

Gigi Foster

gigi.foster@unsw.edu.au

Citizenship	Dual USA-Australia
Dissertation	“Social Effects on College Achievement”
Education	<i>PhD</i> , Economics, University of Maryland, College Park, MD, 2003 <i>B.A.</i> , Ethics, Politics and Economics (<i>magna cum laude</i>), Yale University, 1996 <i>Diploma</i> , Phillips Exeter Academy, Exeter, NH, 1992
Selected Awards and Funding	<p><i>Named 2019 Young Economist of the Year</i> by the Economic Society of Australia (2019)</p> <p><i>BizLab Small Projects Grant</i> - AUD\$3850 awarded by the University of New South Wales (2019) for project entitled <i>Quantifying the Endowment Effect for Power</i> with Matt Nagler</p> <p><i>Citation for Outstanding Contributions to Student Learning</i> - AUD\$10,000 awarded by the Australian Government Department of Education and Training (2017) under the Australian Awards for University Teaching (AAUT) program</p> <p><i>Vice Chancellor’s Award for Teaching Excellence (general category)</i> - AUD\$7000 awarded by the University of New South Wales (2016)</p> <p><i>UNSW Scientia Education Fellow</i> - selected for a 5-year term as one of 15 inaugural Fellows in the Scientia Education Academy by the University of New South Wales (2016)</p> <p><i>BizLab Small Projects Grant</i> - AUD\$3840 awarded by the University of New South Wales (2016) for project entitled <i>Loyalty to Image, or Loyalty to Cause? An experimental investigation of distinct motives for charitable giving</i> with Merrilyn Groom</p> <p><i>UNSW Australia Business School Dean’s Citation for Outstanding Service Award</i> - AUD\$3000 awarded by the University of New South Wales (2016)</p> <p><i>ARC Discovery Project Grant</i> - AUD\$231,800 awarded over three years (2015-2017) by the Australian Research Council (2014) for project entitled <i>The Economics of Cooperative Behaviour</i> with Ben Greiner, Paul Frijters and Attila Ambrus</p> <p><i>ASBLab Small Projects Grants</i> - AUD\$6000 awarded by the University of New South Wales (2013-2014) for project entitled <i>The Role of True Believers in the Development and Stability of Group Norms</i> with Gautam Bose and Evgenia Dechter</p> <p><i>Australian School of Business Non-Professorial Research Achievement Award</i> - AUD\$2000 awarded by the University of New South Wales (2013)</p> <p><i>Australian School of Business Special Research Grant</i> - AUD\$10,000 awarded by the University of New South Wales (2011) for project entitled <i>Has NAPLAN Reporting Changed the Way Australian Schools Operate?</i> with David Figlio and Mick Coelli</p> <p><i>Australian School of Business Small Grant</i> - AUD\$12,000 awarded by the University of New South Wales (2010) for project entitled <i>The Comparative Productivity and Efficiency of Sole-tasking Versus Multi-tasking</i> with Charlene Kalenkoski</p> <p><i>ARC Discovery Project Grant</i> - AUD\$221,000 awarded over three years (2009-2011) by the Australian Research Council (2008) for project entitled <i>Should Rational Individuals be Optimistic? Theory, Survey Evidence, Experimental Evidence, and Policy Implications</i> with Paul Frijters and Benno Torgler</p> <p><i>Division of Business Research Excellence Award (Early Career Researcher category)</i> - AUD\$5000 awarded by the University of South Australia (2007)</p> <p><i>ARC Discovery Project Grant</i> - AUD\$89,740 awarded over three years (2008-2010) by the Australian Research Council (2007) for project entitled <i>Distributional Consequences of Mass-Market Higher Education in Business</i></p> <p><i>Dissertation Fellowship</i> - USD\$20,000 awarded by the Spencer Foundation (Chicago, IL) for research related to education (2002-2003)</p>

