Practice of Games and Decisions, Mathematics for Modern Economics, Economics of Financial Markets, Modern Investment Theory, Germany in 1992, History of Economic Thought, Principles (Micro)

Research Associate, Economics Department, Texas A & M University, College Station, TX, 1990 - 1991.

Instructor, Economics Department, Texas A & M University, College Station, TX, 1987 - 1990. *Courses:* Money and Banking, History of Economic Thought, Principles (Micro and Macro), Mathematics for Dynamic Modelling

Research Assistant and Experimental Economics Laboratory Technician, Economics Department, Texas A & M University, College Station, TX, 1985 - 1988.

Teaching Assistant and Instructor, Mathematics Department, University of Georgia, Athens, GA, 1984 - 1985. *Courses:* Calculus, Functions and Graphs, College Algebra

PUBLICATIONS

Google scholar h-index: 31 (since 2012: 22); see <http://scholar.google.com.au/citations?user=LQpL-jYAAAAJ&hl=en&oi=ao>
My m-index is well above 1 for academic lifetime.

"Complexity, attention and choice in games under time constraints: A process analysis", (with Leonidas Spiliopoulos, Le Zhang), Journal of Experimental Psychology: Learning, Memory, and Cognition forthcoming
See for earlier draft https://papers.ssrn.com/sol3/papers.cfm?abstract_id=2620163

"The BCD [Benefits, Challenges, Desiderata] of response time analysis in experimental economics", (with Leonidas Spiliopoulos), Experimental Economics forthcoming
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"The Beauty of Simplicity? (Simple) Heuristics and the Opportunities Yet to be Realized", (with Leonidas Spiliopoulos), pp. 119 - 136 in Morris Altman (ed.), Behavioral Economics and Smart Decision-Making, Cheltenham, UK: Edward Elgar Publishing 2017.

"Retirement Savings: A Tale of Decisions and Defaults", (with Loretta Dobrescu, Xiaodong Fan, Hazel Bateman, Ben Newell, Susan Thorp), Economic Journal forthcoming. DOI: 10.1111/eoj.12447

"*Experimental Economics and Choice in Transportation: Incentives and Context*," (with Vinayak Dixit, Elisabet Rutstrom, Satish Ukkusuri), Transportation Research Part C: Emerging Technologies 77 (April), 161 – 184.
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"*Self-regulating organizations under the shadow of governmental oversight: An experimental investigation*," (with Silvester Van Koten), Research in Experimental Economics, vol 19 (Experiments in Organizational Economics, edited by Goerg & Hamman), pp. 65 – 103. See for earlier draft http://papers.ssrn.com/sol3/papers.cfm?abstract_id=2533040

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"*Group Incentives or Individual Incentives? A Real-Effort Weak-Link Experiment*," (with Stefania Bortolotti and Giovanna Devetag), Journal of Economic Psychology, 56(C), 2016, 60 – 73.

"*Pro-social or Anti-social, or Both? A Within- and Between-subjects Study of Social Preferences*" (with Le Zhang), Journal of Behavioural and Experimental Economics 62, June 2016, 23–32. See <http://www.sciencedirect.com/science/article/pii/S221480431630009X>

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"*Do Donors Care About the Price of Giving? A Review of the Evidence, with Some Theory to Organize It*." (with Jade Wong), Voluntas 27(2), 2016, 958 – 978.

"*As easy as pie: How retirement savers use prescribed investment disclosures*," (with Hazel Bateman, Isa Dobrescu, Ben Newell, Susan Thorp), Journal of Economic Behaviour and Organization 121, 2016, 60 – 76.

"*The effects of the take-option in dictator-game experiments: A comment on Engel's (2011) meta-study*" (with Le Zhang), Experimental Economics 17, September 2014, 414 - 20.

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"*Model comparisons using tournaments: Likes, 'dislikes', and challenges*," (with Leonidas Spiliopoulos), Psychological Methods 19, June 2014, 230 - 50. DOI: [10.1037/a0034249](https://doi.org/10.1037/a0034249)

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"*Structural versus Behavioral Measures in the Deregulation of Electricity Markets: An Experimental Investigation Guided by Theory and Policy Concerns*," (with Silvester vanKoten), European Economic Review 64, November 2013, 256 - 65.

"Fairness in Risky Environments: Theory and Evidence", (with Silvester Van Koten and Vítězslav Babický), *GAMES* (special issue: Fairness in Games) 4.2., 2013, 208 - 42; doi:10.3390/g4020208

"Are the unskilled doomed to remain unaware?", (with Dmitry Ryvkin and Marian Krajc), *Journal of Economic Psychology* 33, 2012, 1012 - 31.

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"Classic coordination failures revisited: The effects of deviation costs and loss avoidance," (with Giovanna Devetag), *Economics Bulletin* 30.2., June 10, 2010, 1633 - 41.

"The Way in Which an Experiment Is Conducted Is Unbelievably Important': On the Experimentation Practices of Economists and Psychologists", pp. 38 - 55 in E.H. Witte & T. Gollan (eds.), *Tagungsband zum 25. Hamburger Symposium - Schwerpunktthema: Sozialpsychologie und Ökonomie*, Pabst Verlag 2010. (The corresponding CESifo working paper No. 2887 -- <http://papers.ssrn.com/abstract=1532680> -- made half a dozen SSRN Top Ten download lists.)

"Economic Theories of Nonprofit Organization," (with Petra Brhlikova), pp. 1521 - 7 in H.K. Anheier & S. Toepler (eds.), *International Encyclopedia of Civil Society*, Berlin: Springer, 2010.

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"Do Self-Regulation Clubs Work? Some Evidence from Europe and Some Caveats From Economic Theory," (with Katarina Svitkova), pp. 152 - 68 in M.K. Gugerty & A. Prakash (eds.), *Voluntary Regulation of NGOs and Non-Profits: An Accountability Club Framework*, Cambridge University Press 2010.

"Certification and Self-Regulation of Non-Profits, and the Institutional Choice Between Them," (with Jan Myslivecek), pp. 280 - 90 in B. Seaman & D. Young (eds.), *Handbook of Research on Nonprofit Economics and Management*, Cheltenham, UK: Edward Elgar Publishing 2010.

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Capture? (with Silvester van Koten), Energy Economics, 30, 2008, 3128 - 40.

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"Experiments in Solving Coordination Problems," (with Giovanna Devetag), pp. 407 - 32 in J. Sell and M. Webster (eds.), Laboratory Experiments in the Social Sciences. Elsevier, 2007.

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"Thomas Schelling und die Theorie der Self-Command," (with Angelika Weber), pp.121 – 34 in I. Pies & M. Leschke (eds), Thomas Schellings strategische Ökonomik. Tübingen: Mohr-Siebeck, 2007.

"Certification As a Viable Quality Assurance Mechanism in Transition Economies: Evidence, Theory, and Open Questions," (with Katarina Svitkova), Prague Economic Papers, 16.2., 2007, 99 - 114.

"Capital Romance: Why Wall Street Fell in Love With Higher Education," pp. 145 - 166 in D. W. Breneman, B. Pusser, and S.E. Turner (eds.), Earnings from Learning: The Rise of For-profit Universities. Albany, NY: SUNY Press, 2006. [Revised version of the 2001 Education Economics article with the same title]

"A Behavioral Approach to Distribution and Bargaining," (with Werner Gueth), pp. 405 - 422 in M. Altman (ed.), Foundations and extensions of behavioral economics: A handbook, Armonk, NY: M.E. Sharpe Publishers, 2006.

"Understanding Corruption and Corruptibility Through Experiments: A Primer," (with Libor Dusek and Lubomir Lizal). Prague Economic Papers 14.2., 2005, 147 - 63.

"Field Experiments: Some Methodological Caveats," pp. 51-70 in J. Carpenter, G.W. Harrison and J.A. List (eds.), Field Experiments in Economics. Greenwich, CT: JAI

Press, Research in Experimental Economics, Volume 10, 2005.

