Finance is essentially the management of money in the financial and capital markets.

**FINANCE:**
- Deals with investment decisions (e.g. portfolio selection, mergers and acquisitions) and corporate financing decisions (e.g. dividend policy, debt and equity structures, and lease decisions) within those markets.
- Involves determining the values (or prices) of financial assets and making decisions in the face of uncertainty in an ever-changing, fast-paced environment.
- Is concerned with the development of risk-hedging strategies as an important mechanism to manage adverse movements in share prices, interest rates and other financial uncertainties.

**OUTSTANDING CAREER OPPORTUNITIES**
A career in finance is as rewarding as it is challenging. Graduate opportunities exist in investment management, the financial sector, and in the finance department of large corporations. Recent graduate positions include Asset Management Analyst, Credit Analyst, Financial Analyst, Financial Planner, Funds Management Analyst, Investment Analyst, Investment Banker, Risk Management Analyst, Stockbroker and Wealth Management Analyst.

Organisations recruiting Finance graduates include American Express, Australian Securities Exchange, Citi Australia, Colonial First State Asset Management, Credit Suisse, Deutsche Bank Australia, Rothschild, UBS Investment Bank Goldman Sachs, HSBC, JPMorgan, KPMG, Macquarie Bank, Procter and Gamble, Westpac, Commonwealth Bank, St George Bank, Suncorp.

**TAKING THE FIRST STEP**
The Finance major is designed for students who would like to work in investment management or in the financial or corporate sector. In studying the Finance major the aim is for you to develop specialist finance knowledge. The finance major is complemented by studies in Accounting, Business Law, Financial Economics, International Business, Management, Marketing, Real Estate Studies and Taxation.

**UNSW CO-OP PROGRAM**
The Finance Co-op Program is a four year scholarship program combining the Bachelor of Commerce with up to eighteen months of industry training. Visit [www.coop.unsw.edu.au](http://www.coop.unsw.edu.au) for more information.

**HONOURS PROGRAM**
Students with a Distinction average in their Finance studies are invited to join the Finance Honours Program, requiring an additional year of study. An Honours year adds extra value to an undergraduate degree by developing strong analytical and research skills. It is also highly regarded by employers and industry.

**ASIC RG146**
Students interested in a career in personal financial advice should take Wealth Management (FINS2643) and Wealth Management Advice (FINS3637) which are required to claim the Australian Securities and Investments Commission (ASIC) Regulatory Guideline (RG) 146 compliance. For further details on your chosen program and major(s), visit [handbook.unsw.edu.au](http://handbook.unsw.edu.au).
BACHELOR OF ECONOMICS

Compulsory core courses
ACCT1501 Accounting and Financial Management 1A
ECON1101 Microeconomics 1
ECON1203 Business and Economic Statistics
MGMT1001 Managing Organisations and People

Flexible core courses
Students choose four courses from the following list:
ACCT1511 Accounting and Financial Management 1B
COMM1000 Creating Social Change
ECON1102 Macroeconomics 1
FINS1613 Business Finance
INFS1602 Information Systems in Business
MARK1012 Marketing Fundamentals
MGMT1101 Global Business Environment
TABL1710 Business and the Law

BACHELOR OF ECONOMICS

Compulsory core courses
ACCT1501 Accounting and Financial Management 1A
ECON1101 Microeconomics 1
ECON1102 Macroeconomics 1
ECON1202 Quantitative Analysis
ECON1203 Business and Economic Statistics

FINANCE MAJOR

Compulsory core courses
FINS1612 Capital Markets and Institution
FINS1613 Business Finance
FINS2624 Portfolio Management
FINS3616 International Business Finance

Electives
ACCT3563 Issues in Financial Reporting
FINS2622 Asia-Pacific Capital Markets
FINS2643 Wealth Management
FINS3623 Venture Capital
FINS3625 Applied Corporate Finance
FINS3626 International Corporate Governance
FINS3630 Bank Financial Management
FINS3633 Real Estate Finance
FINS3634 Credit Analysis and Lending
FINS3635 Options, Futures and Risk Management
FINS3636 Interest Rate Risk Management
FINS3637 Wealth Management Advice
FINS3639 Estate Planning and Asset Protection
FINS3640 Investment Management Modelling
FINS3641 Security Analysis and Valuation
FINS3650 International Banking
FINS3655 Behavioural Finance
FINS3775 Research Methods in Finance 1

Either
COMM3020 Global Business Practicum

OR
COMM3030 Social Entrepreneurship Practicum

DEGREE OPTIONS

The Finance major is offered in the BActuarial Studies, BCommerce, BCommerce (International), BCom Co-op (Hons), and BEconomics (as a 2nd major option). Plus dual degree options BCommerce with: BArts, BAviation Management, BDesign (Hons), BEconomics, BEngineering (Hons), BFine Arts, BInformation Systems, B Laws, BMedia (PR and Advertising), BMusic, BScience, BScience (Advanced Mathematics), BScience (Advanced) and BScience (Computer Science).

For further details on your chosen program and major(s), visit handbook.unsw.edu.au