Employment

- Professor* 2019-
Associate Professor 2015-2018
Senior Lecturer 2009-2014
University of New South Wales Australia Business School, School of Economics, Sydney, New South Wales
Graduate Certificate in University Learning and Teaching (GCULT) completed, 2012
Teaching responsibilities:
Developer, coordinator and co-instructor (2014-2017, 2019) of the first-year compulsory undergraduate course 'Economic Analysis' (approx. 220 students). Textbooks: Heilbroner, *The Worldly Philosophers: The Lives, Times and Ideas of the Great Economic Thinkers*, 7th edition, and Frijters with Foster, *An Economic Theory of Greed, Love, Groups, and Networks*.
Coordinator and instructor (2014-2016) of the first-year compulsory undergraduate course 'Business and Economic Statistics' (500+ students). Textbook: Sharpe et al., *Business Statistics*, 3rd edition. Additionally coordinated and taught the summer edition of this course (approx. 60 students; fully online delivery) in 2012/13.
Co-developer, coordinator and co-instructor (2013) and instructor (2017) of the second-year undergraduate course 'Modern Labour Markets: Theory and Policy' (growing from 30 to 85 students). Textbook: Ehrenberg and Smith, *Modern Labor Economics*, latest edition.
Coordinator and instructor (summer 2012-13) of the first-year compulsory undergraduate course 'Quantitative Analysis for Business and Economics' (approx. 60 students; fully online delivery). Textbook: Haeussler et al., *Introductory Mathematical Analysis*, 13th edition.
Developer (2010) and instructor (2011) of the advanced undergraduate course 'Economics of Human Capital'.
Coordinator and instructor (2012) of the second-year undergraduate course 'Introductory Econometrics' (approx. 270 students). Textbook: Wooldridge, *Introductory Econometrics: A Modern Approach*, 4th edition.
Coordinator (2010, 2011) and co-instructor (2010-2013) of the Masters of Commerce course 'Managing for Value Creation 1' (approx. 100 students), drawing resources from multiple schools within the faculty.
- Supervision history:
2 MPhil student completions (2017, 2019)
Number of honours student completions by year:
1 in 2018; 1 in 2017; 1 in 2016 with University Medal; 1 in 2015;
1 in 2014 with University Medal; 1 in 2013; 2 in 2011; 2 in 2010
- Senior Lecturer* 2007-2009
Lecturer 2003-2006
University of South Australia, Division of Business, School of Commerce, Adelaide
Teaching responsibilities:
Developed (2004) and coordinated (2004-2009) the third-year undergraduate course 'Applied Business Econometrics' (approx. 50 students per year). Textbook: Wooldridge, *Introductory Econometrics: A Modern Approach*, 4th edition.
Assisted in teaching or coordinating (2004-2008) a second-year undergraduate course entitled 'Forecasting and Business Analysis' (approx. 100 students per year). Textbook: Koop, *Analysis of Economic Data*, 2nd edition.
- Supervision history:
2 Honours student completions (2005); 1 PhD student completion (2005)
- Research Assistant* 1998-2002
Economics Department, University of Maryland, College Park
Research assistant to Dr. Judith Hellerstein, Summer 2000-Summer 2002. Assisted with labor economics-related research projects involving a large confidential employer-employee matched data set at the Census Bureau's Center for Economic Studies.
Research assistant to Dr. Jonah Gelbach, Fall 1998-Spring 2000.
- Research Analyst* 1996-1998
William M. Mercer, Inc., Human Capital Strategy Team, New York, NY

Research

Books

Frijters, Paul with Gigi Foster (2013). *An Economic Theory of Greed, Love, Groups, and Networks*. Cambridge: Cambridge University Press.

Edited volumes

Foster, Gigi, ed. (2019). *Biophysical Measurement in Experimental Social Science Research: Theory and practice*. London: Academic Press, Elsevier.

Kalenkoski, Charlene and Gigi Foster, eds. (2016). *The Economics of Multitasking*. New York: Palgrave MacMillan.

Research articles

Foster, Gigi, Mark Pingle and Jingjing Yang (forthcoming). "Are We Addicted to Love? A parsimonious economic model of love formation." *Journal of Economic Behavior and Organization*.

Foster, Gigi, Paul Frijters, Markus Schaffner and Benno Torgler (forthcoming). "Expectation Formation in an Evolving Game of Uncertainty: New experimental evidence." *Journal of Economic Behavior and Organization*.

Bose, Gautam, Evgenia Dechter, and Gigi Foster (forthcoming). "Behavioral Coordination as an Individual Best-Response to Punishing Role Models." *Journal of Economic Behavior and Organization*.

Foster, Gigi and Leslie Stratton (2019). "What Women Want (their men to do): Housework and satisfaction in Australian households." *Feminist Economics* 25 (3): 23-47.

Ko, Chia Chiun, Paul Frijters and Gigi Foster (2018). "A Tale of Cyclones, Exports, and Surplus Foregone in Australia's Protected Banana Industry." *Economic Record* 94 (306): 276-300.