"Loss avoidance as selection principle: Evidence from simple stag-hunt games," (with Ondrej Rydval), Economics Letters 88.1., 2005, 101 - 7.

"How financial incentives and cognitive abilities affect task performance in laboratory settings: an illustration," (with Ondrej Rydval), Economics Letters 85.3., 2004, 315 - 20.

"The Cognitive Illusions Controversy: A Methodological Debate in Disguise That Matters To Economists," (with Ralph Hertwig), pp. 113-130 in R. Zwick and A. Rapoport (eds.), Experimental Business Research III, Boston, MA: Kluwer, 2004.

Essays on the Theory and Practice of Strategic Behavior. Habilitation Univerzita Karlova v Praze, Fakulta Socialnich Ved, 2003.

Review essay: Charles A. Plott's Collected Papers on the Experimental Foundations of Economic and Political Science (2001), three volumes. Journal of Economic Psychology 24, 2003, 555 - 75.

"Trust, Repute, and the Role of Nonprofit Enterprise," (with Mark Schlesinger), pp. 77 - 114 in H. Anheier & A. Ben-Ner (eds.), The Study of the Nonprofit Enterprise, Kluwer Academic/Plenum Publishers, 2003. [Revised version of the 1997 Voluntas article with the same title]. See also H. Hansmann's "The Role of Trust in Nonprofit Enterprise", pp. 115 - 22 in the same book.

"Economists' and Psychologists' Experimental Practices: How They Differ, Why They Differ, And How They Could Converge," (with Ralph Hertwig), pp. 253 - 72 in I. Brocas and J. Carrillo (eds.), The Psychology of Economic Decisions, Oxford University Press, 2003.

"Bertrand Price-undercutting: A Brief Classroom Demonstration," Journal of Economic Education 34.1., 2003, 21 - 6.

"The Costs of Deception: Evidence From Psychology," (with Ralph Hertwig), Experimental Economics 5.2., 2002, 111 - 31.

"An Austrian (Mis)Reads Adam Smith: A critique of Rothbard as intellectual historian," (with Peter Hanns Matthews), Review of Political Economy 14.3., 2002, 379 - 92.

"Money, lies, and replicability: On the need for empirically grounded experimental practices and interdisciplinary discourse," (with Ralph Hertwig), Behavioral and Brain Sciences 24, 2001, 433 - 51.

"Experimental Practices in Economics: A Challenge for Psychologists? [target article]," (with Ralph Hertwig), Behavioral and Brain Sciences 24, 2001, 383 - 403.

<http://www.cogsci.soton.ac.uk/bbs/Archive/bbs.hertwig.html>

[According to the *Journal Citation Reports*, the journal has a 2014 impact factor of 20.771, ranking it 2nd out of 51 journals in the category "Behavioral Sciences",^[4] 3rd out of 252 journals in the category "Neurosciences",^[5] and first out of 14 journals in the category "Psychology, Biological",^[6] as well as making it the third-highest ranking journal among 3214 indexed journals in the Social Sciences Citation Index.^[7]

[Reprinted in H.J. Stam (ed.), *Theoretical Psychology – Contemporary Readings*, SAGE, 2012; see <http://www.sagepub.com/books/Book234840/toc>.]

"Capital Romance: Why Wall Street Fell in Love With Higher Education," Education Economics 9.3., 2001, 293 - 311.

"How can we open up the adaptive toolbox?" (with Gerd Gigerenzer, Peter M. Todd, et al.), Behavioral and Brain Sciences 23.6., 2000, 767 - 77.

"Trust, Reciprocity, and Social History: A Re-examination" (with John Fitzgerald and Carl Boeing), Experimental Economics 3.3., 2000, 81 - 100. [Reprinted in E.L. Khalil (ed), Trust, Edward Elgar Publishing, 2003, pp. 427 - 46.]

"A Game-theoretic Explanation of the Administrative Lattice in Institutions of Higher Learning," (with Richard C. Squire), Journal of Economic Behavior and Organization 43.3., 2000, 377 - 92.

"Understanding Gender Effects in the Laboratory: Evidence from Prisoner's Dilemma Games," (with Lisa Tichy), Journal of Economic Behavior and Organization 39.3., 1999, 327 - 39.

"Reasoning in Economics and Psychology: Why Social Context Matters," (with Gerd Gigerenzer), pp. 131-145 in M.E. Streit, U. Mummert and D. Kiwit (eds.), Cognition, Rationality, and Institutions, Springer, 2000. [Revised version of the 1997 JITE article with the same title].

"Introduction" to Reinhard Selten, Game Theory and Economic Behaviour: Selected Essays (two volumes), Cheltenham, UK: Edward Elgar Publishing, 1999.

"Demons versus Heuristics in Artificial Intelligence, Behavioral Ecology, and Economics," (with Seth Bullock, Jennifer Davis, Adam Goodie and Greg Werner), pp. 327-355 in Gerd Gigerenzer, Peter Todd, & the ABC Research Group, Simple Heuristics That Make Us Smart, Oxford University Press, 1999.*

"Can Ignorance Beat the Stock Market?" (with Bernhard Borges, Gerd Gigerenzer and Dan Goldstein), pp. 59-72 in Gerd Gigerenzer, Peter Todd, & the ABC Research Group, Simple Heuristics That Make Us Smart, Oxford University Press, 1999.*

[* Simple Heuristics That Make Us Smart was selected by Behavioral and Brain Sciences as target book. I was a member of the ABC Research Group that wrote the book.]

Review Essay: Hansmann (1996), The Ownership of Enterprise, Nonprofit and Voluntary Sector Quarterly 28.2., 1999, 225 - 33. [See also Hansmann's response in NVSQ 29.1., 179 - 84.]

"The Nature and Causes of Corporate Negligence, Sham Lectures, and Ecclesiastical Indolence: Adam Smith on Joint-Stock Companies, Teachers, and Preachers," History of Political Economy 31.2., 1999, 297 - 315.

"The Question Remains: Is Deception Acceptable?" (with Ralph Hertwig), American Psychologist 53.7., 1998, 806 - 7.

"Is Deception Acceptable?" (with Ralph Hertwig), American Psychologist 52.7, 1997, 746 - 7.

"How to Survive in Postindustrial Environments: Adam Smith's Advice for Today's Colleges and Universities," Journal of Higher Education 68.5., 1997, 483 - 501.

"Reasoning in Economics and Psychology: Why Social Context Matters," (with Gerd Gigerenzer), Journal of Institutional and Theoretical Economics 153.4., 1997, 700 - 10.

Review essay: Vivienne Brown (1995), Adam Smith's Discourse, (with David Collings), in Jeff Biddle and Warren Samuels (eds.), Research in the History of Economic Thought and Methodology 15, 1997, 329 - 36.

"A Simple Principal-Agent Experiment for the Classroom," (with David C. Colander), Economic Inquiry 35.2., 1997, 443 - 50.

"Trust, Repute, and the Role of Nonprofit Enterprise," (with Mark Schlesinger) Voluntas, 8.2, 1997, 97 - 119.

"Modern Economic Theory and the Study of Nonprofit Organizations: Why the Twain Shall Meet," Nonprofit and Voluntary Sector Quarterly 25.4., 1996, 470 - 84.

Review essay (*Invited*): Young and Steinberg (1995), Economics for Nonprofit Managers; Oster (1995), Strategic Management for Nonprofit Organizations; Clotfelter (1992), Who Benefits from the Nonprofit Sector?; Zamagni (1995), The Economics of Altruism, Nonprofit and Voluntary Sector Quarterly 25.2., 1996, 248 - 58.

"Yes, Adam Smith was an Economist -- A Very Modern One Indeed. A Reply," (with Stephen J. Meardon), Rationality and Society 8.3., 1996, 348 - 52.

