### Terminology

<table>
<thead>
<tr>
<th>Program compulsory &amp; flexible core courses</th>
<th>48UOC of compulsory and flexible core courses which students must complete under this degree. Maximum level one limit for the Commerce component is 60UOC.</th>
</tr>
</thead>
<tbody>
<tr>
<td>Commerce Major</td>
<td>A sequence of approved courses (48UOC) in an approved discipline stream offered by the UNSW Business School (See Appendix A.), containing at least 18UOC at level 3. (Note that the 48UOC includes the first disciplinary course(s) in the Core (Compulsory or Flexible). This means that, for the majority of majors, students will complete 42UOC in specified disciplinary courses outside the core, except for the Real Estate Studies major.)</td>
</tr>
<tr>
<td>UNSW Business School Elective</td>
<td>0-12UOC in UNSW Business School courses to ensure a student completes a minimum of 96UOC of Business courses within the Bachelor of Commerce. The exact number of courses to complete will depend on the major chosen. GEN courses cannot be counted as a Business School elective.</td>
</tr>
</tbody>
</table>
Table A. Commerce major: __________________________

<table>
<thead>
<tr>
<th>Compulsory core courses</th>
<th>Flexible core courses (choose 4 from the following)</th>
<th>Commerce Major- Refer to Appendix A. (choose the correct flexible core course)</th>
<th>UNSW Business School elective (depends on the chosen major)</th>
</tr>
</thead>
<tbody>
<tr>
<td>(24UOC)</td>
<td>Sem (24UOC)</td>
<td>(36-48UOC)</td>
<td>(0-12UOC)</td>
</tr>
<tr>
<td>ACCT1501</td>
<td>ACCT1511</td>
<td>1.</td>
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<td>ECON1101</td>
<td>COMM1000</td>
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<tr>
<td>ECON1203</td>
<td>ECON1102</td>
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</tr>
<tr>
<td>MGMT1001</td>
<td>FINS1613</td>
<td>4.</td>
<td></td>
</tr>
<tr>
<td></td>
<td>INF51602</td>
<td>5.</td>
<td></td>
</tr>
<tr>
<td></td>
<td>MARK1012 *</td>
<td>6.</td>
<td></td>
</tr>
<tr>
<td></td>
<td>MGMT1101</td>
<td>7.</td>
<td></td>
</tr>
<tr>
<td></td>
<td>TABL1710</td>
<td>8.</td>
<td></td>
</tr>
</tbody>
</table>

Program Checklist:
- I have completed a minimum of 96UOC (16 courses) from the Business school
- I have completed 24UOC (4 courses) of compulsory core courses and 24UOC (4 courses) of flexible core courses
- I have completed a minimum of 48UOC (8 courses) and met the requirements for one Commerce major
- I have completed no more than 60UOC of level one course for the Bachelor of Commerce component.
- Please consult the Faculty of Arts and Social Sciences for the Bachelor of Media (PR & Advert) degree.

* Since MARK1012 is a shared course between B com and B media, by default, MARK1012 will always count towards the Commerce component and students will need to complete another Media elective to make up the required UOC for the Media component study.

PLEASE USE THIS DIAGRAM AS REFERENCE ONLY. IT DOES NOT REPLACE THE HANDBOOK AS GUIDE FOR PROGRAM REQUIREMENTS.

List of approved Commerce Majors from within the UNSW Business School

Appendix A.

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td>Required compulsory Yr 1 &amp; flexible courses: ACCT1501; ACCT1511</td>
<td>Required flexible core course: FINS1613</td>
<td>Required flexible core course: ECON1102</td>
<td>Required flexible core course: TABL1710</td>
<td>Required flexible core course: ECON1102</td>
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<tr>
<td>1. ACCT2522</td>
<td>1. FINS1612</td>
<td>1. ECON1202</td>
<td>1. Business Law major elective</td>
<td>1. ECON1202</td>
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<tr>
<td>2. ACCT2542</td>
<td>2. FINS2624</td>
<td>2. Business Economics major elective</td>
<td>2. Business Law major elective</td>
<td>2. ECON2101</td>
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</tbody>
</table>
# Progression Plan for 2018 Commencing Students

## Student Details
- **Student ID:** [54x550]
- **Student name:** [77x27]

## Bachelor of Commerce / Media 3559

### Financial Economics (48UOC)
- Required flexible core course: ECON1102

### Human Resource Management (48UOC)
- Required compulsory Yr 1 course: MGMT1001

### Informational Systems and Info Technology (48UOC)
- Required flexible core course: INFS1602

### International Business (48UOC)
- Required flexible core course: MGMT1101

### Management (48UOC)
- Required compulsory Yr 1 course: MGMT1001

<table>
<thead>
<tr>
<th>Year</th>
<th>Course</th>
<th>Year</th>
<th>Course</th>
<th>Year</th>
<th>Course</th>
<th>Year</th>
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<td>ECON1202</td>
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<td>INFS2603</td>
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<td>3.</td>
<td>MGMT2718</td>
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<td>4.</td>
<td>MGMT3701</td>
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<td>ECON3107</td>
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<td>HRM major elective</td>
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<td>INFS major elective</td>
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<td>Int. Bus. major elective</td>
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</tbody>
</table>

### Marketing (48UOC)
- Required flexible core course: MARK1012

### Real Estate Studies (48UOC)
- Required flexible core course: MARK1012

### Taxation (48UOC)
- Required flexible core course: TABL1710

<table>
<thead>
<tr>
<th>Year</th>
<th>Course</th>
<th>Year</th>
<th>Course</th>
<th>Year</th>
<th>Course</th>
<th>Year</th>
<th>Course</th>
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<tr>
<td>1.</td>
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<tr>
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<td>BLDG4018</td>
<td>2.</td>
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<td>ECON3130</td>
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<td>FINS2624</td>
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<td>7.</td>
<td>Marketing major elective level 3</td>
<td>7.</td>
<td>Real Estate major elective level 3</td>
<td>7.</td>
<td>Taxation major elective level 3</td>
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