Coelli, Mick, Gigi Foster, and Andrew Leigh (2018). "Do School Principals Respond to Increased Public Scrutiny? New survey evidence from Australia." *Economic Record* 94 (S1): 73-101.

Foster, Gigi (2018). "Education Policy Reforms to Boost Productivity in Australia." *Australian Economic Review* 51 (2): 253-261. Part of the Policy Forum discussing the Productivity Commission's 2017 Report, 'Shifting the Dial: 5 Year Productivity Review', curated by Ross Williams.

Foster, Gigi (2018). "Ethics in Economics." *Agenda* 25 (1): 61-75.

Foster, Gigi (2018). "Towards a Living Theoretical Spine for (Behavioral) Economics." *Journal of Behavioral Economics for Policy* 2 (1): 75-81.

Foster, Gigi and Leslie Stratton (2018). "Do Significant Labor Market Events Change Who Does the Chores? Paid work, housework, and power in mixed-gender Australian households." *Journal of Population Economics* 31: 483-519.

Kalenkoski, Charlene M. and Gigi Foster (2015). "Measuring the Relative Productivity of Multitasking to Sole-tasking in Household Production: Experimental evidence." *Applied Economics* 47 (18): 1847-1862.

Frijters, Paul and Gigi Foster (2015). "Rising Inequality: A benign outgrowth of markets or a symptom of cancerous political favours?" *Australian Economic Review* 48 (1): 67-75. Part of the 'On the Economics and Politics of Inequality' Policy Forum, curated by Ian M. McDonald.

Foster, Gigi and Paul Frijters (2014). "The Formation of Expectations: Competing theories and new evidence." *Journal of Behavioral and Experimental Economics* 53: 66-81.

Pugh, Kevin and Gigi Foster (2014). "Australia's National School Data and the 'Big Data' Revolution in Education Economics." *Australian Economic Review* 47 (2): 258-268.

Greenglass, Esther, Gerrit Antonides, Fabian Christandl, Gigi Foster, Joana K.Q. Katter, Bruce E. Kaufman, and Stephen E.G. Lea (2014). "The Financial Crisis and its Effects: Perspectives from economics and psychology." *Journal of Behavioral and Experimental Economics* 50: 10-12.

Foster, Gigi and Charlene Kalenkoski (2013). "Tobit or OLS? An empirical evaluation under different diary window lengths." *Applied Economics* 45 (20): 2994-3010.

Research articles (continued)

- Arcidiacono, Peter, Gigi Foster, Natalie Goodpaster and Josh Kinsler** (2012). "Estimating Spillovers using Panel Data, with an Application to the Classroom." *Quantitative Economics* 3: 421-470.
- Foster, Gigi** (2012). "The Impact of International Students on Measured Learning and Standards in Australian Higher Education." *Economics of Education Review* 31: 587-600.
- Foster, Gigi, Paul Frijters, and David Johnston** (2012). "The Triumph of Hope over Disappointment: A note on the utility value of good health expectations." *Journal of Economic Psychology* 33 (1): 206-214.
- Foster, Gigi** (2011). "Academics as Educators in Australian Universities: Power, perceptions, and institutions." *Economic Papers* 30 (4): 568-575.
- Foster, Gigi and Paul Frijters** (2010). "Students' Beliefs About Peer Effects." *Economics Letters* 108: 260-263.
- Foster, Gigi** (2010). "Teacher Effects on Student Attrition and Performance in Mass-market Tertiary Education." *Higher Education* 60: 301-319.
- Foster, Gigi** (2009). "A Diagrammatic Exposition of Regression and Instrumental Variables for the Beginning Student." *Journal of Economic Education* 40 (3): 278-296.
- Foster, Gigi** (2008). "Names Will Never Hurt Me: Racially identifiable names and identity in the undergraduate classroom." *Social Science Research* 37 (3): 934-952.
- Kalenkoski, Charlene M. and Gigi Foster** (2008). "The Quality of Time Spent with Children in Australian Households." *Review of Economics of the Household* 6: 243-266.
- Foster, Gigi** (2006). "It's Not your Peers, and It's Not your Friends: Some progress toward understanding the educational peer effect mechanism." *Journal of Public Economics* 90: 1455-1475.
- Shanahan, Martin P., Gigi Foster and Jan H.F. Meyer** (2006). "Operationalising a Threshold Concept in Economics: A first attempt using multiple choice questions on opportunity cost." *International Review of Economics Education* 5 (2): 29-57.
- Leach, Matthew, Jan Pincombe and Gigi Foster** (2006). "Clinical Efficacy of Horsechestnut Seed Extract in Venous Leg Ulcer Management." *Journal of Wound Care* 15 (4): 159-167.
- Leach, Matthew, Jan Pincombe and Gigi Foster** (2006). "Using Horsechestnut Seed Extract in the Treatment of Venous Leg Ulcers: A cost-benefit analysis." *Ostomy/Wound Management* 52 (4): 68-78.
- Foster, Gigi** (2005). "Making Friends: A nonexperimental analysis of social pair formation." *Human Relations* 58 (11): 1443-1465.