"Self-Command in Adam Smith's Theory of Moral Sentiments. A Game-Theoretic Reinterpretation," (with Stephen J. Meardon), Rationality and Society 8.1., 1996, 57 - 80.

Experiments in Teaching and Understanding Economics, (with David C. Colander), Irwin, 1995.

"The Ordinary Business of Students' Lives, or, Business as Usual? A plea for the incorporation of game theory, experiments, and experiential learning into the principles course," (with Akiba T. M. Scroggins), pp. 92 - 106 in Nahid Aslanbeigui and Michele I. Naples (eds.), Rethinking Economic Principles: Critical Essays on Introductory Textbooks, Irwin, 1995.

"A Game-Theoretic Re-Evaluation of Adam Smith's Theory of Moral Sentiments and Wealth of Nations," (with Stephen J. Meardon), pp. 43 - 61 in Ingrid Rima (ed.), The Classical Tradition in Economic Thought, Proceedings of 20th HES meetings, Elgar 1995.

"On the Origin of Conventions: Evidence from Symmetric Bargaining Games," (with John van Huyck, et al.), International Journal of Game Theory 24.2., 1995, 187 - 212.

"Should Class Attendance Be Mandatory?" Journal of Economic Perspectives 8.3., 1994, 213 - 14.

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Review of Angela Duckworth (2017), *GRIT- Why passion and resilience are the secrets to success*. Journal of Economic Psychology 61, 2017, 259 - 60.

Review of Donald Sull & Kathleen Eisenhardt (2015), *Simple Rules: How to Succeed in a Complex World* (with Elizabeth Maitland). Journal of Economic Psychology 61, 2017, 261 - 62.

Review of *Replication in Experimental Economics* (Cary A. Deck, Enrique Fatas, & Tanya Rosenblat, editors). Journal of Economic Psychology, 59, 176 - 9.

Review of *The Making of Experimental Economics: Witness Seminar on the Emergence of A Field* (Andrej Svorencik and Harro Maas, editors). Journal of Economic Psychology, 58, 89 – 90.

Review of *World Development Report 2015, Mind, Society, and Behavior*. Journal of Economic Psychology 48, 2015, 111 - 20.

Review of Floris Heukelom (2014), *Behavioral Economics, A History*. Oeconomia 5(2), 2015, 259 - 67. See <http://oeconomia.revues.org/1498>

Review of Berry, Paganelli, & Smith (2014), *The Oxford Handbook of ADAM SMITH*, (with Benoit Walraevens), European Journal of the History of Economic Thought, 22(2), 2015, 340 - 43

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Review of Gavin Kennedy (2008), *Adam Smith: A Moral Philosopher and His Political Economy*, and Nicholas Phillipson, *Adam Smith, An Enlightened Life*, (with Benoit Walraevens), History of Economic Ideas, XX.1., 2012, 185 - 91.

Review of Bruno S. Frey (2008). *Happiness - A Revolution in Economics*, (with Angelika Weber), Journal of Economic Psychology, 31.1., 2010, 143 - 5.

Review of Vernon L. Smith (2008). *Discovery - A memoir*, Journal of Economic Psychology, 30.4., 2009, 696 - 9.

Review of Abdolkarim Sadrieh & Joachim Weimann (Eds.) (2008). *Experimental Economics in Germany, Austria, and Switzerland. A collection of papers in honor of Reinhard Tietz*, Journal of Economic Psychology, 30.3., 2009, 509 - 10.

Review of Robert Hahn & Paul Tetlock (Eds.) (2006), *Information Markets: A New Way of Making Decisions*, (with Katarina Kalovcova), Journal of Economic Psychology, 29.1., 2008, 123 - 5.

Review of Hideaki Tamura (2006), *Human Psychology and Economic Fluctuations. A New Basic Theory of Human Economics*, (with Sergey Slobodyan), Journal of Economic Psychology, 28.5., 2007, 628 - 9.

Review of Jerry Evensky (2005), *Adam Smith's Moral Philosophy* and Gavin Kennedy (2005), *Adam Smith's Lost Legacy*, History of Political Economy 39.2., 2007, 326 - 9.

Review of Malcom Gladwell (2005), *Blink. The Power of Thinking without Thinking*.

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Review of Nicola Giocoli (2003), *Modeling Rational Agents. From Interwar Economics to Early Modern Game Theory*. History of Political Economy 37.1, 2005, 161 - 4.

“Proper Experimental Design and Implementation Are Necessary Conditions for a Balanced Social Psychology,” (comment on a target article by Krueger and Funder, with Michal Ostadnicky), Behavioral and Brain Sciences 27.3, 2004, 352 - 3.

Review of Paul Glimcher (2003), *Decisions, Uncertainty, and the Brain*, (with Ondrej Rydval), Journal of Economic Psychology 25.6., 2004, 891 - 4.

Review of Colin Camerer (2003), *Behavioral Game Theory. Experiments in Strategic Interaction*, (with Ondrej Rydval), Journal of Economic Psychology 25.4., 2004, 671 - 4.

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Review of Ken Binmore (1997), *Game Theory and the Social Contract, Volume 2: Just Playing*, Southern Economic Journal 64.1, 1997, 355 - 8.

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Other publications

Contributions to The Conversation (<https://theconversation.com/au>;
<https://theconversation.com/profiles/andreas-ortmann-177965>)

- How people mis-read risk in their super product disclosures and what it could mean for their returns February 16, 2016
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- In Memoriam Thomas C.Schelling (1921 – 2016). DECEMBER 14, 2016
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- It's a snail but it seems to be moving in the right direction: On progress in the experimental social sciences ... APRIL 7, 2015
- Navigating the treacherous waters of ethics compliance for field experiments MARCH 4, 2015 · (the unedited version of a comment published in *The Australian* the same day but under a different title)
- Come Tuesday ... (Oh, wait: yet another captain's call ... FEBRUARY 9, 2015
- The facts of climate change science and how to assert them (Hint: Don't trust political leadership, at least right now ...) JANUARY 4, 2015
- Graduate degrees are noisy signals. (Who would've thought ...) DECEMBER 10, 2014
- The superiors (are here to serve you) DECEMBER 10, 2014
- A well-deserved prize (on Jean Tirole being awarded the "Nobel prize" in economics) OCTOBER 14, 2014
- We economists are a dismal bunch, aren't we? AUGUST 1, 2014
- Money makes the world go round. And here is a prediction for the 2014 soccer world cup ...JUNE 9, 2014
- In memoriam Seth Roberts (1953 – 2014) JUNE 4, 2014
- Reading notes: Submissions to the ACNC Senate Inquiry MAY 18, 2014
- Ideology begets shoddy workmanship and bad outcomes MAY 5, 2014
- Should the Government keep the ACNC? And if not, what should it put in its stead? MARCH 1, 2014
- Now you see it, now you don't: On the deepening crisis in evidence production, and evaluation, in the social sciences (Part II: Some proposals to address it) JUNE 12, 2013
- Now you see it, now you don't: On the deepening crisis in evidence production, and evaluation, in the social sciences (Part I: Problem description) JUNE 11, 2013
- Can't We All Be More Like Scandinavians? (No, probably that's not a good idea but wait ...) SEPTEMBER 30, 2012
- Adam Smith, revisited SEPTEMBER 30, 2012
- Ig(noble)Nobels 2012, and beyond ...SEPTEMBER 26, 2012
- Unskilled and unaware of it? AUGUST 23, 2012
- MOOConomics AUGUST 19, 2012
- The behavioral economics of teacher incentives. (Maybe, maybe not.) AUGUST 17, 2012
- It's just an economics editor in need of some modern undergraduate coursework, people (a fast and frugal history of recent economic theorizing) JULY 10, 2012
- The Economist can't be wrong (or PERHAPS it can ...) JULY 9, 2012

- Women and children first! Not! MAY 20, 2012
- Three Cups of Tea, the sequel APRIL 20, 2012
- An update on the Australian carbon pricing mechanism FEBRUARY 7, 2012
- An update on the regulatory reform of the not-for-profit sector JANUARY 27, 2012
- Three cups of tea and other nasty habits JUNE 23, 2011
- Addressing Not-For-Profit Sector accountability and transparency MAY 10, 2011
- The Wallis Report, the Cooper Review, and the limitations of Behavioral Economics DECEMBER 7, 2010

“Corruption Praha,” (a review of the TI CR V4-City Corruption Propensity Index), The Prague Post, August 5, 2004, p. 5.

