<table>
<thead>
<tr>
<th>Terminology</th>
<th>Definition</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program compulsory core &amp; flexible core courses</td>
<td>42UOC of compulsory and flexible core courses which students must complete under this degree.</td>
</tr>
<tr>
<td>Commerce Major</td>
<td>A sequence of approved courses (48UOC) in an approved discipline stream offered by the UNSW Business School (See Appendix A.), containing at least 18UOC at level 3. (Note that the 48UOC includes the first disciplinary course(s) in the Core (Compulsory or Flexible). This means that, for the majority of majors, students will complete 42UOC in specified disciplinary courses outside the core, except for the Real Estate Studies major.) For any majors that require ECON1202, MATH1011/MATH1031/MATH1131/MATH1141/MATH1151 completed under the Science component will act as a substitute so in these cases a student should not do ECON1202 but instead complete another Major elective to meet the 48UOC requirement.</td>
</tr>
<tr>
<td>UNSW Business School Elective</td>
<td>6-18UOC in UNSW Business School courses to ensure a student completes a minimum of 96UOC of Business courses within the Bachelor of Commerce. The exact number of courses to complete will depend on the major chosen. GEN courses cannot be counted as Business School electives.</td>
</tr>
</tbody>
</table>
# Progression Plan for 2017 Commencing Students

**Table A. Commerce major: ______________________; Science major: ______________________**

<table>
<thead>
<tr>
<th>Compulsory core courses</th>
<th>Flexible core courses (choose 4 from the following)</th>
<th>Commerce Major- Refer to Appendix A. (choose the correct flexible core course)</th>
<th>UNSW Business School elective (depends on the chosen major)</th>
</tr>
</thead>
<tbody>
<tr>
<td>(18UOC)</td>
<td>(24UOC) Sem</td>
<td>(36-48UOC) Sem</td>
<td>(6-18UOC) Sem</td>
</tr>
<tr>
<td>ACCT1501</td>
<td>ACCT1511</td>
<td>1.</td>
<td>1.</td>
</tr>
<tr>
<td>ECON1101</td>
<td>COMM1000</td>
<td>2.</td>
<td></td>
</tr>
<tr>
<td>MGMT1001</td>
<td>ECON1102</td>
<td>3.</td>
<td></td>
</tr>
<tr>
<td></td>
<td>FINS1613</td>
<td>4.</td>
<td></td>
</tr>
<tr>
<td></td>
<td>INFS1602</td>
<td>5.</td>
<td></td>
</tr>
<tr>
<td></td>
<td>MARK1012</td>
<td>6.</td>
<td></td>
</tr>
<tr>
<td></td>
<td>MGMT1101</td>
<td>7.</td>
<td></td>
</tr>
<tr>
<td></td>
<td>TABL1710</td>
<td>8.</td>
<td></td>
</tr>
</tbody>
</table>

| Total number of completed UOC: |

**Program Checklist:**
- I have completed a minimum of 96UOC (16 courses) from the Business school
- I have completed 18UOC of compulsory core courses and 24UOC of flexible core courses
- I have completed a minimum of 48UOC (8 courses) and met the requirements for one Commerce major
- I have completed no more than 60UOC of level one course for the Bachelor of Commerce component.
- I have consulted the Faculty of Science for the Bachelor of Science degree.

*Students should select the MATH or PSYC course required for their Science major. If a Science major does not require a MATH or PSYC course (for example the Pathology and Vision Science majors) or if the Science major does not require one of the statistics courses listed above, students should complete ECON1203. MATH and PSYC count towards Science and ECON1203 count towards Commerce. If you have completed a Science course that excludes ECON1203, then you will need to study another 6UOC of UNSW Business School elective in order to meet the 96UOC from the Business School requirement.*

**PLEASE USE THIS DIAGRAM AS REFERENCE ONLY. IT DOES NOT REPLACE THE HANDBOOK AS GUIDE FOR PROGRAM REQUIREMENTS.**
Table B. Commerce major: ______________________; Science major: Pathology OR Vision Science

<table>
<thead>
<tr>
<th>Compulsory core courses</th>
<th>Flexible core courses (choose 4 from the following)</th>
<th>Commerce Major- Refer to Appendix A. (choose the correct flexible core course)</th>
<th>UNSW Business School elective (depends on the chosen major)</th>
</tr>
</thead>
<tbody>
<tr>
<td>(24UOC)</td>
<td>(24UOC)</td>
<td>(36-48UOC)</td>
<td>(0-12UOC)</td>
</tr>
<tr>
<td>ACCT1501</td>
<td>ACCT1511</td>
<td>1.</td>
<td>1.</td>
</tr>
<tr>
<td>ECON1101</td>
<td>COMM1000</td>
<td>2.</td>
<td>2.</td>
</tr>
<tr>
<td>ECON1203</td>
<td>ECON1102</td>
<td>3.</td>
<td></td>
</tr>
<tr>
<td>MGMT1001</td>
<td>FINS1613</td>
<td>4.</td>
<td></td>
</tr>
<tr>
<td></td>
<td>INFS1602</td>
<td>5.</td>
<td></td>
</tr>
<tr>
<td></td>
<td>MARK1012</td>
<td>6.</td>
<td></td>
</tr>
<tr>
<td></td>
<td>MGMT1101</td>
<td>7.</td>
<td></td>
</tr>
<tr>
<td></td>
<td>TABL1710</td>
<td>8.</td>
<td></td>
</tr>
</tbody>
</table>

Total number of completed UOC:

Program Checklist:
- I have completed a minimum of 96UOC (16 courses) from the Business school
- I have completed 24UOC of compulsory core courses (including ECON1203) and 24UOC of flexible core courses
- I have completed a minimum of 48UOC (8 courses) and met the requirements for one Commerce major
- I have completed no more than 60UOC of level one course for the Bachelor of Commerce component.
- I have consulted the Faculty of Science for the Bachelor of Science degree.