Chapters in books and reference works

- Foster, Gigi** (forthcoming). "Teaching Quality in Australian Universities: Present measures, politics, and possibilities." In William Coleman (ed.), *Campus Meltdown: Australian Universities in Crisis*. Queensland: Connor Court Publishing.
- Foster, Gigi, Paul Frijters, and Ben Greiner** (2017). "Challenges for Market and Institutional Design when Countering Exploitation Strategies." In Luc-Alain Giraldeau, Philipp Heeb, and Michael Kosfeld (eds.), *Investors and Exploiters: Principles and Applications for Ecology and Economics*: Chapter 10, p. 171-188. Strüngmann Forum Reports, J. Lupp, series editor. Cambridge, MA: MIT Press.
- Frijters, Paul and Gigi Foster** (2017). "Is it rational to be in love?" In Morris Altman (ed.), *Handbook of Behavioral Economics and Smart Decision-making: Rational Decision-Making within the Bounds of Reason*: Chapter 12, p. 205-232. Edward Elgar.
- Foster, Gigi and Paul Frijters** (2017). "Behavioral Political Economy." In Roger Franz et al. (eds.), *Routledge Handbook of Behavioral Economics*: Chapter 18, p. 348-364. Routledge.

Chapters in books and reference works (continued)

Foster, Gigi (2015). "Grading Standards in Higher Education: Trends, Context, and Prognosis." In Bretag, Tracey (ed.), *Handbook of Academic Integrity*: p. 1-14. Springer.

Foster, Gigi (2015). "Experimental Economics." In Wright, James D. (ed.), *International Encyclopedia of the Social and Behavioral Sciences*, Second Edition, Volume 8: p. 546-551. Elsevier.

Shanahan, Martin P., Gigi Foster and Jan H.F. Meyer (2010). "Threshold Concepts and Attrition in First-year Economics." In Land, R., Meyer, J. H. F. and Baillie, C. (eds.), *Threshold Concepts and Transformational Learning*, p. 207-226. Rotterdam: Sense Publishers.

Shanahan, Martin P., Gigi Foster and Jan H.F. Meyer (2008). "Associations among Prior Acquisition of Threshold Concepts, Learning Dimensions, and Examination Performance in First-year Economics." In Land, R., Meyer, J. H. F. and Smith, J. (eds.), *Threshold Concepts within the Disciplines*, p. 155-172. Rotterdam and Taipei: Sense Publishers.

Book reviews

"A Portrait of a Scientist as a Young Mind," review of *An Architecture of the Mind: A Psychological Foundation for the Science of Everyday Life*, Winter 2019, *Journal of Mind and Behavior* 40 (1).

"Hybrid Public Policy Innovations: Contemporary Policy Beyond Ideology," 2019, *Economic Record* 95: 163-167.

"Why Gender Matters in Economics," September 2017, *Economic Record* 93 (302): 509-511.

"From Pleasure Machines to Moral Communities: An Evolutionary Economics without *Homo Economicus*," March 2015, *Economic and Labour Relations Review* 26: 175-181.

"The Why Axis: Hidden Motives and the Undiscovered Economics of Everyday Life," with Paul Frijters, August 2014, *Journal of Economic Psychology* 44: 50-51.

"Intelligence: A Unifying Construct for the Social Sciences," with Paul Frijters, December 2013, *Journal of Economic Psychology* 39: 439-440.

"7 Myths About Women and Work," June 2013, *Economic Record* 89 (285): 274-275.

"Interpreting and Visualizing Regression Models using Stata," March 2013, *Economic Record* 89 (284): 132-134.