Regular contributions to the annual CERGE-EI booklet on the Czech Republic (on corruption, leniency programs, the not-for-profit sector).

Several contributions to die tageszeitung (on production and distribution of alternative rockmusic), Rowohlts rocksession (on London-based experimental rock group Henry Cow/Art Bears; “Ortmann, Andy: Henry Cow. In: Humann, Klaus/Carl-Ludwig Reichert (ed.): Rock session 3. Magazin der populären Musik. Reinbeck bei Hamburg 1979, pp. 339 - 353), hanni manni (on alternative ways of producing and distributing experimental music, the effects of market organization on musical forms).

WORKING PAPERS

“Improving truthful reporting of polluting firms by rotating inspectors: Experimental evidence from a bribery game”, (with Peiyao Shen and Regina Betz), February 2017. [Submitted]

“How rewards enhance truthful reporting: an experimental analysis”, (with Peiyao Shen and Regina Betz), January 2017. [Currently under revision]

“Flicking the Switch: How Fee and Return Disclosures Drive Retirement Plan Choice,” (with Jeanette Deetlefs, Isa Dobrescu, Hazel Bateman, Ben Newell, Susan Thorp), April 2016. [Currently under revision]

“Now you see it, now you don’t: How to make the Allais Paradox appear, or disappear. Theory and Evidence”, (with Pavlo Blavatsky and Valentyn Panchenko), October 2015, See http://papers.ssrn.com/sol3/papers.cfm?abstract_id=2621917 [Revise & resubmit: Games & Economic Behaviour]

“MTurk ‘Unscrubbed’: Exploring the good, the ‘Super’, and the unreliable on Amazon’s Mechanical Turk,” (with Jeanette Deetlefs and Matthew Chylinski), October 2015. See http://papers.ssrn.com/sol3/papers.cfm?abstract_id=2654056 [To be revised]

“Suspicious Minds (can be a good thing when saving for retirement),” (with Jeanette Deetlefs, Isa Dobrescu, Hazel Bateman, Ben Newell, Susan Thorp), October 2015, http://papers.ssrn.com/sol3/papers.cfm?abstract_id=2575482 [Revise & resubmit at Journal of Consumer Affairs]

“A process analysis of heuristic use in games under Time Constraints,” (with Leonidas Spiropoulos and Le Zhang), June 2015. See http://papers.ssrn.com/sol3/papers.cfm?abstract_id=2620163 [Revise & resubmit at]

“Schumpeter’s Assessment of Adam Smith and The Wealth of Nations: Why He Got It Wrong,” (with David Baranowski), December 2016.

See http://papers.ssrn.com/sol3/papers.cfm?abstract_id=2714146 [Revise & resubmit: Journal of the History of Economic Thought]

"The Rhetorical Structure of Adam Smith's 'Wealth of Nations' (And the Importance of Acknowledging It)," (with Benoit Walraevens), February 2014. See http://papers.ssrn.com/sol3/papers.cfm?abstract_id=2400770 [Under revision]

"On Uneven Expected Earnings in the Lab," (with Jade Wong), February 2014. See http://papers.ssrn.com/sol3/papers.cfm?abstract_id=2398725

"Exploring the Meaning of Significance in Experimental Economics," (with Le Zhang), November 2013. See http://papers.ssrn.com/sol3/papers.cfm?abstract_id=2356018 [Under revision]

"Reforming the Australian not-for-profit sector: Unanswered questions that ought to be of interest to economists: A survey," (with Alberto Motta), July 2013. [R&r]

"A reproduction and replication of Engel's study of dictator game experiments," (with Le Zhang), July 2012. See http://papers.ssrn.com/sol3/papers.cfm?abstract_id=2171064

"Finding the Right Mix: Mobility, Voice, and the Marketization of Higher Education," (with Kyoung-Hee Yu), April 2011.

"The Robustness of Laboratory Gift Exchange: A Reconsideration," (with Dirk Engelmann), June 2009. [Revise and resubmit: Experimental Economics]

"Certification As A Viable Quality Assurance Mechanism: Theory and Suggestive Evidence," (with Katarina Svitkova), February 2006. [CERGE-EI working paper no. 288]

"Auction Fever?!!! An Experimental Exploration," (with Axel Ockenfels), October 2003. [Under revision, incorporating new data]

"(The Evolution of) Post-secondary Education: A Computational Model and Results," (with Sergey Slobodyan), December 2006. [Revise and resubmit: Economics of Education Review]

"Monetary Incentives: Neither Necessary Nor Sufficient?" (with Ralph Hertwig), May 2006. [CERGE-EI working paper no. 307]

"The Impact of the Non-distribution Constraint and Its Enforcement on Entrepreneurial Choice, Price, and Quality" (with Petra Brhlikova), July 2006. [CERGE-EI working paper no. 299]

"Willingness to Contribute When Incomes Are Earned: The Relative Importance of Reciprocity and Inequality Aversion," (with Vitezslav Babicky and Vilem Semerak). May 2005. [Currently under revision]

"E-learning: A Way to Solve the Human Capital Bootstrapping Problem in Transitional Economics in Central Europe?" (with Michal Kejak), September 2002.

"Making the Use of Deception Incentive Compatible: A Proposal," (with Ralph Hertwig), September 2002/May 2005/March 2007. [CERGE-EI discussion paper no. 2002 - 98] [Revise and resubmit: Psychological Inquiry]

"*Simple Rules for Smart Investing*," (with Gerd Gigerenzer). June 2000. Book proposal.

"*Understanding Bayes' Rule: Insights from Psychology*," (with Ralph Hertwig), August 2000. [Currently under revision]

"*Dutch vs. English Auctions: A Brief Classroom Demonstration*," June 2000.

"*Why Anomalies Cluster in Experimental Tests of One-shot and/or Finitely Repeated Games: Suggestive Evidence From Psychology and Neuroscience*." June 2000.
[The great "lost" paper, now under revision]

"*Biases and Heuristics in Psychology and Economics*," (with Ralph Hertwig), April 2000. Article proposal for *Journal of Economic Literature* (invited; for action letter and referee opinions see <http://home.cerge.ei.cz/Ortmann/Proposals.html>).

"*Why A College is Like a Firm*," (with Kaire Paalandi), October 2000 (February 1998).

"*The Emergence of a For-profit Higher Education Sector: Recent Developments*," October 2000 (August 1998). <http://www.people.virginia.edu/~nss7s/sloan/wp.html>
<http://home.cerge.cuni.cz/Ortmann/recentWingPaps.html>

"*Brand-name Inputs and Reputation Acquisition*," (with Steven N. Wiggins and Curtis R. Taylor), August 1998. [Revise and resubmit: *Economic Inquiry*.]

"*It's Not What You Play, It's Whom You Play: Experimental Evidence From Constant-Sum Games*," (with Jonathan Trend), November 1998. [Revise and resubmit: *International Journal of Game Theory*.]

"*Voluntary Contributions to a Public Good When Partial Contribution is a Dominant Strategy: A Re-examination*," (with Katie Hansberry and John Fitzgerald), June 1997.

"*Adam Smith's Reasoning Routines*," June 1997.

"*The Internal Organization of Colleges and Universities: A Game-Theoretic Approach*," (with Richard C. Squire), May 1998. [Revision of PONPO (Yale University) discussion paper #232 (1996)].

