**Total ARC Grant outcomes for 2013**

<table>
<thead>
<tr>
<th>Category</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Discovery</td>
<td>$972,840</td>
</tr>
<tr>
<td>Discovery Early Career Researcher Award (DECRA)</td>
<td>$361,952</td>
</tr>
<tr>
<td>Linkage</td>
<td>$998,052</td>
</tr>
<tr>
<td>Future Fellowships</td>
<td>$910,034</td>
</tr>
<tr>
<td>Total ARC Grants administered through the Australian School of Business</td>
<td>$3,242,878</td>
</tr>
<tr>
<td>Grants administered through Other Universities</td>
<td>$800,000</td>
</tr>
</tbody>
</table>

**Discovery Grants**

- **Evaluating regulatory initiatives directed at audit firms to improve audit quality**
  - **Investigator/s:** Dr Elizabeth A Carson, Professor Roger Simnett, Professor Neil L Fargher, Professor Ann Vanstraelen
  - **Schools:** Accounting
  - **Amount of grant:** $235,840

- **Trustworthiness and reputation in markets: Empirical and experimental studies**
  - **Investigator/s:** Dr Ben Greiner
  - **Schools:** Economics
  - **Amount of grant:** $150,000

- **Estimating the effects of fiscal policy**
  - **Investigator/s:** Professor James Morley
  - **Schools:** Economics
  - **Amount of grant:** $152,000

- **The antecedents and outcomes of affective and cognitive readiness for organisational change**
  - **Investigator/s:** Associate Professor Alannah E Rafferty, Associate Professor Nerina L Jimmieson
  - **Schools:** Management
  - **Amount of grant:** $150,000

- **Understanding the learning and development of employees’ emotion regulation strategies over time: Rethinking the paradigm**
  - **Investigator/s:** Dr Markus Groth
  - **Schools:** Management
  - **Amount of grant:** $225,000

- **Investigating the impact of augmented reality on consumer decision making and marketing systems**

www.asb.unsw.edu.au
Investigator/s: Dr Mathew Chylinski, Professor Ashish Sinha, Professor Ko de Ruyter
Schools: Marketing
Amount of grant: $60,000

**Discovery Early Career Researcher Award (DECRA)**

A theory of strategic goal setting for Australian business firms
**Investigator/s:** Dr George A Shinkle
**Schools:** Management
**Amount of grant:** $361,952

**Linkage Grants**

Regional financial stability: ownership linkages of financial institutions and propagation of systemic risk
**Investigator/s:** Prof Fariborz Moshirian; A/Prof Peter K Pham; A/Prof Jason Zein; Dr Bohui Zhang; Mr Kim Smith; Mr Ashkan Salardini
**Schools:** Banking and Finance
**Amount of grant:** $456,603

Modelling claim dependencies for the general insurance industry with economic capital in view: an innovative approach with stochastic processes
**Investigator/s:** Dr Benjamin Avanzi; Dr Bernard H Wong; Dr Gregory C Taylor; Mr Stephen Britt; Mr Yusuf Cakan; Mr David J Koob
**Schools:** Risk and Actuarial Studies
**Amount of grant:** $232,449

Achieving flexibility through coordination: reframing the practice of ambidexterity to benefit business and employees during organisational change
**Investigator/s:** Dr Catherine G Collins; Prof Cristina Gibson; Mr Tim Jeffrey
**Schools:** Management
**Amount of grant:** $309,000

**Future Fellowships**

Understanding and designing non-price Institutions
**Investigator/s:** Professor Richard Holden
**Schools:** Economics
**Amount of grant:** $910,034

**Grants administered through other universities**

Massively parallel algorithms for Bayesian inference and decision making
**University:** University of Technology Sydney
**Investigator/s:** Professor John F Geweke, Professor Michael P Keane (Economics), Associate Professor Susumu Imai, Dr Bart D Frischknecht, Associate Professor William J McCausland, Assistant Professor Garland Durham
**Type of grant:** Discovery
**Amount of grant:** $800,000