Invited research presentations since 2004

The Australian National University (2004, 2006, 2007, 2016); University of Melbourne (2005, 2007, 2009, 2012, 2015, 2018); University of Maryland (2013); University of Technology Sydney/CHERE (2005); University of Queensland (2011, 2013); La Trobe University (2007); University of Adelaide (2009); Flinders University (2013); University of Wollongong (2008); University of Sydney (2008); Queensland University of Technology (2006, 2009, 2011, 2017); Royal Melbourne University of Technology (2004); Monash University (2006, 2007, 2010, 2015, 2016); Macquarie University (2006); Deakin University (2016); Otago University (2012); The Ohio State University (2007); Massey University (2012); Higher School of Economics, Moscow (2015); Indian Institute of Technology, Kanpur (2016); Vienna University of Economics and Business (2017, 2018); Complutense University, Madrid (2017)

Conference presentations

UTS Centre for Policy and Market Design Workshop on Behavioural and Experimental Economics (2019)

Australasian Agricultural and Resources Economics Society annual conference: Moderator for pre-conference workshop on media and fake news, and invited speaker on *Driven by the Invisible: Implication of unseen motivations for the stewardship of natural and common-pool resources* (2019)

Western Economic Association International annual meeting (2009, 2017, 2019)

International Association for Research in Economic Psychology (IAREP) and Society for the Advancement of Behavioral Economics (SABE) joint conference (2009, 2013 (plenary session organizer, panellist), 2019); SABE conference (2014 (session organizer), 2017 (plenary session panellist))

Australian Conference of Economists (2011, 2014 (Productivity Commission-invited speaker), 2017 (session organizer, panellist), 2018, 2019 (invited panellist and Young Economist Network (YEN) Debate participant)

Society of Economics of the Household (SEHO) annual meeting (inaugural 2017 (impromptu keynote speaker), 2018)

Behavioural Economics: Foundations and Applied Research (2017)

Conference of the Asian and Australasian Society of Labour Economics (AASLE) (2017)

Australasian Labour Econometrics Workshop (2004, 2010, 2014, 2016)

IZA/SOLE Transatlantic Meeting of Labor Economists (2005, 2009, 2015)

Econometrics Society of Australasia annual meeting (2008, 2011 (invited session organizer))

Allied Social Sciences Association meetings (2004, 2005, 2007, 2011 (session organizer), 2013)

Workshop on the Economics of Health and Wellbeing (2012)

Population Association of America annual meeting (2007)

International Association of Time Use Research meetings (2007, 2008)

Society of Australasian Psychologists annual meeting (2006)

NBER Higher Education meetings (2004)

Engagement

Selected engagement activities beyond academia

Keynote speaker on 'Building Evidence into Educational Policies and Practice' at the Monash Education Academy Teaching and Learning conference (Melbourne, 2019)

Keynote speaker on 'Measuring Economic Success' at the 2018 biennial conference of the Economic Teachers' Association of Western Australia (Perth, 2018)

Panellist addressing the question 'Excellence: Is a degree worth it in a future workforce?' at the annual TEQSA Conference (Melbourne, 2018)

Panellist representing the Economic Society of Australia at the UTS-organised event, 'The Job Truth Series: Insight Economics' (Sydney, 2018)

Member of four-person judging panel for the second annual Australian Nudgeathon, a co-production of BETA and the QUT behavioural economics group (Canberra, 2018)

Member of four-person debating competition in The Great BX 2018 Debate at the BETA-sponsored Behavioural Exchange Conference (BX2018), arguing against the proposition, 'There are no more "easy wins" in applied behavioural insights' (Sydney ICC, 2018)

Guest speaker on 'Principles and Practices of Society-Building Teaching in Economics' at the NSW Economics and Business Educators (EBE) annual professional development conference (University of Technology Sydney, 2018)

Guest speaker on 'Can We Ever Solve Inequality?' at the Festival of Economics (University of Adelaide, 2018)

Interviewed by the Behavioural Economics Team of the Australian Government (BETA) (Canberra, 2018) (<https://www.pmc.gov.au/news-centre/domestic-policy/beta-podcast-interview-dr-gigi-foster>)

Guest speaker on 'The Science of Behavioural Economics, Present and Future' at the Behavioural Insights Practitioner Network Meeting hosted by the Behavioural Economics and Research Team (BERT) at the Department of Health (Canberra, 2018)

Panellist on 'How to Achieve an Affordable Tertiary Education Sector', the inaugural event in the Tertiary Education Policy Series 2017/2018 co-hosted by the Melbourne Centre for the Study of Higher Education and KPMG (Melbourne, 2017)