"*The Virtual Liberal Arts College*," (with Derek J. Benner), June 1997.

"*Essays on Quality Uncertainty, Information, and Institutional Choice*," Ph.D. Dissertation, Texas A & M University, 1991 (Committee: Steven N. Wiggins (Chair), Raymond C. Battalio, Michael R. Baye, Jay R. Barney).

"*Problems in Modelling Arms Race Phenomena Illustrated by a Simple Model with Complicated Dynamics*," Master's thesis, University of Georgia, 1987. (Committee: Donald C. Keenan (Chair), Martin Hillenbrand, Janet C. Hunt).

RESEARCH IN PROGRESS

"*Matching processes in the labor markets for economists and psychologists*," (with Peter M. Todd)

"*The Empirical Foundations of Behavioral Economics*," (with Ralph Hertwig).

"The Empirical Foundations of Behavioral Finance," (with Ralph Hertwig).

"Experimental methods in psychology: A challenge for economists?" (with Glenn Harrison and Ralph Hertwig).

"Where Do Errors Come From?" (with Glenn Harrison and Ondrej Rydval).

"Further Tests of Multi-level Game Theory," (with Kjell Hausken)

"The Economics of Noisy Signals."

"Incorporating Intangible Planning Variables in Simulation Models of Colleges and Universities." (Funded by Alfred P. Sloan Foundation).

"The Economics and Industrial Organization of E-learning - An Introduction." (Funded by the National Center for the Study of Privatization in Education at Teachers College/Columbia University.)

PRESENTATIONS

Numerous presentations at ASSA, EEA, ESA, ESA/Public Choice, FUR, Experimental Finance conference, GEW, SEAT, SCE, ARNOVA, and HES meetings (too numerous to list)

(Selected) invited presentations:

Royal Bank of Australia (RBA), Sydney, November 22, 2017

Gesellschaft fuer Experimentelle Wirtschaftsforschung (GfEW), Kassel, September 19, 2017

ABC workshop, Schloss Ringberg, Tegernsee, Bavaria, May 26, 2017

Behavioral Insights Team, NSW Premier's Office, Sydney, February 14, 2017

University of Wuerzburg, Germany, January 24, 2017

University of Canterbury, NZ, December 9, 2016

Victoria University of Wellington, NZ, December 7, 2016

University of Auckland, NZ, December 5, 2016

Sydney Behavioural Economics & Behavioural Science Meetup

<https://www.meetup.com/Sydney-Behavioural-Economics-Science-Meetup/events/234516798/>

RMIT, September 26, 2016

Monash University, September 23, 2016

The 3rd Symposium on Behavioral Decision Making and Brain Research (DMBR 2016), Shanghai, July 19 – 20, 2016 (invited speaker)

LUISS, Rome, July 7, 2016

Society for Cognitive Science and Philosophy, Prague, June 21, 2016

CERGE-EI, Prague, May 19, 2016

University of Economics, Prague, April 28, 2016

ShanghaiTech University, Shanghai, December 8, 2015

ShanghaiTech University, Shanghai, December 7, 2015

Workshop on Mathematical Aspects of Behavioural Economics and Finance, CARMA, University of Newcastle, November 14, 2015.

University of Passau, Germany, July 10, 2014.

University of Ulm, Germany, July 24, 2013.

University of Passau, Germany, July 16, 2013.

Australian National University, Canberra, Australia, March 7, 2013.

Nanyang Technical University, Singapore, February 20, 2013.

Wissenschaftszentrum Berlin, Germany, December 5, 2012.

Max-Planck Institute for Human Development, Berlin, Germany, December 4, 2012.

University of Nijmegen, The Netherlands, December 3, 2012.

University of Nijmegen, The Netherlands, November 30, 2012.
 University of Amsterdam, The Netherlands, November 29, 2012.
 University of Heidelberg (Alfred-Weber Institut), Germany, November 26, 2012.
 CERGE-EI, Prague, Czech Republic, November 21, 2012.
 University of Vienna, Austria, November 16, 2012
 CERGE-EI, Prague, Czech Republic, November 8, 2012.
 CERGE-EI, Prague, Czech Republic, October 9, 2012.
 Monash University, Melbourne, Australia, July 27, 2012.
 Humboldt University, Berlin, Germany, July 3, 2012
 University of Tasmania, Hobart, Australia, March 23, 2012.
 Queensland U T workshop, Brisbane, Australia, Feb 12-13, 2012.
 CREM, University of Caen Basse, Caen, France, December 12, 2011.
 Paris School of Economics, Paris, France, December 9, 2011.
 University of Technology, Sydney, Australia, November 14, 2011.
 University of Queensland, Brisbane, Australia, November 4, 2011.
 CSI Research Symposium on the regulation of the Australian not-for-profit sector in the 21st century, UNSW CBD campus, Sydney, Australia, July 21, 2011.
 Research & Policy Conference on the regulation of the Australian not-for-profit sector in the 21st century, UNSW CBD campus, Sydney, Australia, July 22, 2011.
 University of Southern Australia, Adelaide, Australia, April 5, 2011.
 Australian National University, Canberra, Australia, February 11, 2011.
 Center for the Economic Analysis of Risk, Atlanta, USA, January 21 – 22, 2011. (H2c.)
 University of Mannheim, Germany, December 18, 2010.
 Monash University, Melbourne, Australia, October 22, 2010.
 James Cook University, Townsville, Australia, October 15, 2010.
 18th Annual Colloquium of Superannuation Researchers, UNSW, Sydney, Australia, July 12 – 13, 2010.
 Queensland University of Technology, Brisbane, Australia, April 15, 2010.
 Center for Economic Studies, Munich, Germany, October 22, November 5 & 10 (mini course)
 University of Munich, Germany, October 27, 2009.
 University of Melbourne, Australia, September 11, 2009.
 Summer School on Bounded Rationality in Economics and Psychology, Berlin, Germany, July 2009.
 Experimental workshop (“Experiments on decision making in social sciences”) organized by CISEPS, Milano - Bicocca, June 19, 2009.
 25. Hamburger Symposion zur Methodologie der Sozialpsychologie (Schwerpunktthema: Sozialpsychologie und Ökonomie), University of Hamburg, Hamburg, January 16 & 17, 2009.
 Experimental workshop organized by University of Economics / Virtual Scientific Laboratories, Bratislava, October 9, 2008:
http://www.virtualsciencelab.org/en/open_lecture_series.php
 Workshop Théories de la décision individuelle: Histoire et méthodes, La Sorbonne, Paris, September 1, 2008.
 The Australian Business School, UNSW, Sydney, August 25, 2008.
 ICP meeting, Berlin, Germany, July 20 - 25, 2008.
 Expertenkolloquium “Mehr Schutz fuer Spender - Die Weiterentwicklung der DZISpenderberatung,”
 Berlin, Germany, July 2, 2008.
 University of Innsbruck, Austria, June 5, 2008.
 Arne Ryde Workshop on Neuroeconomics, Lund, Sweden, May 22 & 23, 2008.
 ICFO meeting, Berlin, Germany, May 17 - 19, 2008.
 LUISS, Rome, March 26, 2008.
 La Sorbonne, Paris, February 15, 2008.
 International Max Planck Research School on Adapting Behavior in a Fundamentally

