Total ARC Grant outcomes for 2014

<table>
<thead>
<tr>
<th></th>
<th>Amount</th>
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<tbody>
<tr>
<td>Discovery grants:</td>
<td>$1,427,040</td>
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<tr>
<td>Linkage grants:</td>
<td>$1,457,784</td>
</tr>
<tr>
<td>Total ARC Grants administered through the UNSW Business School:</td>
<td>$2,884,824</td>
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<tr>
<td>Grants administered through Other Universities:</td>
<td>$550,000</td>
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</tbody>
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Discovery Grants

Legitimacy and representation: A comprehensive study of electoral systems and strategic voting behaviour

Investigator/s: Dr Carlos Pimienta, Dr Marco Faravelli, Dr Gabriele Gratton
Schools: Economics
Amount of grant: $139,000

Innovation incentives in the Internet economy: A multi-sided market approach

Investigator/s: Professor Jay Pil Choi
Schools: Economics
Amount of grant: $450,000

International trade, climate change and economic policy

Investigator/s: Professor Alan D Woodland
Schools: Economics
Amount of grant: $449,000

Protecting Australia’s brand assets and stakeholder interests

Investigator/s: Professor Baljit K Sidhu, Associate Professor John H Roberts
Schools: Accounting & Marketing
Amount of grant: $287,040

Venture capital, private equity and the internationalisation of entrepreneurial firms

Investigator/s: Associate Professor Jo-Ann Suchard, Dr Mark Humphery-Jenner
Schools: Banking & Finance
Amount of grant: $102,000
Linkage Grants

The Economic Measurement of Property Markets: Prices, Bubbles, Economic Growth and Productivity
Investigator/s: Professor Kevin J Fox, Associate Professor Glenn D Otto, Dr Nigel D Stapledon, Dr Maggie R Hu, Dr Mariano Kulish, Professor Walter E Diewert, Dr Iqbal A Syed
Schools: Economics and Banking & Finance
Amount of grant: $625,000

Mandatory pre-funded retirement income schemes: Best policy and practice
Investigator/s: Professor Michael Sherris, Professor Hazel J Bateman, Professor John R Piggott, Dr Ralph Stevens, Professor Theodoor E Nijman, Professor Arij L Bovenberg, Mr Jonathan A Deane, Mr James E Twaddle, Professor Eduard Ponds
Schools: Risk & Actuarial Studies, CEPAR
Amount of grant: $493,000

Innovation in Australian mid-market firms: The critical role of leader cognition
Investigator/s: Associate Professor Steven S Lui, Professor Christopher J Jackson, Dr George A Shinkle, Dr Salih Z Ozdemir, Mrs Neelu Kapoor
Schools: Management
Amount of grant: $339,784

Grants administered through other universities

Analysis of fiscal policy responses to macroeconomic conditions in Australia and the US using real time data
University: University of Melbourne
Investigator/s: Associate Professor Kalvinder Shields, Professor Kevin Lee, Professor James Morley (School of Economics)
Type of grant: Discovery
Amount of grant: $210,000

Facilitating Capacity Building in the Australian Not-For-Profit Sector through Improved Work Learning
University: University of Western Australia
Investigator/s: Professor Paul R Flatau, Professor Sharon K Parker, Mr Ramon Wenzel, Professor Karin Sanders (School of Management), Dr Timothy C Bednall, Mr Leslie C Hems, Ms Amy Lyden
Type of grant: Linkage
Amount of grant: $340,000