Guest speaker on 'Ethics in Economics' at the Annual General Meeting of the ACT branch of the Economic Society of Australia (Canberra, 2017)

Guest speaker at the Politics in the Pub event entitled, 'A Universal Basic Income, Merits and Implications', Surry Hills (Sydney, 2017)

Guest speaker at the Economic Society of Australia's 'Emerging Economists' speaker series held at the Reserve Bank of Australia (Sydney, 2017)

Panellist at the Sydney Writers Festival session entitled 'Culture of Copyright Matters: Are Australian Books in Peril?' (Sydney, 2016)

Speaker at the New South Wales Higher School Certificate (HSC) Economics Teachers' Conference (Sydney, 2016)

Plenary speaker/panellist at the New South Wales Greens Reboot Future 2015 conference (Sydney, 2015)

Sydney Behavioral Economics Network talk at the Occidental Hotel (Sydney, 2015)

Economic Society of Australia lunchtime seminar at the Reserve Bank of Australia (Sydney, 2015)

Council of Australian Governments (CoAG) Reform Council policy seminar (Sydney, 2013)

William M Mercer speech and book launch (New York City, 2013)

Yale Club of New York speech and book launch (New York City, 2013)

Selected TV appearances

Guest expert panellist on *Matter of Fact* hosted by Stan Grant, 7 February 2018 (<http://iview.abc.net.au/programs/matter-of-fact-with-stan-grant/NC1805H008S00>)

Appearance in the *ABC Four Corners* documentary entitled 'Degrees of Deception', aired April 20 2015 (<http://www.abc.net.au/4corners/stories/2015/04/20/4217741.htm>)

Appearance in News Channel Asia's *Between the Lines* program, aired May 6 2015 (<http://www.channelnewsasia.com/news/video/university-degree-scam/1829128.html>)

Selected radio appearances

Co-host with Peter Martin (Business and Economy editor at *The Conversation*) of weekly half-hour talk-radio show on ABC Radio National entitled 'The Economists', first aired in 2018 (<http://www.abc.net.au/radionational/programs/the-economists/>)

Guest expert on the economic cost of Australia's banana import restrictions on *ABC Radio National* 'Counterpoint' hosted by Amanda Vanstone, aired 24 September 2018 (<http://www.abc.net.au/radionational/programs/counterpoint/thats-bananas!/10287052>)

Guest expert on the Dunning-Kruger effect on *ABC Radio* 'Afternoons' hosted by James Valentine, aired live 6 June 2018 (<http://www.abc.net.au/radio/sydney/programs/afternoons/afternoons/9818544>)

Guest expert on the *ABC Radio National* 'Late Night Live' episode entitled 'Could a Universal Basic Income Work?', aired live 21 February 2017 (<http://www.abc.net.au/radionational/programs/latenightlive/could-a-universal-basic-income-work/8290656>)

Guest expert on the *ABC Radio National* 'Nightlife' talk-back episode entitled 'Basic Income - could it ever work in Australia?', aired live 13 December 2016 (<http://www.abc.net.au/radio/programs/nightlife/basic-income/8118090>)

Extended interview in the *ABC Radio National* 'The Money' episode entitled 'Making Sense of Election Economics', aired June 30 2016 (<http://www.abc.net.au/radionational/programs/themoney/>)

Extended interview in the *ABC Radio National* 'The Money' episode entitled 'Visible and Invisible Work in the Economy', aired April 21 2016 (<http://www.abc.net.au/radionational/programs/themoney/>)

Selected popular writing

"Finland's failed basic income trial exposes timeless welfare reform dilemma", posted on the ABC News website (1 May 2018): <http://www.abc.net.au/news/2018-05-01/finland-universal-basic-income-welfare-reform/9709798>

"Money does affect your happiness, but it's complicated", posted on the ABC News website (5 March 2018): <http://www.abc.net.au/news/2018-03-05/there-is-a-link-between-money-and-happiness/9502044>

"Debate: Should we be fighting for a universal basic income in Australia?", with Troy Henderson, posted on the Guardian Australian economy Opinion section (12 January 2017): <https://www.theguardian.com/commentisfree/2017/jan/12/debate-should-we-be-fighting-for-a-universal-basic-income-in-australia>

"Are men better at multitasking than women?", posted on Fatherhood Global (20 September 2016): <https://fatherhood.global/men-women-multitasking/>

"Battlers and plutocrats: How political connections reward Australia's super-rich", with Paul Frijters, posted on ABC's *The Drum* (26 August 2015): <http://www.abc.net.au/news/2015-08-26/frijters-foster-battlers-and-plutocrats/6725118>