Uncertain World, Jena, Germany, August 22, 2007.
University of Pittsburgh, USA, April 27, 2007.
Florida State University, Tallahassee, USA, April 20, 2007.
Harvard University, Cambridge, USA, April 17, 2007.
Laval University, Quebec, Canada, April 13, 2007.
Workshop Strategic Interaction Group, MPI for Economics, Jena, Germany, March 26, 2007.
University of Trento, Italy, March 22, 2007.
Ref Gov workshop, Paris, France, March 9 - 10, 2007.
University of Venice, Italy, February 26, 2007.
University of Perugia, Italy, February 8, 2007.
University of Central Florida, Orlando, USA, January 26, 2007.
Andrew Young School of Policy Studies, Georgia State University, Atlanta, USA, January 17 & 18 (two talks, Experimental Economics program and Nonprofit Studies program).
UCLA Anderson School of Management/DMEP Center Ben-Gurion University International Conference on Affect, Motivation and Decision Making, Ein Boqueq, The Dead Sea, Israel, Dec 12 - 15, 2006.
INSEAD, Fontainebleau, France, October 12, 2006.
SFB 649 workshop on Uncertainty, Risk and Regulation: The Behavioral Law and Economics Perspective, Berlin, Germany, June 2006.
Workshop on methodology in experimental economics, Trento, Italy, May 2006.
Coordination Success Conference in honor of Raymond C. Battalio, College Station, USA, March 31 - April 2, 2006.
FINEXE workshop, Joensuu, Finland, June 2005.
Ben Gurion University, Beer Shiva, Israel, April 2005.
University of Jena (Probevortrag), Germany, January 2005.
University of Siena, Italy, December 2004.
Wirtschaftsuniversitaet Wien (Probevortrag), Vienna, Austria, October 2004.
Summer School on Bounded Rationality in Economics and Psychology, Berlin, Germany, August 2004.
Schloss Ringberg conference of MPI centers from Berlin, Bonn, and Jena, Tegernsee, Germany, March 9, 2004.
University of Central Florida, Orlando, USA, November 2003.
University of Georgia, Athens, USA, November 2003.
Faculty of Social Sciences (Habilitation Talk), Prague, Czech Republic, October 2003.
CORE, Louvain-la-Neuve, Belgium, October 2003.
University of Trento, Italy, September 2003.
Summer School on Bounded Rationality in Economics and Psychology, Berlin, Germany, August 2003.
NCSPE conference, Teachers College, Columbia University, New York, USA, May 2003.
Center for Decision Sciences, Columbia University, New York, USA, April 2003.
University of Nottingham, England, November 2002.
University College London, England, November 2002.
Summer School on Bounded Rationality in Economics and Psychology, Berlin, Germany, August 2002.
Summer School on Bounded Rationality in Economics and Psychology, Berlin, August 2001.
University St. Gallen, Switzerland, November 2000.
AERA meetings, New Orleans, USA, April 2000.
Volkswirtschaftliches Forschungsseminar Universitaet & ETH Zuerich, Zuerich, Switzerland, December 1999.
Curry School of Education/University of Virginia Workshop on For-profit Higher Education, Charlottesville, November 1999.

University of Jena (Probevortrag), Jena, Germany, November 1999.
 Max Planck Institute for Human Development, Berlin, Germany, January 1999.
 SSRC Program in Higher Education, New York, USA, April 1998.
 University of Trento, Italy, June 1997.
 "Cognition, Rationality, and Institutions" Conference, Jena, Germany, March 1997.
 1995 *Voluntas* Symposium, Program on Non-profit Organizations (Yale University), New Haven, USA, November 1995.
 Program on Non-profit Organizations (Yale University), New Haven, USA, April 1995.
 University of Pittsburgh, USA, October 1994.
 Annual Conference on Industrial Economics, Wissenschaftszentrum, Berlin, Germany, August 1994.
 ISA World Congress, Bielefeld, Germany, July 1994.
 Kress Seminar at Harvard University, Cambridge, USA, April 94.
 University of Bonn (Sonderforschungsbereich 303), Bonn, Germany, May 1993.
 CentER, Tilburg, Netherlands, May 1993.
 Vienna Institute for Advanced Studies, Vienna, Austria, May 1993.
 Arms Control Symposium (sponsored by the Volkswagen Foundation), Bad Homburg, Germany, November 1987.

OTHER PROFESSIONAL ACTIVITIES

Member of the editorial board of the *Journal of Economic Psychology* (since Fall 2001);
 book review editor (since January 2004); associate editor (since February 2007)
 Member of the editorial board of *Review of Behavioral Economics* (since Fall 2012)
 Member of the editorial board of *Economics* (since early 2016)
 Member of the editorial board of the *Acta Universitatis Carolinae Oeconomica - Czech Economic Review* (since February 2008)

Referee for National Science Foundation (Economics, DRMS) 1992-1996, 2001-2003, 2005-2007, 2012, European Science Foundation 2006-2008, and other foundations and organizations such as the Volkswagen Foundation, US - Israel Binational Science Foundation, US - Germany Binational Science Foundation, Australian Research Council (repeatedly Discovery, Linkage, DECRA, ...), Canadian Research Council, Austrian Science Fund, Danish Council for Independent Research | Social Sciences, the Nuffield Foundation, the Global Development Network, the (US) Social Sciences And Research Council, the Canadian Humanities and Social Sciences Research Council (repeatedly), the Grant Agency of the Czech Republic (repeatedly), the grant agencies of the Charles University and the Czech Academy of Sciences of the Czech Republic (repeatedly), the Australian Research Council (for Discovery and Linkage grants as well as Australian Laureate fellowships), and publishers such as the University of Chicago Press, Cambridge University Press (repeatedly), Routledge (repeatedly), and Edward Elgar.

Referee for, alphabetically (number of reviews in parentheses),
 Academy of Management Review, American Economic Review (14), American Economic Journal: Microeconomics, American Journal for Agricultural Economics, The B.E. Journal of Economic Analysis & Policy (2), Cahiers de Psychologie Cognitive, Cognition and Emotion (2), Cognitive Science Conference, Computational Economics, Current Anthropology (2), Econometrica (8), Economic Journal (4), Economics of Governance (2), Economic Inquiry (2), Economics Letters (5), Economic Record, Economic Theory, Education Economics, European Economic Review (2), Evolutionary Economics, Experimental Economics (16), Experimental Political Science, Games, Games & Economic Behavior (9), History of Economic Ideas (4), History of Political Economy (3), IIE Transactions, International Game Theory Review (2), International Game Theory Review (4), Journal of Behavioral & Experimental Economics (2), Journal of the Economic Science Association, Judgement and Decision-Making, International Journal of Industrial Organization, Journal of Behavioral

Decision Making (4), Journal of Comparative Economics, Journal of Economic Behavior and Organization (11), Journal of Development Studies, Journal of Economic Dynamics & Control (4), Journal of Economic Education (6), Journal of Economic Education Online, Journal of Economic Literature, Journal of Economic Methodology (2), Journal of Economic Psychology (150+, yes, no typo), Journal of Economic Theory (2), Journal of the European Economic Association (4), Journal of Experimental Social Psychology (2), Journal of the History of Economic Thought (4), Journal of Institutional and Theoretical Economics, Journal of Law & Economics (3), Journal of Neuroscience Psychology and Economics, Journal of Public Economics (5), Journal of Public Economic Theory (3), Journal of Socio-Economics, judgement and decision making, Management Science (6), Nature Human Behaviour (2), Nonprofit and Voluntary Sector Quarterly (9), Nonprofit Management & Leadership, Organizational Behavior and Human Decision Processes (2), Psychological Methods, Psychological Science (2), Psychonomic Bulletin & Review, Psychology, Public Policy, and Law, Quarterly Journal of Economics, Research in Experimental Economics (3), Review of Behavioral Economics, Review of Economic Studies, Review of Industrial Organization (2), Review of Finance (2), Social Choice and Welfare, Sociological Methodology, Theory and Decision (9), Time-Sharing Experiments for the Social Sciences, UNSW Law Journal, and Voluntas.

Chair of the Faculty Meeting at CERGE-EI, September 2004 - August 2005.

Deputy chair of the Scientific Council of the Economics Institute of the Czech Academy of Sciences 2002 - 2006.

Chair of the Board (formerly, Scientific Council) of the Economics Institute of the Czech Academy of Sciences 2007 - 2009 (resigned because I changed affiliation).