* If an Advanced Science (Honours) major does not require a MATH or PSYC course (for example the Pathology and Vision Science majors) or if the Advanced Science (Honours) major does not require one of the statistics courses listed above, students should complete ECON1203. In that case ECON1203 will count towards the Commerce degree and you should not do the other MATH or PSYC core statistics courses.

* If student completes MATH1011, MATH1031, MATH1131, MATH1141 or MATH1151 under Advanced Science (Hons), then student cannot count ECON1202 under Commerce. If ECON1202 is required in the chosen Commerce major, then replace ECON1202 with another major elective.

PLEASE USE THIS DIAGRAM AS REFERENCE ONLY. IT DOES NOT REPLACE THE HANDBOOK AS GUIDE FOR PROGRAM REQUIREMENTS.

List of approved Commerce Majors from within the UNSW Business School

Appendix A.

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Required compulsory Yr 1 &amp; flexible core courses: ACCT1501; ACCT1511</td>
<td>Required flexible core course: FINS1613</td>
<td>Required flexible core course: ECON1102</td>
<td>Required flexible core course: TABL1710</td>
<td>Required flexible course: ECON1102</td>
</tr>
<tr>
<td>1. ACCT2522</td>
<td>1. FINS1612</td>
<td>1. ECON1202 (or if the excluded MATHs is completed under Science, replace this with a major elective)</td>
<td>1. Business Law major elective</td>
<td>2. ECON1202 (or if the excluded MATHs is completed under Science, replace this with a major elective)</td>
</tr>
<tr>
<td>----------------------------</td>
<td>----------------------------------</td>
<td>---------------------------------------------------</td>
<td>---------------------------------</td>
<td></td>
</tr>
<tr>
<td><strong>Required flexible core course:</strong></td>
<td>ECON1102</td>
<td>Required compulsory Yr 1 course: MGMT1001</td>
<td>Required flexible core course: INFS1602</td>
<td>Required flexible core course: MGMT1101</td>
</tr>
<tr>
<td>ECON2101</td>
<td>1. MGMT1002</td>
<td>1. INFS1603</td>
<td>1. MGMT2101</td>
<td></td>
</tr>
<tr>
<td>ECON2206</td>
<td>2. MGMT2705</td>
<td>2. INFS2603</td>
<td>2. MGMT2102</td>
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</tr>
<tr>
<td>ECON2209</td>
<td>3. MGMT2718</td>
<td>3. INFS2621</td>
<td>3. MGMT3101</td>
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</tr>
<tr>
<td>ECON3107</td>
<td>4. MGMT3701</td>
<td>4. INFS3603</td>
<td>4. MGMT3102</td>
<td></td>
</tr>
<tr>
<td>ECON3206</td>
<td>5. HRM major elective</td>
<td>5. INFS major elective</td>
<td>5. Int. Bus. major elective</td>
<td></td>
</tr>
<tr>
<td>ECON1202</td>
<td>7. HRM major elective level 3</td>
<td>7. INFS major elective level 3</td>
<td>7. Int. Bus. major elective level 3</td>
<td></td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Management (48UOC)</th>
<th>Marketing (48UOC)</th>
<th>Real Estate Studies (48UOC)</th>
<th>Taxation (48UOC)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Required compulsory Yr 1 course:</strong></td>
<td>MGMT1001</td>
<td>Required flexible core course: MARK1012</td>
<td>ECON1202 (or if the excluded MATHs is completed under Science, replace this with a major elective)</td>
</tr>
<tr>
<td>MGMT1002</td>
<td>1. MARK2051</td>
<td>1. BLDG4018</td>
<td>1. TABL2751</td>
</tr>
<tr>
<td>MGMT2001</td>
<td>2. MARK2052</td>
<td>2. ECON2101</td>
<td>2. Taxation major elective</td>
</tr>
<tr>
<td>MGMT2002</td>
<td>3. MARK3054</td>
<td>3. ECON3130</td>
<td>3. Taxation major elective</td>
</tr>
<tr>
<td>MGMT3101</td>
<td>4. MARK3082</td>
<td>4. FINS2624</td>
<td>4. Taxation major elective</td>
</tr>
<tr>
<td>Management major elective level 3</td>
<td>5. Marketing major elective</td>
<td>5. FINS3633</td>
<td>5. Taxation major elective level 3</td>
</tr>
<tr>
<td>Management major elective level 3</td>
<td>7. Marketing major elective level 3</td>
<td>7. Real Estate major elective level 3</td>
<td>7. Taxation major elective level 3</td>
</tr>
</tbody>
</table>