Contributor to *The Conversation* (<https://theconversation.com/profiles/gigi-foster-194>) (2011-present, over 140,000 reads with over 1500 comments from readers)

Contributor to *Core Economics Today* (<http://economics.com.au/author/gigi-foster/>) (2012-present)

Guest blogger for the Economics Student Society of Australia (<http://economicstudents.com/author/gigi-foster/>) (2014-present)

Selected newspaper coverage

“Overseas watchdogs can end ‘cosy’ alliance.” *The Australian*, Wednesday, July 17, 2019 (coverage by Michael Roddan, p. 2).

“The value of international students remains debatable.” *The Australian*, Saturday, February 23, 2019 (op-ed by Judith Sloan).

“Five things consumers can learn from economists.” *Sydney Morning Herald*, Sunday, June 3, 2018 (op-ed by Matt Wade).

“Schools ignore MySchool data on student performance, new research finds.” *Sydney Morning Herald*, Wednesday, April 25, 2018 (coverage by Michael Koziol).

“One way to get out of housework.” *Sydney Morning Herald*, Friday, February 23, 2018 (op-ed by Matt Wade).

“The myth of the multitasking mother, or why men should do the laundry.” *Sydney Morning Herald*, Friday, April 14, 2016 (op-ed by Jessica Irvine).

“Multitasking: Productivity scourge or boon?” *South China Morning Post*, Friday, March 18, 2016

“Are the rich smarter or just craftier than the rest of us?” *Sydney Morning Herald*, Saturday, February 13, 2016 (op-ed by Ross Gittins).

“Book imports: Economists call for lifting of restrictions.” *Sydney Morning Herald*, Thursday, December 16, 2015.

“What’s good about economics and economists.” *Sydney Morning Herald*, Monday, August 3, 2015 (op-ed by Ross Gittins).

“Education’s Double Bind.” *The Australian*, Monday, April 20, 2015 (p. 11).

“Foster Sticks to Hard Truth on Soft Marks.” *The Australian*, Wednesday, October 23, 2013 (Higher Education section, p. 26).

“Economically, what’s love go to do with it?” *Sydney Morning Herald*, Saturday, October 5, 2013 (op-ed by Ross Gittins).

“Fresh Analysis Raises Concerns over Soft Marking.” *The Australian*, Wednesday, March 16, 2011 (Higher Education section, p. 31).

“Pass Marks can be Degrading.” *The Australian*, Thursday, March 17, 2011 (A-Plus section, p. 13).

“Soft Marking Claim Needs Follow-up.” *The Australian*, Wednesday, March 23, 2011 (Higher Education section, p. 29).

“Soft Marking Net May be Cast Wider.” *The Australian*, Wednesday, April 13, 2011 (Higher Education section, p. 24).

Service

Academic review and editorial work

Member of the Australian Research Council's 2018 *Engagement and Impact Assessment* panel

Australian Research Council expert assessor since 2014

Member of Board of Advice for Elsevier Science book series, *Perspectives in Behavioral Economics and the Economics of Behavior*, edited by Morris Altman

Assessor for Australian Awards for University Teaching since 2017

Associate Editor of *New Zealand Economic Papers* since 2017

Associate Editor of *Australian Economic Review* since 2017

Associate Editor of *Journal of Behavioral Economics for Policy* since the journal's inception in 2016; proposer and guest editor of the *JBEP* special issue on 'Behavioral Economics of the Unseen' (2019)

Editorial board member for *Journal of Economic Psychology* since 2015

Editorial board member for *Australian Journal of Labour Economics* since 2017

Editorial board member for *Economic Analysis and Policy*

Australian Educational Researcher Springer Reviewer of the Year (2015)

Referee for *Quantitative Economics*, *Journal of Public Economics*, *Journal of Labor Economics*, *Journal of Human Resources*, *European Economic Review*, *Management Science*, *Psychological Science*, *Journal of Population Economics*, *Journal of Urban Economics*, *Economic Record*, *PLOS One*, *SAGE Open*, *Demography*, *Social Science Research*, *Social Indicators Research*, *Economics of Education Review*, *Health Economics*, *Economica*, *Higher Education*, *Economic Inquiry*, *Southern Economic Journal*, *Research in Higher Education*, *Studies in Higher Education*, *Journal of Policy Analysis and Management*, *Review of Economics of the Household*, *Journal of Family and Economic Issues*, *Economic Papers of Australia*, *Australian Bulletin of Labour*, *Australian Journal of Management*, *Journal of Behavioral and Experimental Economics*, *Journal of Institutional Economics*, *Journal of Co-operative Organization and Management*, *Journal of Happiness Studies*, *Journal of Sensors*, *Australian Educational Researcher*