Member of the Executive and Supervisory Committee of CERGE-EI 2005 - 2009 (resigned because I changed affiliation).

Member dissertation committee (in temporal order):

Stepan Cabelka, Michal Kunin (local chair), Tomas Kadlec, Bruno Wertlen (chair), Vitezslav Babicky (chair), Pavlo Blavatsky (chair), Petra Brhlikova (chair), Michal Ostatnický (co-chair), Ondrej Rydval (chair), Dmitri Ryvkin (chair), Katarina Svitkova (chair), Jakub Steiner (local chair), Silvester van Koten (chair), Tomas Konecny, Marian Krajc (chair), Michal Mravec (chair), Jana Krajcova [formerly: Richmanova] (chair), Katarina Kalovcova (chair), Jan Myslivecek (chair), Oksana Tokarchuk (Trento), Stefania Bortoletti (Trento, co-chair), Natalia Shestakova (chair until Dec 2009), Vojta Mravec (IES, Prague, supervisor Bachelor thesis), Le Zhang (chair, UNSW), Jeanette Deetlefs (chair, joint with Mathew Chylinski, Marketing, UNSW), Peiyao Shen (chair, joint with Regina Betz, CEEM, UNSW), Sasha Prokosheva (chair), Iryna Momentenko (chair), Ines Will, Carlo Calmasini (chair, joint with Mathew Chylinski, Marketing, UNSW). All students at CERGE-EI students unless indicated otherwise.

- Wertlen, *“Essays on Competition and Regulation in Telecommunications”* (5/31/2004, -> Czech Telekom)
- Kunin, *“Essays in Applied Microeconomics”* (6/7/2004, offer from Max-Planck Institute for Economics)
- Blavatsky, *“Essays on Cumulative Prospect Theory, Individuals’ Preference for Most Probable Winner, and the Design of Olympic Prizes”* (1/21/2005, -> postdoc University of Zuerich, 7/1/2009 Professor University of Innsbruck)
- Ryvkin, *“Essays on Tournament Design”* (6/2/2006, -> tenure track Florida State University)
- Steiner, *“Essays on Coordination Problems”* (6/29/2006, -> tenure track

University of Edinburgh, 9/1/2009 tenure track Northwestern University)

- Brhlikova, *“Essays on Competition and Entrepreneurial Choice between Nonprofit and For-profit Firms”* (2/2/2007, -> post-doc University of Edinburgh)
- Svitkova, *“Essays on Philanthropy”* (6/8/2007, -> head of MBA program Anglo-American College in Prague)
- Rydval, *“The Impact of Financial Incentives on Task Performance: The Role of Cognitive Abilities and Intrinsic Motivation”* (6/8/2007 -> Strategic Interaction Group, Max-Planck Institute for Economics)
- Van Koten, *“Essays on the unbundling of electricity networks in the EU and the USA: Theory and Empirics”* (6/4/2009, -> post-doc EUI Florence)
- Myslivecek, *“Essays on quality assurance mechanisms”* (6/4/2009, -> Boston Consulting Group)
- Krajc, *“Overconfidence in Business, Economics, Finance, and Psychology: How much of a problem is it?”* (6/4/2009, -> Czech National Bank)
- Krajcova (Richmanova), *“Anti-corruption Mechanisms in Economic Models of Corruption: Theory and Experiments”* (12/17/2009, -> Ceska Sportelna)
- Bortolotti, *“Incentives, Group Pride, and Real Effort in the Weak-Link Game: An Experimental Analysis”* (05/01/2010, -> post-doc University of Bologna)
- Ostatnicky, *“Essays on market competition, trading costs, and laboratory asset markets”* (06/28/2010; has worked since 2004 for DeLoitte & Touche)
- Mravec, *“The road to efficient liberalization of the EU energy markets: Some obstacles and consequences”* (06/03/2011, -> CEZ)
- Shestakova, *“Essays on Boundedly Rational Consumers and Complex Pricing Schemes”* (12/06/2011, -> University of Vienna)
- Kalovcova, *“Essays on prediction markets”* (08/24/2012, -> KPMG)
- Zhang, *“On the production and evaluation of laboratory evidence”* (03/31/2014, -> Curtin University, now Macquarie University)
- Shen, *“Three Essays on Dishonest Behavior in Energy and Environmental Markets”* (03/31/2015, -> Shanghai Tech University)
- Prokosheva, *“Essays on Decision Making Under Uncertainty”* (03/22/2016, -> on the market, currently working for company in Praha and also researcher at CERGE-EI)
- Deetlefs, *“Could ‘nudging’ imply that some active choosers don’t ‘budge’? An investigation into the impact of defaults on the decision making of active choosers”* (09/09/2016, -> Consulting)
- Babicky, *“Essays on Fairness, Inequality, and Uncertainty”* (01/26/2017, -> Czech National Bank)

Supervision of Honors theses at UNSW:

- Derrick Poon (2011)
- *“Re-examining Behavioral Anomalies : Preference Reversals and the Illusion of Control”*
- Mark Ball (2012, joint with Hazel Bateman)
“An Experimental Investigation of the Effect of Means-Tested Pensions on the Demand for Life Annuities”
- Jade Wong (2013, joint with Alberto Motta)

- *“Understanding Social Impact Bonds in a first-best world: An experimental investigation”*
- Martin Eftimoski (2014, joint with Richard Holden)
“The Peer Review System is Broken? Long Live the Peer Review System?!”
- Justin Chan (2015, joint with Tess Stafford) ->University medal
“Conflicts of Interest in the Academic Ranking Game
How do ranking architects evaluate journals they have published in?”

External reviewer for dissertations of

- Oksana Tokarchuk (CIFREM, University of Trento, November 2008)
- Julie Chytilová (IES, Charles University, December 2008)
- Saran Sarantisart (Research School of Economics, ANU, October 2013)
- Alexander Schuhr (University of Capetown, South Africa, April 2015)

External reviewer for promotion cases at UQ (4), University of Sydney (3), NTU (Nanyang Technical University), and Hebrew University of Jerusalem, among others.

Hiring chair, CERGE-EI, academic years 2000-1, 2001-2, 2007-8, member hiring committee academic year 2005-6, 2008-9.

Seminar series organizer, CERGE-EI, academic years 2001 - 2, 2002 - 3, 2005 - 6.

Member of numerous College and departmental committees at Bowdoin College (e.g., Strategic Task Force, Faculty Research Committee, Institutional Review Board), CERGE-EI (e.g., Scientific Council, Admissions Committee, Committee for Graduate Studies, Attestation Committee, Junior Researcher Selection Committee, Mobility Selection Committee, etc.), and UNSW (e.g., ASB Lab Management Committee, Human Research Ethics Advisory Panel (HREAP F) — Australian School of Business Panel. Hiring Committee)

Faculty and/or member of organizational committee of Berlin Summer Institutes 2001 - 2004 on Bounded Rationality in Psychology and Economics, August 2001, August 2002, August 2003, August 2004, August 2009.

Consultant to Transparency International Czech Republic (on mechanism design issues in matters of public procurement and certification).

Consultant to the Australian Government regarding the design of the ACNC and the Carbon Pollution Reduction Scheme. For the latter see here ...

<http://www.climatechange.gov.au/experimental-testing-possible-designs-australian-carbon-pollution-permit-allocation-auction>

GRANTS AND HONORS

Nominated for an Ig Nobel in Finance for my work on heuristics in financial markets; I kid you not: <https://www.ft.com/content/eec04586-8b4d-11e6-8cb7-e7ada1d123b1>

“A whimsical curiosity about the world is something to be encouraged. No wonder that the credo of the Ig Nobel prizes is that they should make you laugh, then make you think. ... Psychologists Bernhard Borges, Dan Goldstein, Andreas Ortmann and Gerd Gigerenzer found they could construct a market-beating portfolio of stocks by stopping people on street corners, showing them a list of company names, and asking which they recognised. Surely an Ig Nobel in finance?”

Coordinator, UNSW Business School Research Network “Behavioral Insights for Business & Policy” (with Hazel Bateman, John Roberts, Ben Greiner, Gigi Foster, Elise Payzan-

LeNestour, Sarah Walker). Valued at > \$50,000 dollars (\$25,000 guaranteed for 2016 and 2017 each, plus extra support for roundtables)

Principal Investigator (joint with Bateman, Dobrescu, Newell, Thorpe; participating investigators: Davis, Fan), LP???, “Super financial security: Improving flexibility, trust and communication” (July 2015, for 2015 – 2018)). Valued (with cash and in-kind contributions of Linkage partner UniSuper) in excess of \$650,000 (ARC contribution: \$335,000).

Grantor (for my former PhD student Silvester Van Koten) for GACR [Grant Agency of the Czech Republic], “Decision Making in Financial Electricity Markets: Theoretical, Experimental, and Computational” (December 2010, for 2015 – 2017). Valued at about Euro 125,000.

Invited to teach a crash course on Behavioral Finance at The Russian Presidential Academy for National Economy and Public Administration, Moscow, Russian Federation, Nov 24 – Dec 2, 2013.

Principal Investigator (joint with Bateman, Dobrescu, Newell, Thorpe; participating investigators: Goldstein, Harrison, Wilcox), LP110100489, “Reconnecting and Engaging Superannuation Fund Members” (October 2010, for 2011 – 2013)). Valued (with in-kind contributions of Linkage partner UniSuper) in excess of \$500,000.

Grantor (for my former PhD student Silvester Van Koten) for GACR [Grant Agency of the Czech Republic], “Regulation in Energy and Other Markets: Theoretical and Experimental Investigations” (December 2010, for 2011 – 2013). Valued at about Euro 60,000.

Principal Academic Co-Investigator (one of four; the others being Chater, Huck, Inderst), SANCO/2009/B1/011, “Consumer Decision-Making in Retail Investment Services: A Behavioural Economics Perspective” (December 2009, for one year). Valued at about \$950,000 [Euro 760,000]. I resigned from the project.

Principal Academic Co-Investigator (joint with Sergey Slobodyan), CIT3-CT-2005-513420 “FP6 Integrated Project REFGOV [Reflexive Governance in the Public Interest],” (December 2004, for 2005 – 2009). Valued at about \$ 50,000. [Euro 38,000]

I was also instrumental in securing Dr. Leonidas Spiliopoulos a coveted UNSW post-doctoral fellowship (apparently the first for ASB ever, or at least for the last five years.) Valued at about \$250,000.

I was also instrumental in securing Le Zhang (my current Ph.D. student) a competitive UNSW International Postgraduate Scholarship. Valued at about \$100,000.

Best costume at (departmental) Halloween party, joint with Kyoung-Hee Yu, Nov 2010.

Appointment to a chair (second chair world-wide) at the University of Cafes; see http://arielrubinstein.tau.ac.il/university_of_cafes.html

Peer Reviewer, Department of Climate Change grant for the laboratory testing of permit auction design (Pitt & Sherry, in association with University of New South Wales)

CES fellow October 20 - December 20, 2009; member CESifo Research Network since March 2010.

“Designing and Testing Incentive-compatible and Effective Anti-Corruption Measures,” with Lubomir Lizal, Grant Agency of the Czech Republic (3 years - about \$13,500)

“Designing and Testing Incentive-compatible and Effective Anti-Corruption Measures,” with Lubomir Lizal, CERGE-EI/Global Development Network (WorldBank) research competition grant 2003 (\$12,320)

World Bank Junior Faculty Reseach Fellowship (teaching load reduction; \$1,000)

“E-learning: A Way to Solve the Human Capital Mismatch Problem in Transitional Economics in Central Europe? A theoretical and computational study,” (with Michal Kejak) CERGE-EI/Global Development Network (WorldBank) research competition grant 2001 (\$19,580)

“Incorporating Intangible Planning Variables in Simulation Models of Colleges and Universities.” Alfred P. Sloan Foundation research grant 1998-1999 (\$46,575).

“Capital Romance: Why Wall Street Fell in Love with Higher Education.” Alfred P. Sloan Foundation research grant 1999 (\$10,000):

“Career Development Plan”, National Science Foundation CAREER grant 1995-1999 (\$28,500).

“Ruf” [call] by the Friedrich-Schiller-University, Jena, Germany, to become the “W3 Professor fuer Empirische und Experimentelle Wirtschaftsforschung” [professor for empirical and experimental economic research]; offer rejected in August 2005.

Selected Boston Consulting Group professor at CERGE-EI for the academic year 2007 - 2009

Appointed Citicorp professor at CERGE-EI for the academic years 2002 - 3.

Appointed Bank Austria professor at CERGE-EI for the academic year 2000 - 1.

Numerous invitations/short research visits to the Center for Adaptive Behavior and Cognition at the Max-Planck Institut fuer Bildungsforschung (Bonn) und the Strategic Interaction Group of the Max-Planck Institut fuer Erforschung wirtschaftlicher Systeme (Jena), 2000 - present

Invitation to Fall Workshop of the SSRC Program in Higher Education at the Center for Advanced Study in the Behavioral Sciences in Palo Alto (December 1997)

Invitation to Spring Workshop of the SSRC Program in Higher Education in New York (April 1998)

Invitation to Winter Workshop of the SSRC Program in Higher Education in New York (February 1999)

Invitation to NSF CAREER Program P.I. Meeting in Washington (January 1999)

Invitation to Workshop in Nonprofit Economics of Indiana University Center on Philanthropy in Indianapolis (June 1999)

Invitation to Curry School of Education Workshop on For-profit Higher Education in Charlottesville (November 1999)

Research Fellowship Center for Economic Research, Tilbury University, the Netherlands

(July 1994)

Research Fellowship Sonderforschungsbereich 303, University of Bonn, Germany
(June/July 1994)

Research Fellowship Center for Adaptive Behavior and Cognition, Max-Planck Institute
for Psychological Research, Munich (January 1996 and academic year 1996-97)
Research Fellowship Center for Adaptive Behavior and Cognition, Max-Planck Institute
for Human Development, Berlin (January 1998 and academic year 1999-2000)

Research Fellowship Sonderforschungsbereich 514, University of Mannheim, Germany
(March 1999)

Bowdoin College Faculty Research (October 1991, April 1992, February 1993, April
1994, April 1995, April 1996, April 1997, April 1998), Faculty Development
(February 1992), and Course Development (February 1992, February 1994) grants
Surdna Research Fellowships 1992/93 (Stephen J. Meardon)
Surdna Research Fellowships 1993/94 (Derek J. Benner)
Surdna Research Fellowships 1994/95 (Akiba F.M. Scroggins, Lisa Tichy)
Surdna Research Fellowships 1996 (Kathleen M. Hansberry, Palash Misra)
Surdna Research Fellowship 1996/97 (Tim Fitzgerald), joint with A. Myrick Freeman
Surdna Research Fellowship 1998/99 (Robert H. Craft)

Travel grant from Deutsche Forschungsgesellschaft (December 1996)

Travel grants from Max Planck Gesellschaft (January 1996, January 1998, March 2000,
June 2000)

Scholarships for studies at the University of Georgia (1981-1982, 1983-1984, 1987)

PROFESSIONAL AFFILIATIONS

American Economic Association, European Economic Association, Economic Society of
Australia, History of Economics Society, Adam Smith Society, Economic Science
Association, Gesellschaft fuer Experimentelle Wirtschaftsforschung.

OTHER

I am a citizen of Germany; I am also a permanent resident of Australia.
(I was a permanent resident of the USA from 1989 through 2009.)

REFERENCES

Available upon request