Annual PhD Conference in Economics and Business regular invited discussant since 2007, including service on four-person Best Paper Judging Panel (2010, Canberra) and two-time winner of Best Discussant award (2015, Brisbane; 2017, Melbourne)

Conference organization and program committee service

Responsible for UNSW's accession to the list of university sponsors of the PhD Conference in Economics and Business; co-organizer and program committee member for the 31st annual Conference, hosted at UNSW Sydney (November 2018)

Scientific committee member for the 2017 (inaugural) Conference of the Asian and Australasian Society of Labour Economics (Canberra)

Program committee member for the 2017 (Sydney) and 2018 (Canberra) Australian Conferences of Economists

Organizing and program committee member for the 2017 Society for the Advancement of Behavioral Economics conference (Newcastle)

Creator, co-organizer and program committee for the ANU-funded workshop, Happy Days: A workshop about happiness (December 2016)

Host, co-organizer, and program committee member for the 18th Annual Australasian Labour Econometrics Workshop (August 2015)

Program committee member (Health, Education and Welfare stream) for the 2015 Australian Conference of Economists

Organizer of the ASBLab-hosted, UNSW-funded workshop, Experimental Methods in Social Science and Business (November 2014)

Host and organizer of the ARC-funded workshop, The Behavioral Economics of Optimistic Expectations, Welfare, and Policy (April 2012)

Creator, co-host, and program committee for the Economic Design Network-sponsored workshop, Managing Selection in the Analysis of Economic Outcomes (July 2008)

Host and program committee for the 9th Annual Australasian Labour Econometrics Workshop (August 2006)

School, university, and community service

Director of Education for the UNSW School of Economics (2019-)

Co-founder of the Consortium for Inclusive Economics Education at UNSW (2018-)

Service by peer selection on the World Wellbeing Panel (<http://cep.lse.ac.uk/wwp/>) (since 2018)

Economic Society of Australia New South Wales branch Vice President Academic (2018-present) and Central Council member (since 2017)

Inaugural UNSW Peer Review of Teaching reviewer (since 2017) and inaugural UNSW Business School Peer Support of Teaching reviewer (since 2018)

Service by peer selection on the Economic Society of Australia's National Economic Panel (the 'Monash Panel') since the Panel's inception in 2015

Service by peer selection on 12-person Australian Office of Learning and Teaching (OLT)-funded National Economics Learning Standards Working Party (2012-2013) and 6-person project extension (2014-2015) (www.economiclearningstandards.com)

Head of School Advisory Committee member (2014-2015) and Teaching and Learning Committee member (2010-present) within the UNSW School of Economics

Undergraduate Coordinator for the UNSW School of Economics (2010-2013; 2017)

Society for the Advancement of Behavioral Economics Board Member (2015-present) and Country Representative for Australia (2011-present)

Member of Behavioral Insights for Business and Policy (2016-present) and Women in Leadership (2015), both UNSW Business School-funded research networks

UNSW BizLab (formerly ASBLab) User's Group active participant (2010-present)

Initiator (in 2010) and coordinator (2010-2012) of Empirical Micro, a fortnightly empirical microeconomics research workshop within the School of Economics at UNSW

Initiator (in 2010) and singer/keyboardist in the UNSW School of Economics faculty rock band, 'The Standard Deviants' (2010-present)

Yale University Alumni Schools Committee interviewer (2006-present) and Director for Australia (2008-present)

Founder (in 2004) and coordinator (2004-2008) of weekly research seminars by scholars within and outside of the School of Commerce at UniSA

Economics Discipline Leader and representative on School Executive (academic advisory body to the Head of School) at UniSA (2005-2008)

Service on UniSA's Academic Board and Early Career Researcher Advisory board (2003-2006)

Service on UniSA's Division of Business Level B Promotion Committee (2007-2009)

Technical Skills

Software: Stata, SAS, Matlab, Nlogit, aML, L^AT_EX, emacs, WinEdt, Xara, MS Office suite

Languages: English (native), French (intermediate), Russian (basic)

Music: Second soprano (trained for SATB choirs)

Identifiers

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